DELAWARE DEPARTMENT OF LABOR

LaKresha Moultrie, *Secretary*

**2025 Edition**

Published June 2026




# DELAWARE WAGES

## Occupational Employment & Wage Statistics

**DELAWARE DEPARTMENT OF LABOR**

Office of Occupational & Labor Market Information



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*This workforce product was funded by a grant awarded by the U.S. Department of Labor's Employment and Training Administration. The product was created by the recipient and does not necessarily reflect the official position of the U.S. Department of Labor. The Department of Labor makes no guarantees, warranties, or assurances of any kind, express or implied, with respect to such information, including any information on linked sites and including, but not limited to, accuracy of the information or its completeness, timeliness, usefulness, adequacy, continued availability, or ownership.*


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# INTRODUCTION

*The Occupational Employment & Wage Statistics (OEWS) program is a cooperative effort of the U.S. Bureau of Labor Statistics (BLS) and the Office of Occupational and Labor Market Information (OOLMI) in the Delaware Department of Labor. As outlined in more detail below, BLS developed the procedures and methodology, while OOLMI conducts the survey and tabulates the responses. A software program developed by the North Carolina Department of Commerce is used to produce the wage and employment estimates. This means that these estimates are not official BLS estimates, but in most cases, they are identical to the official BLS estimates. When they differ, it is by miniscule amounts. We do not use the official BLS estimates because they are not provided for New Castle County.*

The OEWS program has ordinarily used three years of survey data, in order to increase reliability. Beginning in 2003, data collection was done twice per year, with half the sample surveyed in the spring and half in the fall. Wage estimates are now updated once per year, after the results from the spring survey are available. The estimates in this publication were derived from surveys conducted from the fall of 2022 through the spring of 2025.

The survey universe is all employers covered by the state Unemployment Insurance program, both private and public. This covers about 92 percent of the state's workers. Self-employed, some non-profit organizations, and most agricultural employees are excluded. All establishments (units) with 250 or more employees are automatically included in the survey, while those with fewer employees are randomly sampled for inclusion in the survey. The smallest units have the lowest probability of selection. Details are provided in the table below.

Response rates averaged 75 percent over the four years of the survey. Non-responding units have data imputed to them by means of a hot-deck "nearest neighbor" technique. This method finds the responding establishment (donor) which most closely resembles the non-responding establishment, based on industry, size class, and area. A pool of 10 nearest neighbor responding units is typically used to predict each non-response unit. The donor's data are then imputed to the non-responding unit.

Occupations are classified using the Standard Occupational Classification (SOC) system, which consists of 23 major groups, 98 minor groups, 459 broad occupations, and 867 detailed occupations. This publication does not provide data on all the detailed occupations, as some are not employed in the state, and others were reported by too few employers to pass confidentiality restrictions. More information regarding the SOC system and occupational definitions can be found on the BLS website, https://www.bls.gov/soc.

| Year | Survey Universe | | Survey Sample | | Usable Response | |
|---|---|---|---|---|---|---|
| | Units | Employment | Units | Employment | Units | Employment |
| 2022 | 40,985 | 458,017 | 784 | 62,896 | 593 | 50,695 |
| 2023 | 42,503 | 472,751 | 1,546 | 95,255 | 1,180 | 72,022 |
| 2024 | 44,773 | 479,347 | 1,540 | 99,758 | 1,163 | 82,099 |
| 2025 | 46,875 | 485,936 | 777 | 46,991 | 597 | 39,945 |

Employers are asked to supply exact wage rates for their employees; however, it is not required. Conversion between hourly and annual wages is based on a 40-hour week, 52-week year (2,080 hours per year). Some occupations, for instance teachers, typically work a different schedule. Only annual wages are reported for these occupations. In the wage tables, these are printed in **bold** type. The table below shows the wage ranges used in the 2025 survey.

| Range | Hourly Wage | Annual Wage |
|---|---|---|
| A | Under $9.25 | Under $19,240 |
| B | $9.25 to $11.99 | $19,240 to $24,959 |
| C | $12.00 to $15.49 | $24,960 to $32,239 |
| D | $15.50 to $19.74 | $32,240 to $41,079 |
| E | $19.75 to $25.49 | $41,080 to $53,039 |
| F | $25.50 to $32.74 | $53,040 to $68,119 |
| G | $32.75 to $41.99 | $68,120 to $87,359 |
| H | $42.00 to $53.99 | $87,360 to $112,319 |
| I | $54.00 to $69.49 | $112,320 to $144,559 |
| J | $69.50 to $89.49 | $144,560 to $186,159 |
| K | $89.50 to $114.99 | $186,160 to $239,199 |
| L | $115.00 and over | $239,200 and over |

Wages include base rate, cost-of-living allowances, hazardous duty pay, incentive pay (including commissions, piece rates, and production bonuses), tips, longevity pay, on-call pay, and portal-to-portal pay. Not included are back pay, overtime pay, severance pay, shift differentials, premium pay for holidays or weekends, meal and lodging allowances, uniform allowances, non-production bonuses, profit sharing distributions, or stock bonuses.

Although a wide variety of statistics are estimated from the raw data, we publish only five: the employment level [**Empl**] for all employers in the area (state or county); the mean (average) wage [**($)Mean**]; the median wage [**($)Median**), where half the workers in an occupation make less than, and the other half more than; and entry-level [**($) Entry**] and experienced [**($)Exp**] wage rates. **NA** in the employment field means that the employment estimate does not meet publishability standards. **N/A** in one of the wage fields signifies that a large portion of the responses are in the highest, unbounded wage category and a valid wage estimate is not possible. Or it means that it does not meet publishablility standards and screenings. When both the wage and employment estimates for an occupation do not meet standards, no estimates for the occupation are published.

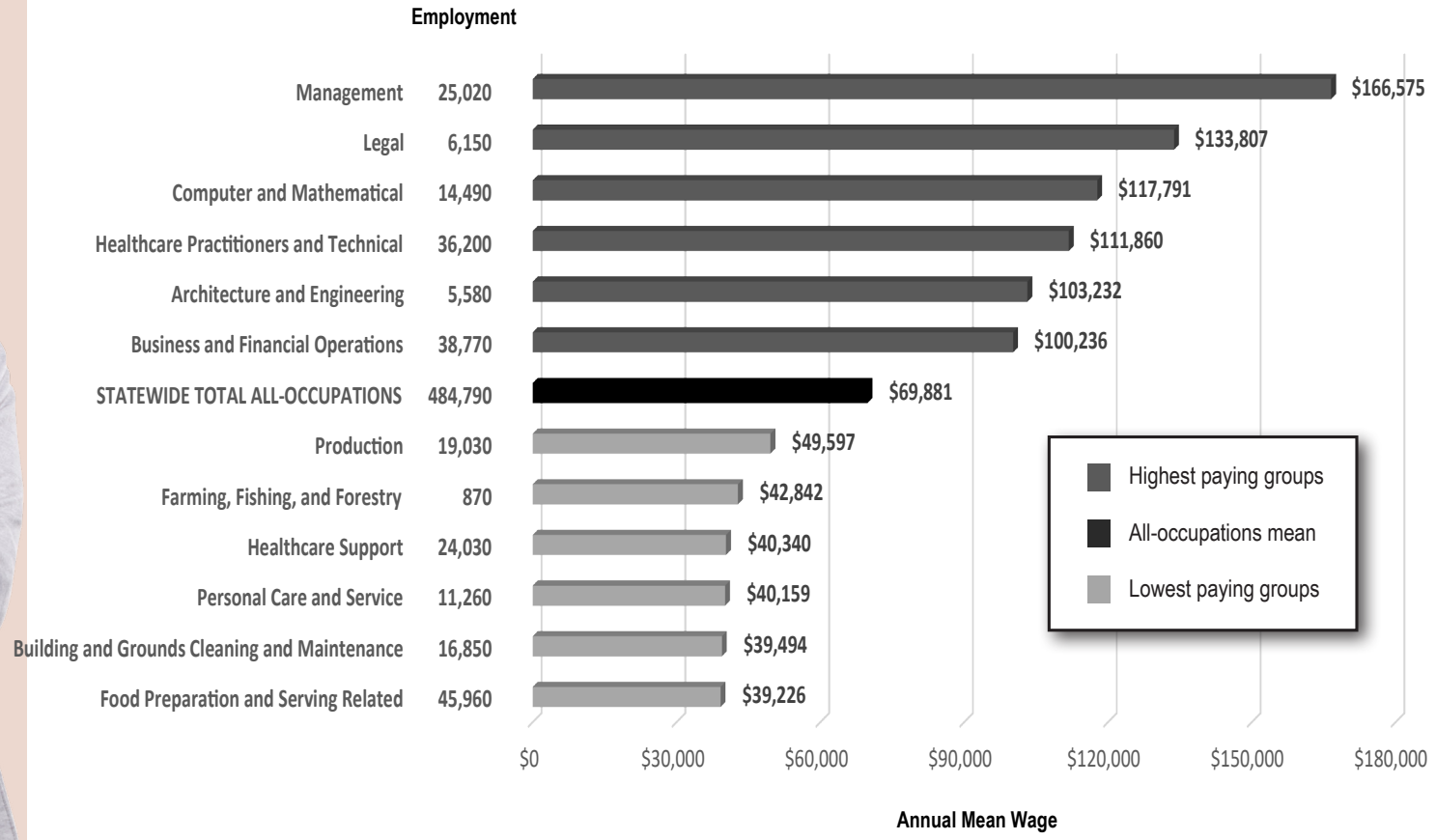
To determine entry and experienced wage rates, an occupation's wage distribution is divided into thirds. The mean of the lowest third is the entry-level wage rate. The mean of the highest two-thirds is the experienced wage rate. It is important to note that employers are not requested to supply information on their workers' amount of experience.



# STATEWIDE DATA

## Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups





| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| *00-0000* | *Total all occupations* | *484,790* | *33.60* | *16.75* | *42.02* | *25.09* |
| **11-0000** | **Management Occupations** | 25,020 | 80.08 | 42.14 | 99.05 | 71.23 |
| 11-1011 | Chief Executives | 390 | 133.47 | 60.40 | 170.01 | 96.15 |
| 11-1021 | General and Operations Managers | 5,000 | 78.76 | 39.44 | 98.42 | 65.97 |
| 11-2021 | Marketing Managers | 1,060 | N/A | N/A | N/A | N/A |
| 11-2032 | Public Relations Managers | 170 | 79.69 | 52.17 | 93.45 | 73.56 |
| 11-2033 | Fundraising Managers | 120 | 68.77 | 48.92 | 78.70 | 63.34 |
| 11-3012 | Administrative Services Managers | 720 | 72.66 | 49.96 | 84.01 | 67.27 |
| 11-3013 | Facilities Managers | 240 | 67.02 | 46.53 | 77.27 | 62.14 |
| 11-3021 | Computer and Information Systems Managers | 2,140 | 91.80 | 61.09 | 107.16 | 81.01 |
| 11-3031 | Financial Managers | 2,810 | 98.03 | 65.70 | 114.19 | 87.30 |
| 11-3051 | Industrial Production Managers | 370 | 75.28 | 53.14 | 86.34 | 73.56 |
| 11-3061 | Purchasing Managers | 150 | N/A | N/A | N/A | N/A |
| 11-3071 | Transportation, Storage, and Distribution Managers | 310 | 73.65 | 53.33 | 83.82 | 69.71 |
| 11-3111 | Compensation and Benefits Managers | 50 | 86.81 | 60.19 | 100.11 | 79.84 |
| 11-3121 | Human Resources Managers | 580 | 79.85 | 44.86 | 97.35 | 73.99 |
| 11-3131 | Training and Development Managers | 70 | 78.86 | 52.97 | 91.80 | 82.86 |
| 11-9021 | Construction Managers | 610 | 67.72 | 47.19 | 77.98 | 63.53 |
| 11-9031 | Education and Childcare Administrators, Preschool and Daycare | 420 | 29.51 | 20.54 | 34.00 | 27.99 |
| 11-9032 | Education Administrators, Kindergarten through Secondary | 1,100 | **130,128** | **108,087** | **141,148** | **132,709** |
| 11-9033 | Education Administrators, Postsecondary | 360 | 74.20 | 44.35 | 89.12 | 61.81 |
| 11-9039 | Education Administrators, All Other | 80 | 52.33 | 34.04 | 61.47 | 49.25 |
| 11-9041 | Architectural and Engineering Managers | 560 | 87.00 | 70.50 | 95.24 | 87.11 |
| 11-9051 | Food Service Managers | 770 | 37.71 | 29.08 | 42.03 | 35.78 |
| 11-9072 | Entertainment and Recreation Managers, Except Gambling | 20 | 51.83 | 36.25 | 59.63 | 43.52 |
| 11-9081 | Lodging Managers | 130 | 38.04 | 27.46 | 43.33 | 35.51 |
| 11-9111 | Medical and Health Services Managers | 1,560 | 79.91 | 45.26 | 97.23 | 64.82 |
| 11-9121 | Natural Sciences Managers | 440 | N/A | N/A | N/A | N/A |
| 11-9131 | Postmasters and Mail Superintendents | 40 | 48.25 | 43.65 | 50.55 | 47.38 |
| 11-9141 | Property, Real Estate, and Community Association Managers | 790 | 35.66 | 23.89 | 41.54 | 32.50 |
| 11-9151 | Social and Community Service Managers | 930 | 38.90 | 28.05 | 44.32 | 36.51 |
| 11-9161 | Emergency Management Directors | 20 | 51.39 | 36.97 | 58.60 | 49.01 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 11-9171 | Funeral Home Managers | 60 | N/A | N/A | N/A | N/A |
| 11-9199 | Managers, All Other | 1,280 | 85.43 | 53.75 | 101.27 | 80.80 |
| | | | | | | |
| **13-0000** | **Business and Financial Operations Occupations** | 38,770 | 48.19 | 29.43 | 57.57 | 44.91 |
| 13-1020 | Buyers and Purchasing Agents | 1,400 | 42.24 | 29.49 | 48.62 | 39.86 |
| 13-1031 | Claims Adjusters, Examiners, and Investigators | NA | 37.29 | 26.39 | 42.74 | 34.79 |
| 13-1041 | Compliance Officers | 2,150 | 44.24 | 27.98 | 52.37 | 43.78 |
| 13-1051 | Cost Estimators | 730 | 38.08 | 26.61 | 43.81 | 38.12 |
| 13-1071 | Human Resources Specialists | 2,720 | 40.97 | 26.41 | 48.26 | 37.36 |
| 13-1075 | Labor Relations Specialists | 280 | 49.75 | 33.96 | 57.64 | 46.82 |
| 13-1081 | Logisticians | 520 | 47.76 | 33.63 | 54.82 | 46.20 |
| 13-1082 | Project Management Specialists | 1,770 | 58.09 | 39.76 | 67.26 | 58.75 |
| 13-1111 | Management Analysts | 4,120 | 51.04 | 31.32 | 60.90 | 47.83 |
| 13-1121 | Meeting, Convention, and Event Planners | 400 | 25.76 | 17.05 | 30.12 | 23.57 |
| 13-1131 | Fundraisers | 320 | 35.94 | 25.17 | 41.33 | 34.25 |
| 13-1141 | Compensation, Benefits, and Job Analysis Specialists | 290 | 48.19 | 31.15 | 56.70 | 47.87 |
| 13-1151 | Training and Development Specialists | 1,590 | 43.16 | 28.03 | 50.73 | 42.58 |
| 13-1161 | Market Research Analysts and Marketing Specialists | 3,570 | 50.93 | 30.04 | 61.38 | 48.69 |
| 13-1199 | Business Operations Specialists, All Other | 1,600 | 50.74 | 29.92 | 61.15 | 45.69 |
| 13-2011 | Accountants and Auditors | 6,570 | 47.08 | 31.08 | 55.09 | 45.69 |
| 13-2020 | Property Appraisers and Assessors | 130 | 34.73 | 23.19 | 40.50 | 27.70 |
| 13-2031 | Budget Analysts | 260 | 42.94 | 33.86 | 47.48 | 39.42 |
| 13-2041 | Credit Analysts | 720 | 50.55 | 34.78 | 58.43 | 45.52 |
| 13-2051 | Financial and Investment Analysts | 2,290 | 55.88 | 35.15 | 66.25 | 48.94 |
| 13-2052 | Personal Financial Advisors | NA | 65.84 | 28.99 | 84.27 | 60.12 |
| 13-2053 | Insurance Underwriters | 210 | N/A | N/A | N/A | N/A |
| 13-2054 | Financial Risk Specialists | 1,160 | 65.91 | 44.93 | 76.40 | 67.04 |
| 13-2061 | Financial Examiners | 430 | 47.26 | 27.48 | 57.15 | 44.42 |
| 13-2071 | Credit Counselors | 40 | 29.74 | 22.91 | 33.16 | 25.40 |
| 13-2072 | Loan Officers | 1,420 | 44.23 | 25.82 | 53.44 | 39.97 |
| 13-2081 | Tax Examiners and Collectors, and Revenue Agents | 110 | 38.28 | 26.68 | 44.09 | 35.05 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 13-2082 | Tax Preparers | 240 | 25.97 | 18.09 | 29.91 | 24.98 |
| 13-2099 | Financial Specialists, All Other | 1,330 | 44.94 | 31.13 | 51.85 | 38.76 |
| | | | | | | |
| **15-0000** | **Computer and Mathematical Occupations** | 14,490 | 56.63 | 32.79 | 68.55 | 54.62 |
| 15-1211 | Computer Systems Analysts | 2,140 | 55.31 | 38.01 | 63.96 | 53.15 |
| 15-1212 | Information Security Analysts | 720 | 65.90 | 43.30 | 77.21 | 65.88 |
| 15-1231 | Computer Network Support Specialists | 330 | 32.41 | 22.05 | 37.59 | 29.13 |
| 15-1232 | Computer User Support Specialists | 1,890 | 31.75 | 21.87 | 36.69 | 29.88 |
| 15-1241 | Computer Network Architects | 760 | 69.05 | 46.82 | 80.17 | 71.34 |
| 15-1242 | Database Administrators | 670 | 52.93 | 34.24 | 62.28 | 48.52 |
| 15-1243 | Database Architects | NA | 66.39 | 50.10 | 74.53 | 71.06 |
| 15-1244 | Network and Computer Systems Administrators | 850 | 47.64 | 31.23 | 55.84 | 45.29 |
| 15-1251 | Computer Programmers | 450 | N/A | N/A | N/A | N/A |
| 15-1252 | Software Developers | 3,380 | 66.40 | 48.66 | 75.26 | 63.95 |
| 15-1253 | Software Quality Assurance Analysts and Testers | 520 | 54.49 | 38.14 | 62.67 | 50.99 |
| 15-1254 | Web Developers | NA | 39.52 | 29.11 | 44.73 | 36.55 |
| 15-1255 | Web and Digital Interface Designers | 130 | 44.36 | 28.27 | 52.41 | 45.14 |
| 15-1299 | Computer Occupations, All Other | 860 | 68.30 | 38.04 | 83.42 | 66.09 |
| 15-2031 | Operations Research Analysts | 660 | 48.95 | 32.76 | 57.04 | 48.59 |
| 15-2041 | Statisticians | 70 | 58.04 | 37.19 | 68.46 | 52.68 |
| 15-2051 | Data Scientists | 770 | N/A | N/A | N/A | N/A |
| | | | | | | |
| **17-0000** | **Architecture and Engineering Occupations** | 5,580 | 49.63 | 30.63 | 59.13 | 48.04 |
| 17-1011 | Architects, Except Landscape and Naval | 120 | 52.06 | 37.76 | 59.22 | 46.65 |
| 17-1012 | Landscape Architects | 30 | N/A | N/A | N/A | N/A |
| 17-1022 | Surveyors | 120 | 42.95 | 32.36 | 48.24 | 39.85 |
| 17-2011 | Aerospace Engineers | 20 | 70.44 | 45.86 | 82.73 | 80.76 |
| 17-2041 | Chemical Engineers | 370 | 63.17 | 43.59 | 72.96 | 64.27 |
| 17-2051 | Civil Engineers | 920 | 51.76 | 37.63 | 58.82 | 48.18 |
| 17-2061 | Computer Hardware Engineers | 30 | 68.37 | 49.67 | 77.72 | 65.23 |
| 17-2071 | Electrical Engineers | 660 | 59.06 | 43.13 | 67.03 | 61.04 |
| 17-2072 | Electronics Engineers, Except Computer | 20 | 66.45 | 52.21 | 73.57 | 63.50 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 17-2081 | Environmental Engineers | 150 | 49.54 | 35.30 | 56.66 | 46.02 |
| 17-2111 | Health and Safety Engineers | 50 | 56.67 | 41.95 | 64.03 | 56.94 |
| 17-2112 | Industrial Engineers | 820 | 57.92 | 42.95 | 65.41 | 57.79 |
| 17-2131 | Materials Engineers | 40 | 65.82 | 47.08 | 75.19 | 63.14 |
| 17-2141 | Mechanical Engineers | 610 | 56.59 | 39.45 | 65.16 | 60.16 |
| 17-2199 | Engineers, All Other | NA | 51.32 | 38.05 | 57.95 | 49.80 |
| 17-3011 | Architectural and Civil Drafters | 290 | 33.72 | 25.33 | 37.91 | 35.12 |
| 17-3012 | Electrical and Electronics Drafters | 60 | 31.44 | 22.96 | 35.68 | 30.51 |
| 17-3013 | Mechanical Drafters | 160 | 29.66 | 23.24 | 32.86 | 27.46 |
| 17-3019 | Drafters, All Other | NA | 34.06 | 27.45 | 37.37 | 37.37 |
| 17-3022 | Civil Engineering Technologists and Technicians | 350 | 28.31 | 20.44 | 32.24 | 29.86 |
| 17-3023 | Electrical and Electronic Engineering Technologists and Technicians | 130 | 35.19 | 26.05 | 39.77 | 32.38 |
| 17-3025 | Environmental Engineering Technologists and Technicians | 80 | N/A | N/A | N/A | N/A |
| 17-3027 | Mechanical Engineering Technologists and Technicians | 50 | 36.53 | 28.19 | 40.70 | 37.41 |
| 17-3029 | Engineering Technologists and Technicians, Except Drafters, All Other | NA | 33.97 | 25.68 | 38.11 | 36.43 |
| 17-3031 | Surveying and Mapping Technicians | 180 | 28.06 | 21.40 | 31.39 | 27.47 |
| | | | | | | |
| **19-0000** | **Life, Physical, and Social Science Occupations** | 6,150 | 45.44 | 27.60 | 54.36 | 40.47 |
| 19-1013 | Soil and Plant Scientists | 60 | 37.38 | 29.08 | 41.52 | 31.40 |
| 19-1021 | Biochemists and Biophysicists | 490 | 50.13 | 31.55 | 59.42 | 48.98 |
| 19-1022 | Microbiologists | 190 | 42.44 | 28.50 | 49.41 | 39.79 |
| 19-1029 | Biological Scientists, All Other | NA | 54.49 | 34.14 | 64.66 | 54.52 |
| 19-1031 | Conservation Scientists | 80 | 32.00 | 24.12 | 35.94 | 30.70 |
| 19-1041 | Epidemiologists | 30 | 41.08 | 36.31 | 43.47 | 37.64 |
| 19-1042 | Medical Scientists, Except Epidemiologists | 270 | 56.86 | 32.59 | 69.00 | 48.17 |
| 19-2012 | Physicists | 50 | 64.31 | 30.87 | 81.02 | 39.71 |
| 19-2031 | Chemists | 1,200 | 58.73 | 41.43 | 67.39 | 62.43 |
| 19-2032 | Materials Scientists | 90 | N/A | N/A | N/A | N/A |
| 19-2041 | Environmental Scientists and Specialists, Including Health | 290 | 32.91 | 24.36 | 37.19 | 31.10 |
| 19-2042 | Geoscientists, Except Hydrologists and Geographers | 110 | 44.87 | 38.59 | 48.01 | 45.02 |
| 19-2043 | Hydrologists | 30 | 34.70 | 27.40 | 38.36 | 33.27 |
| 19-2099 | Physical Scientists, All Other | 20 | 46.46 | 33.57 | 52.91 | 50.07 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 19-3011 | Economists | 70 | 71.64 | 43.76 | 85.58 | 76.50 |
| 19-3022 | Survey Researchers | 80 | N/A | N/A | N/A | N/A |
| 19-3033 | Clinical and Counseling Psychologists | 280 | 55.17 | 37.62 | 63.95 | 54.35 |
| 19-3034 | School Psychologists | 280 | 44.38 | 33.91 | 49.62 | 46.15 |
| 19-3051 | Urban and Regional Planners | 290 | 35.65 | 26.91 | 40.02 | 32.27 |
| 19-3093 | Historians | 20 | 40.54 | 27.19 | 47.21 | 38.87 |
| 19-3099 | Social Scientists and Related Workers, All Other | 100 | 52.16 | 36.36 | 60.06 | 44.39 |
| 19-4012 | Agricultural Technicians | NA | 26.21 | 19.72 | 29.45 | 25.25 |
| 19-4013 | Food Science Technicians | 10 | 23.59 | 20.16 | 25.30 | 22.40 |
| 19-4021 | Biological Technicians | 180 | 28.58 | 22.09 | 31.82 | 28.15 |
| 19-4031 | Chemical Technicians | 540 | 34.67 | 25.68 | 39.17 | 37.80 |
| 19-4042 | Environmental Science and Protection Technicians, Including Health | 150 | 22.58 | 17.59 | 25.08 | 21.98 |
| 19-4061 | Social Science Research Assistants | 40 | 32.33 | 22.80 | 37.09 | 32.80 |
| 19-4099 | Life, Physical, and Social Science Technicians, All Other | 90 | N/A | N/A | N/A | N/A |
| 19-5011 | Occupational Health and Safety Specialists | 600 | 42.98 | 28.26 | 50.34 | 39.00 |
| 19-5012 | Occupational Health and Safety Technicians | 150 | 33.49 | 25.87 | 37.30 | 29.96 |
| | | | | | | |
| **21-0000** | **Community and Social Service Occupations** | 9,090 | 29.52 | 20.15 | 34.21 | 28.18 |
| 21-1012 | Educational, Guidance, and Career Counselors and Advisors | 1,700 | 34.85 | 24.84 | 39.85 | 35.61 |
| 21-1013 | Marriage and Family Therapists | 400 | 35.81 | 28.72 | 39.36 | 36.82 |
| 21-1015 | Rehabilitation Counselors | 340 | 24.45 | 19.02 | 27.17 | 23.48 |
| 21-1018 | Substance Abuse, Behavioral Disorder, and Mental Health Counselors | 1,700 | 27.56 | 19.22 | 31.73 | 26.93 |
| 21-1019 | Counselors, All Other | NA | 26.89 | 17.07 | 31.80 | 23.55 |
| 21-1021 | Child, Family, and School Social Workers | 910 | 26.27 | 21.34 | 28.74 | 23.33 |
| 21-1022 | Healthcare Social Workers | 780 | 32.39 | 23.72 | 36.72 | 31.07 |
| 21-1023 | Mental Health and Substance Abuse Social Workers | 510 | 29.85 | 23.63 | 32.96 | 28.88 |
| 21-1029 | Social Workers, All Other | 130 | 42.39 | 27.59 | 49.79 | 44.83 |
| 21-1091 | Health Education Specialists | 340 | 31.98 | 21.09 | 37.43 | 30.43 |
| 21-1092 | Probation Officers and Correctional Treatment Specialists | 380 | 38.53 | 30.11 | 42.74 | 39.36 |
| 21-1093 | Social and Human Service Assistants | 1,050 | 20.07 | 16.63 | 21.80 | 19.57 |
| 21-1094 | Community Health Workers | 280 | 25.92 | 18.97 | 29.40 | 26.85 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 21-1099 | Community and Social Service Specialists, All Other | 320 | 26.64 | 19.47 | 30.23 | 25.79 |
| 21-2011 | Clergy | 120 | 31.66 | 25.15 | 34.91 | 30.41 |
| | | | | | | |
| **23-0000** | **Legal Occupations** | 6,150 | 64.33 | 27.39 | 82.80 | 47.55 |
| 23-1011 | Lawyers | 2,920 | 96.14 | 52.79 | 117.81 | 83.42 |
| 23-1012 | Judicial Law Clerks | 100 | 30.91 | 29.46 | 31.64 | 31.11 |
| 23-1021 | Administrative Law Judges, Adjudicators, and Hearing Officers | 70 | 36.81 | 21.90 | 44.26 | 27.32 |
| 23-1022 | Arbitrators, Mediators, and Conciliators | 20 | N/A | N/A | N/A | N/A |
| 23-1023 | Judges, Magistrate Judges, and Magistrates | 120 | 73.25 | 44.60 | 87.58 | 63.14 |
| 23-2011 | Paralegals and Legal Assistants | 2,480 | 33.59 | 24.19 | 38.28 | 30.34 |
| 23-2093 | Title Examiners, Abstractors, and Searchers | 140 | 31.94 | 24.90 | 35.46 | 31.38 |
| 23-2099 | Legal Support Workers, All Other | 290 | 40.93 | 27.53 | 47.63 | 39.02 |
| | | | | | | |
| **25-0000** | **Educational Instruction and Library Occupations** | 28,470 | 32.05 | 18.35 | 38.89 | 29.65 |
| 25-1011 | Business Teachers, Postsecondary | 280 | **139,286** | **65,858** | **176,000** | **130,375** |
| 25-1021 | Computer Science Teachers, Postsecondary | 120 | **114,744** | **70,421** | **136,906** | **102,083** |
| 25-1022 | Mathematical Science Teachers, Postsecondary | 130 | **104,484** | **65,848** | **123,801** | **101,512** |
| 25-1032 | Engineering Teachers, Postsecondary | 210 | **153,213** | **93,521** | **183,059** | **130,727** |
| 25-1041 | Agricultural Sciences Teachers, Postsecondary | 70 | **131,563** | **87,770** | **153,459** | **126,770** |
| 25-1042 | Biological Science Teachers, Postsecondary | 130 | **108,552** | **69,392** | **128,132** | **101,379** |
| 25-1052 | Chemistry Teachers, Postsecondary | 80 | **123,056** | **81,779** | **143,695** | **104,607** |
| 25-1054 | Physics Teachers, Postsecondary | 70 | **131,113** | **93,133** | **150,103** | **108,808** |
| 25-1066 | Psychology Teachers, Postsecondary | NA | **114,085** | **64,649** | **138,803** | **102,340** |
| 25-1067 | Sociology Teachers, Postsecondary | NA | **120,962** | **71,833** | **145,526** | **123,707** |
| 25-1071 | Health Specialties Teachers, Postsecondary | 260 | **120,002** | **73,036** | **143,486** | **105,784** |
| 25-1072 | Nursing Instructors and Teachers, Postsecondary | 240 | **99,502** | **70,549** | **113,979** | **98,168** |
| 25-1081 | Education Teachers, Postsecondary | 120 | N/A | N/A | N/A | N/A |
| 25-1111 | Criminal Justice and Law Enforcement Teachers, Postsecondary | 40 | **81,922** | **49,766** | **98,000** | **80,514** |
| 25-1113 | Social Work Teachers, Postsecondary | 50 | **103,760** | **70,108** | **120,587** | **100,548** |
| 25-1121 | Art, Drama, and Music Teachers, Postsecondary | 150 | **105,429** | **50,451** | **132,918** | **103,321** |
| 25-1122 | Communications Teachers, Postsecondary | 60 | **103,860** | **59,704** | **125,939** | **100,258** |
| 25-1123 | English Language and Literature Teachers, Postsecondary | NA | **99,087** | **70,049** | **113,606** | **97,105** |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 25-1124 | Foreign Language and Literature Teachers, Postsecondary | 70 | **103,299** | **72,874** | **118,512** | **101,098** |
| 25-1194 | Career/Technical Education Teachers, Postsecondary | 190 | 32.71 | 25.89 | 36.12 | 30.00 |
| 25-1199 | Postsecondary Teachers, All Other | NA | **95,929** | **66,574** | **110,606** | **101,064** |
| 25-2011 | Preschool Teachers, Except Special Education | 2,000 | **37,244** | **32,990** | **39,371** | **36,360** |
| 25-2012 | Kindergarten Teachers, Except Special Education | 70 | **68,418** | **49,968** | **77,643** | **74,033** |
| 25-2021 | Elementary School Teachers, Except Special Education | 2,900 | **73,234** | **55,917** | **81,892** | **75,921** |
| 25-2022 | Middle School Teachers, Except Special and Career/Technical Education | 2,350 | **71,267** | **53,909** | **79,946** | **67,781** |
| 25-2031 | Secondary School Teachers, Except Special and Career/Technical Education | 5,360 | **74,241** | **57,234** | **82,744** | **77,956** |
| 25-2032 | Career/Technical Education Teachers, Secondary School | 560 | **78,572** | **64,750** | **85,483** | **79,227** |
| 25-2051 | Special Education Teachers, Preschool | 100 | **57,660** | **53,055** | **59,962** | **59,250** |
| 25-2052 | Special Education Teachers, Kindergarten and Elementary School | 1,070 | **70,000** | **55,086** | **77,458** | **65,986** |
| 25-2057 | Special Education Teachers, Middle School | NA | **73,785** | **57,349** | **82,003** | **77,419** |
| 25-2058 | Special Education Teachers, Secondary School | 1,160 | **74,758** | **57,841** | **83,216** | **78,493** |
| 25-2059 | Special Education Teachers, All Other | 50 | **84,027** | **66,964** | **92,559** | **85,039** |
| 25-3011 | Adult Basic and Secondary Education, and Second Language Instructors | 200 | 36.86 | 24.96 | 42.81 | 37.79 |
| 25-3021 | Self-Enrichment Teachers | 260 | 22.02 | 15.04 | 25.51 | 16.70 |
| 25-3031 | Substitute Teachers, Short-Term | NA | 19.25 | 15.57 | 21.09 | 17.55 |
| 25-3041 | Tutors | 590 | 17.21 | 15.06 | 18.29 | 15.98 |
| 25-3099 | Teachers and Instructors, All Other | 90 | **70,049** | **43,066** | **83,540** | **67,226** |
| 25-4011 | Archivists | 50 | 26.56 | 20.12 | 29.78 | 25.91 |
| 25-4012 | Curators | 60 | 29.71 | 21.32 | 33.90 | 27.31 |
| 25-4013 | Museum Technicians and Conservators | 60 | 22.37 | 17.19 | 24.95 | 18.31 |
| 25-4022 | Librarians and Media Collections Specialists | 370 | 38.93 | 28.80 | 43.99 | 37.35 |
| 25-4031 | Library Technicians | 210 | 22.80 | 17.14 | 25.62 | 22.88 |
| 25-9021 | Farm and Home Management Educators | 80 | 31.92 | 23.37 | 36.19 | 30.43 |
| 25-9031 | Instructional Coordinators | 980 | 37.06 | 25.82 | 42.68 | 38.12 |
| 25-9045 | Teaching Assistants, Except Postsecondary | 5,040 | **40,349** | **33,289** | **43,879** | **37,831** |
| 25-9099 | Educational Instruction and Library Workers, All Other | 60 | 26.67 | 20.51 | 29.74 | 27.34 |
| | | | | | | |
| **27-0000** | **Arts, Design, Entertainment, Sports, and Media Occupations** | 4,030 | 32.61 | 18.06 | 39.88 | 28.81 |
| 27-1011 | Art Directors | 30 | 43.59 | 36.89 | 46.95 | 41.02 |
| 27-1023 | Floral Designers | 100 | 19.25 | 15.59 | 21.07 | 19.05 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 27-1024 | Graphic Designers | 360 | 30.97 | 21.05 | 35.93 | 28.91 |
| 27-1025 | Interior Designers | 190 | 31.09 | 24.36 | 34.46 | 29.02 |
| 27-1026 | Merchandise Displayers and Window Trimmers | 490 | 19.54 | 15.42 | 21.60 | 18.13 |
| 27-1027 | Set and Exhibit Designers | 10 | 27.24 | 21.62 | 30.05 | 25.17 |
| 27-2011 | Actors | 30 | 36.06 | 23.41 | 42.38 | 32.78 |
| 27-2012 | Producers and Directors | 150 | 53.26 | 25.79 | 66.99 | 34.93 |
| 27-2022 | Coaches and Scouts | 600 | **57,649** | **32,440** | **70,253** | **45,198** |
| 27-3023 | News Analysts, Reporters, and Journalists | 70 | 35.17 | 20.69 | 42.42 | 26.73 |
| 27-3031 | Public Relations Specialists | 930 | 38.44 | 24.18 | 45.57 | 36.59 |
| 27-3041 | Editors | 170 | 37.08 | 21.93 | 44.65 | 36.07 |
| 27-3042 | Technical Writers | 80 | 43.02 | 29.80 | 49.63 | 43.45 |
| 27-3043 | Writers and Authors | NA | 36.17 | 23.31 | 42.59 | 30.19 |
| 27-3091 | Interpreters and Translators | 110 | N/A | N/A | N/A | N/A |
| 27-3092 | Court Reporters and Simultaneous Captioners | 40 | 28.73 | 19.91 | 33.14 | 21.52 |
| 27-4011 | Audio and Video Technicians | 130 | 30.32 | 23.95 | 33.50 | 28.70 |
| 27-4012 | Broadcast Technicians | 20 | 28.19 | 17.95 | 33.31 | 21.63 |
| 27-4014 | Sound Engineering Technicians | 10 | 29.18 | 19.51 | 34.01 | 24.99 |
| 27-4021 | Photographers | 180 | 24.54 | 16.80 | 28.41 | 24.09 |
| 27-4032 | Film and Video Editors | 10 | 36.60 | 34.50 | 37.66 | 37.41 |
| | | | | | | |
| **29-0000** | **Healthcare Practitioners and Technical Occupations** | 36,200 | 53.78 | 28.93 | 66.20 | 46.76 |
| 29-1011 | Chiropractors | 140 | N/A | N/A | N/A | N/A |
| 29-1021 | Dentists, General | 390 | N/A | N/A | N/A | N/A |
| 29-1031 | Dietitians and Nutritionists | 290 | 39.03 | 28.77 | 44.16 | 37.53 |
| 29-1041 | Optometrists | 190 | 68.66 | 43.07 | 81.46 | 77.54 |
| 29-1051 | Pharmacists | 790 | 70.81 | 56.03 | 78.20 | 73.50 |
| 29-1071 | Physician Assistants | 860 | 69.15 | 55.36 | 76.05 | 67.00 |
| 29-1081 | Podiatrists | 60 | 82.21 | 56.03 | 95.30 | 82.00 |
| 29-1122 | Occupational Therapists | 490 | 50.57 | 38.47 | 56.63 | 49.10 |
| 29-1123 | Physical Therapists | 1,260 | 52.15 | 40.75 | 57.85 | 49.06 |
| 29-1125 | Recreational Therapists | 70 | 26.37 | 20.84 | 29.14 | 24.57 |
| 29-1126 | Respiratory Therapists | 500 | 44.32 | 37.90 | 47.54 | 43.79 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 29-1127 | Speech-Language Pathologists | 690 | 50.66 | 40.03 | 55.98 | 49.40 |
| 29-1128 | Exercise Physiologists | 90 | 28.49 | 20.78 | 32.34 | 27.85 |
| 29-1129 | Therapists, All Other | 30 | 40.12 | 28.65 | 45.85 | 43.33 |
| 29-1131 | Veterinarians | 230 | N/A | N/A | N/A | N/A |
| 29-1141 | Registered Nurses | 14,290 | 47.82 | 37.94 | 52.76 | 47.85 |
| 29-1161 | Nurse Midwives | NA | 62.79 | 52.29 | 68.05 | 61.30 |
| 29-1171 | Nurse Practitioners | 1,430 | 63.89 | 49.29 | 71.19 | 63.00 |
| 29-1181 | Audiologists | 70 | 42.28 | 36.67 | 45.08 | 41.20 |
| 29-1212 | Cardiologists | 90 | N/A | N/A | N/A | N/A |
| 29-1213 | Dermatologists | 40 | 177.97 | 115.59 | N/A | 212.56 |
| 29-1215 | Family Medicine Physicians | 640 | 108.76 | 64.10 | 131.10 | 109.62 |
| 29-1218 | Obstetricians and Gynecologists | 190 | 141.70 | 105.44 | N/A | 155.81 |
| 29-1221 | Pediatricians, General | 180 | 102.73 | 65.67 | 121.26 | 105.38 |
| 29-1222 | Physicians, Pathologists | 20 | N/A | N/A | N/A | N/A |
| 29-1223 | Psychiatrists | 100 | 117.18 | 49.56 | 151.00 | 134.33 |
| 29-1224 | Radiologists | 160 | N/A | N/A | N/A | N/A |
| 29-1229 | Physicians, All Other | 1,370 | 117.25 | 45.20 | 153.28 | 143.01 |
| 29-1249 | Surgeons, All Other | 70 | N/A | N/A | N/A | N/A |
| 29-1292 | Dental Hygienists | 750 | 48.39 | 44.71 | 50.23 | 47.55 |
| 29-1299 | Healthcare Diagnosing or Treating Practitioners, All Other | 30 | 52.19 | 38.28 | 59.15 | 48.30 |
| 29-2010 | Clinical Laboratory Technologists and Technicians | 690 | 33.80 | 23.26 | 39.06 | 33.00 |
| 29-2031 | Cardiovascular Technologists and Technicians | 290 | 38.13 | 22.07 | 46.15 | 42.13 |
| 29-2032 | Diagnostic Medical Sonographers | 220 | 47.23 | 40.04 | 50.83 | 47.37 |
| 29-2033 | Nuclear Medicine Technologists | 70 | 49.31 | 41.87 | 53.03 | 48.30 |
| 29-2034 | Radiologic Technologists and Technicians | 650 | 40.07 | 30.61 | 44.80 | 40.49 |
| 29-2035 | Magnetic Resonance Imaging Technologists | 170 | 47.49 | 37.75 | 52.37 | 49.77 |
| 29-2042 | Emergency Medical Technicians | 950 | 23.76 | 19.95 | 25.67 | 22.49 |
| 29-2043 | Paramedics | 340 | 34.08 | 26.38 | 37.93 | 30.88 |
| 29-2051 | Dietetic Technicians | 150 | 20.19 | 16.88 | 21.85 | 19.85 |
| 29-2052 | Pharmacy Technicians | 1,480 | 22.25 | 17.83 | 24.46 | 22.32 |
| 29-2053 | Psychiatric Technicians | 350 | 19.13 | 16.43 | 20.48 | 18.46 |
| 29-2055 | Surgical Technologists | 340 | 30.92 | 24.99 | 33.89 | 29.93 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 29-2056 | Veterinary Technologists and Technicians | 530 | 23.43 | 18.13 | 26.08 | 23.25 |
| 29-2057 | Ophthalmic Medical Technicians | NA | 21.62 | 16.25 | 24.30 | 21.41 |
| 29-2061 | Licensed Practical and Licensed Vocational Nurses | 2,240 | 33.41 | 28.91 | 35.67 | 33.03 |
| 29-2072 | Medical Records Specialists | 610 | 27.18 | 19.08 | 31.23 | 26.95 |
| 29-2081 | Opticians, Dispensing | 270 | 22.21 | 16.89 | 24.86 | 22.22 |
| 29-2092 | Hearing Aid Specialists | NA | 25.38 | 17.44 | 29.35 | 28.44 |
| 29-2099 | Health Technologists and Technicians, All Other | 110 | 35.90 | 22.86 | 42.42 | 37.81 |
| 29-9021 | Health Information Technologists and Medical Registrars | NA | 30.48 | 21.86 | 34.79 | 33.12 |
| 29-9091 | Athletic Trainers | 50 | **64,853** | **51,021** | **71,769** | **59,647** |
| 29-9092 | Genetic Counselors | 40 | 51.91 | 38.70 | 58.51 | 50.97 |
| 29-9099 | Healthcare Practitioners and Technical Workers, All Other | 90 | 35.24 | 21.54 | 42.09 | 24.04 |
| | | | | | | |
| **31-0000** | **Healthcare Support Occupations** | 24,030 | 19.39 | 15.48 | 21.35 | 18.20 |
| 31-1120 | Home Health and Personal Care Aides | 11,820 | 16.97 | 15.00 | 17.96 | 16.50 |
| 31-1131 | Nursing Assistants | 5,530 | 20.33 | 17.80 | 21.60 | 20.21 |
| 31-1132 | Orderlies | 190 | 20.37 | 18.57 | 21.27 | 21.06 |
| 31-2011 | Occupational Therapy Assistants | 220 | 36.51 | 30.35 | 39.59 | 37.81 |
| 31-2021 | Physical Therapist Assistants | 340 | 34.17 | 25.74 | 38.38 | 35.87 |
| 31-2022 | Physical Therapist Aides | 300 | 16.79 | 15.00 | 17.69 | 16.37 |
| 31-9011 | Massage Therapists | 230 | 30.45 | 21.51 | 34.92 | 28.30 |
| 31-9091 | Dental Assistants | 990 | 22.85 | 18.39 | 25.08 | 22.88 |
| 31-9092 | Medical Assistants | 2,880 | 21.30 | 17.81 | 23.04 | 21.39 |
| 31-9093 | Medical Equipment Preparers | 190 | 26.07 | 22.36 | 27.92 | 25.63 |
| 31-9094 | Medical Transcriptionists | NA | 16.83 | 15.03 | 17.73 | 16.38 |
| 31-9095 | Pharmacy Aides | 130 | 18.76 | 16.50 | 19.90 | 18.51 |
| 31-9096 | Veterinary Assistants and Laboratory Animal Caretakers | NA | 20.80 | 16.98 | 22.71 | 18.56 |
| 31-9097 | Phlebotomists | 430 | 22.66 | 18.72 | 24.63 | 23.13 |
| 31-9099 | Healthcare Support Workers, All Other | 110 | 28.41 | 21.53 | 31.86 | 27.77 |
| | | | | | | |
| **33-0000** | **Protective Service Occupations** | 10,450 | 29.79 | 16.97 | 36.20 | 24.78 |
| 33-1011 | First-Line Supervisors of Correctional Officers | 240 | 40.85 | 33.56 | 44.50 | 40.75 |
| 33-1012 | First-Line Supervisors of Police and Detectives | 410 | 65.88 | 49.59 | 74.02 | 63.02 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 33-1021 | First-Line Supervisors of Firefighting and Prevention Workers | NA | 38.37 | 27.79 | 43.66 | 35.90 |
| 33-1091 | First-Line Supervisors of Security Workers | 180 | 30.98 | 21.28 | 35.83 | 30.21 |
| 33-1099 | First-Line Supervisors of Protective Service Workers, All Other | 40 | 26.56 | 17.29 | 31.19 | 22.90 |
| 33-2011 | Firefighters | 560 | 25.68 | 20.68 | 28.18 | 22.46 |
| 33-3012 | Correctional Officers and Jailers | 1,730 | 30.57 | 24.19 | 33.75 | 31.67 |
| 33-3021 | Detectives and Criminal Investigators | 140 | 56.60 | 33.02 | 68.40 | 58.68 |
| 33-3031 | Fish and Game Wardens | 60 | N/A | N/A | N/A | N/A |
| 33-3041 | Parking Enforcement Workers | 70 | 21.25 | 18.01 | 22.87 | 19.40 |
| 33-3051 | Police and Sheriff's Patrol Officers | 1,800 | 44.81 | 32.16 | 51.14 | 44.70 |
| 33-3052 | Transit and Railroad Police | 10 | 38.44 | 30.83 | 42.25 | 38.23 |
| 33-9021 | Private Detectives and Investigators | 110 | 28.48 | 20.96 | 32.23 | 26.78 |
| 33-9031 | Gambling Surveillance Officers and Gambling Investigators | 50 | 19.26 | 17.16 | 20.31 | 18.71 |
| 33-9032 | Security Guards | 3,430 | 21.04 | 16.36 | 23.38 | 17.48 |
| 33-9091 | Crossing Guards and Flaggers | 580 | 18.09 | 15.89 | 19.19 | 17.55 |
| 33-9092 | Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 360 | 15.66 | 15.01 | 15.98 | 15.35 |
| 33-9094 | School Bus Monitors | 280 | 18.39 | 15.93 | 19.62 | 17.58 |
| 33-9099 | Protective Service Workers, All Other | 130 | 20.09 | 16.59 | 21.83 | 19.00 |
| | | | | | | |
| **35-0000** | **Food Preparation and Serving Related Occupations** | 45,960 | 18.86 | 15.01 | 20.78 | 17.17 |
| 35-1011 | Chefs and Head Cooks | 590 | 32.02 | 24.92 | 35.56 | 29.54 |
| 35-1012 | First-Line Supervisors of Food Preparation and Serving Workers | 4,030 | 25.07 | 19.27 | 27.97 | 23.13 |
| 35-2011 | Cooks, Fast Food | 850 | 17.20 | 15.00 | 18.31 | 15.31 |
| 35-2012 | Cooks, Institution and Cafeteria | 2,680 | 20.54 | 17.85 | 21.88 | 21.19 |
| 35-2014 | Cooks, Restaurant | 5,280 | 18.84 | 16.05 | 20.23 | 18.19 |
| 35-2015 | Cooks, Short Order | NA | 18.73 | 16.86 | 19.67 | 18.51 |
| 35-2021 | Food Preparation Workers | 2,400 | 17.48 | 15.32 | 18.56 | 17.28 |
| 35-3011 | Bartenders | 2,820 | 20.62 | 15.00 | 23.42 | 17.71 |
| 35-3023 | Fast Food and Counter Workers | 13,310 | 16.18 | 15.00 | 16.77 | 15.05 |
| 35-3031 | Waiters and Waitresses | 7,580 | 20.71 | 15.00 | 23.56 | 17.73 |
| 35-3041 | Food Servers, Nonrestaurant | 1,010 | 16.54 | 15.00 | 17.31 | 15.11 |
| 35-9011 | Dining Room and Cafeteria Attendants and Bartender Helpers | 1,540 | 16.48 | 15.00 | 17.23 | 15.32 |
| 35-9021 | Dishwashers | 1,520 | 16.93 | 15.00 | 17.90 | 17.20 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 35-9031 | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 1,680 | 15.67 | 15.00 | 16.01 | 15.00 |
| 35-9099 | Food Preparation and Serving Related Workers, All Other | NA | 16.21 | 15.19 | 16.72 | 16.27 |
| | | | | | | |
| **37-0000** | **Building and Grounds Cleaning and Maintenance Occupations** | 16,850 | 18.99 | 15.36 | 20.80 | 17.51 |
| 37-1011 | First-Line Supervisors of Housekeeping and Janitorial Workers | 790 | 25.41 | 18.13 | 29.04 | 24.40 |
| 37-1012 | First-Line Supervisors of Landscaping and Groundskeeping Workers | 250 | 34.08 | 26.24 | 38.00 | 35.74 |
| 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 9,220 | 18.21 | 15.08 | 19.77 | 16.98 |
| 37-2012 | Maids and Housekeeping Cleaners | 1,820 | 16.49 | 15.00 | 17.23 | 16.42 |
| 37-2019 | Building Cleaning Workers, All Other | NA | 19.17 | 17.31 | 20.10 | 18.32 |
| 37-2021 | Pest Control Workers | 300 | 23.14 | 15.80 | 26.81 | 21.78 |
| 37-3011 | Landscaping and Groundskeeping Workers | 4,130 | 19.08 | 16.52 | 20.36 | 17.95 |
| 37-3012 | Pesticide Handlers, Sprayers, and Applicators, Vegetation | 40 | 24.73 | 21.99 | 26.10 | 26.05 |
| 37-3013 | Tree Trimmers and Pruners | NA | 27.04 | 22.25 | 29.44 | 23.72 |
| | | | | | | |
| **39-0000** | **Personal Care and Service Occupations** | 11,260 | 19.31 | 15.00 | 21.46 | 16.60 |
| 39-1013 | First-Line Supervisors of Gambling Services Workers | 110 | 30.66 | 26.12 | 32.92 | 29.02 |
| 39-1014 | First-Line Supervisors of Entertainment and Recreation Workers | 390 | 28.68 | 21.10 | 32.47 | 28.75 |
| 39-1022 | First-Line Supervisors of Personal Service Workers | 340 | 25.36 | 17.40 | 29.34 | 23.53 |
| 39-2011 | Animal Trainers | 90 | 17.82 | 15.20 | 19.13 | 16.25 |
| 39-2021 | Animal Caretakers | 1,230 | 17.28 | 15.00 | 18.42 | 16.30 |
| 39-3011 | Gambling Dealers | 270 | 19.26 | 15.77 | 21.00 | 18.91 |
| 39-3012 | Gambling and Sports Book Writers and Runners | 30 | 17.20 | 16.10 | 17.75 | 17.13 |
| 39-3031 | Ushers, Lobby Attendants, and Ticket Takers | 200 | 16.02 | 15.00 | 16.53 | 15.00 |
| 39-3091 | Amusement and Recreation Attendants | 1,360 | 15.72 | 15.00 | 16.08 | 15.00 |
| 39-3093 | Locker Room, Coatroom, and Dressing Room Attendants | 10 | 17.43 | 15.14 | 18.57 | 16.00 |
| 39-4012 | Crematory Operators | 30 | 23.69 | 21.69 | 24.69 | 24.19 |
| 39-4021 | Funeral Attendants | 110 | 22.68 | 20.46 | 23.79 | 22.46 |
| 39-4031 | Morticians, Undertakers, and Funeral Arrangers | 80 | 40.46 | 30.24 | 45.58 | 39.20 |
| 39-5012 | Hairdressers, Hairstylists, and Cosmetologists | 1,270 | 20.67 | 15.00 | 23.50 | 16.51 |
| 39-5092 | Manicurists and Pedicurists | 780 | 16.64 | 15.00 | 17.46 | 15.00 |
| 39-5093 | Shampooers | 200 | 15.96 | 15.00 | 16.44 | 15.46 |
| 39-5094 | Skincare Specialists | 130 | 26.26 | 17.70 | 30.53 | 24.44 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 39-6011 | Baggage Porters and Bellhops | NA | 15.04 | 15.00 | 15.06 | 15.00 |
| 39-6012 | Concierges | 40 | 16.05 | 15.00 | 16.57 | 15.59 |
| 39-7010 | Tour and Travel Guides | 330 | 17.10 | 15.00 | 18.15 | 15.97 |
| 39-9011 | Childcare Workers | 1,230 | 16.56 | 15.00 | 17.35 | 15.97 |
| 39-9031 | Exercise Trainers and Group Fitness Instructors | 1,210 | 24.31 | 16.59 | 28.17 | 21.32 |
| 39-9032 | Recreation Workers | 1,230 | 17.26 | 15.00 | 18.39 | 16.25 |
| 39-9041 | Residential Advisors | 350 | 18.71 | 15.00 | 20.57 | 16.60 |
| 39-9099 | Personal Care and Service Workers, All Other | NA | 20.43 | 16.75 | 22.27 | 17.49 |
| **41-0000** | **Sales and Related Occupations** | 43,920 | 24.85 | 15.46 | 29.55 | 18.04 |
| 41-1011 | First-Line Supervisors of Retail Sales Workers | 4,200 | 27.18 | 19.74 | 30.91 | 26.79 |
| 41-1012 | First-Line Supervisors of Non-Retail Sales Workers | 960 | 44.98 | 31.64 | 51.65 | 41.47 |
| 41-2011 | Cashiers | 11,450 | 16.29 | 15.00 | 16.93 | 16.10 |
| 41-2012 | Gambling Change Persons and Booth Cashiers | 40 | 17.18 | 15.11 | 18.21 | 17.86 |
| 41-2021 | Counter and Rental Clerks | 870 | 20.51 | 15.83 | 22.85 | 18.56 |
| 41-2022 | Parts Salespersons | 980 | 21.11 | 16.18 | 23.58 | 18.29 |
| 41-2031 | Retail Salespersons | 13,400 | 17.98 | 15.13 | 19.40 | 17.00 |
| 41-3011 | Advertising Sales Agents | 140 | 28.03 | 18.54 | 32.77 | 25.23 |
| 41-3021 | Insurance Sales Agents | 1,220 | 29.85 | 19.01 | 35.28 | 22.46 |
| 41-3031 | Securities, Commodities, and Financial Services Sales Agents | 2,300 | 50.71 | 24.39 | 63.87 | 40.27 |
| 41-3041 | Travel Agents | 210 | N/A | N/A | N/A | N/A |
| 41-3091 | Sales Representatives of Services | 2,910 | 36.68 | 21.06 | 44.49 | 32.47 |
| 41-4011 | Sales Reps., Wholesale and Manuf., Technical and Scientific Products | 960 | 52.37 | 34.44 | 61.34 | 51.84 |
| 41-4012 | Sales Reps., Wholesale and Manuf., Except Tech. and Scientific Products | 2,920 | 35.92 | 21.84 | 42.96 | 29.94 |
| 41-9011 | Demonstrators and Product Promoters | NA | 21.00 | 15.00 | 24.01 | 15.00 |
| 41-9021 | Real Estate Brokers | 100 | 36.59 | 27.73 | 41.02 | 33.02 |
| 41-9022 | Real Estate Sales Agents | 900 | 28.19 | 16.99 | 33.79 | 22.68 |
| 41-9031 | Sales Engineers | 80 | 83.71 | 67.34 | 91.90 | 80.38 |
| 41-9041 | Telemarketers | 20 | 20.70 | 16.33 | 22.89 | 18.83 |
| 41-9099 | Sales and Related Workers, All Other | 90 | 32.40 | 18.67 | 39.26 | 31.05 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| **43-0000** | **Office and Administrative Support Occupations** | 60,820 | 25.29 | 17.58 | 29.15 | 23.24 |
| 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 5,480 | 37.40 | 25.96 | 43.12 | 36.17 |
| 43-2011 | Switchboard Operators, Including Answering Service | 180 | 18.08 | 15.01 | 19.61 | 17.30 |
| 43-3011 | Bill and Account Collectors | 990 | 23.72 | 18.73 | 26.21 | 22.44 |
| 43-3021 | Billing and Posting Clerks | 1,270 | 26.62 | 19.80 | 30.03 | 25.05 |
| 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 4,600 | 25.90 | 19.40 | 29.16 | 24.89 |
| 43-3041 | Gambling Cage Workers | 50 | 18.35 | 17.54 | 18.75 | 17.55 |
| 43-3051 | Payroll and Timekeeping Clerks | 320 | 29.55 | 20.62 | 34.01 | 27.13 |
| 43-3061 | Procurement Clerks | 140 | 23.55 | 19.10 | 25.77 | 22.82 |
| 43-3071 | Tellers | 1,400 | 21.47 | 17.96 | 23.23 | 21.80 |
| 43-3099 | Financial Clerks, All Other | 590 | 30.25 | 24.62 | 33.07 | 29.01 |
| 43-4011 | Brokerage Clerks | NA | 32.63 | 26.09 | 35.90 | 29.51 |
| 43-4031 | Court, Municipal, and License Clerks | 980 | 21.50 | 17.68 | 23.41 | 21.44 |
| 43-4051 | Customer Service Representatives | 7,470 | 24.86 | 18.04 | 28.26 | 23.17 |
| 43-4061 | Eligibility Interviewers, Government Programs | 120 | 21.70 | 16.99 | 24.06 | 20.63 |
| 43-4071 | File Clerks | NA | 19.87 | 16.09 | 21.76 | 19.20 |
| 43-4081 | Hotel, Motel, and Resort Desk Clerks | 740 | 16.82 | 15.00 | 17.74 | 17.18 |
| 43-4111 | Interviewers, Except Eligibility and Loan | 570 | 24.38 | 21.25 | 25.94 | 23.56 |
| 43-4121 | Library Assistants, Clerical | 270 | 17.50 | 15.61 | 18.45 | 17.83 |
| 43-4131 | Loan Interviewers and Clerks | 950 | 27.59 | 20.10 | 31.33 | 27.77 |
| 43-4141 | New Accounts Clerks | 140 | 22.47 | 19.24 | 24.08 | 22.67 |
| 43-4151 | Order Clerks | 170 | 21.04 | 16.36 | 23.38 | 19.92 |
| 43-4161 | Human Resources Assistants, Except Payroll and Timekeeping | 290 | 25.38 | 20.65 | 27.75 | 24.45 |
| 43-4171 | Receptionists and Information Clerks | 2,880 | 18.34 | 15.38 | 19.83 | 17.46 |
| 43-4181 | Reservation and Transportation Ticket Agents and Travel Clerks | 70 | 21.97 | 18.14 | 23.89 | 20.74 |
| 43-4199 | Information and Record Clerks, All Other | 240 | 25.58 | 19.39 | 28.67 | 26.08 |
| 43-5021 | Couriers and Messengers | 170 | 18.71 | 16.67 | 19.73 | 18.63 |
| 43-5031 | Public Safety Telecommunicators | 260 | 28.22 | 22.11 | 31.28 | 25.55 |
| 43-5032 | Dispatchers, Except Police, Fire, and Ambulance | 670 | 26.83 | 20.03 | 30.23 | 27.48 |
| 43-5041 | Meter Readers, Utilities | 30 | 30.88 | 21.53 | 35.56 | 28.00 |
| 43-5051 | Postal Service Clerks | 220 | 30.13 | 23.94 | 33.23 | 29.67 |
| 43-5052 | Postal Service Mail Carriers | 1,120 | 29.86 | 21.51 | 34.04 | 28.79 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 43-5053 | Postal Service Mail Sorters, Processors, and Processing Machine Operators | 410 | 29.36 | 23.81 | 32.13 | 28.11 |
| 43-5061 | Production, Planning, and Expediting Clerks | 450 | 31.52 | 22.11 | 36.23 | 30.14 |
| 43-5071 | Shipping, Receiving, and Inventory Clerks | 2,630 | 21.71 | 17.15 | 23.98 | 21.21 |
| 43-5111 | Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 280 | 23.70 | 16.98 | 27.06 | 22.17 |
| 43-6011 | Executive Secretaries and Executive Administrative Assistants | 1,320 | 37.62 | 27.76 | 42.54 | 37.94 |
| 43-6012 | Legal Secretaries and Administrative Assistants | 980 | 32.70 | 23.62 | 37.24 | 31.79 |
| 43-6013 | Medical Secretaries and Administrative Assistants | 4,510 | 21.56 | 17.76 | 23.46 | 21.39 |
| 43-6014 | Secretaries and Admin. Assistants, Except Legal, Medical, and Executive | 6,320 | 23.63 | 18.03 | 26.43 | 23.06 |
| 43-9021 | Data Entry Keyers | 410 | 19.60 | 15.87 | 21.47 | 18.18 |
| 43-9022 | Word Processors and Typists | 50 | 24.31 | 19.05 | 26.94 | 21.87 |
| 43-9041 | Insurance Claims and Policy Processing Clerks | 720 | 24.86 | 20.77 | 26.91 | 24.03 |
| 43-9051 | Mail Clerks and Mail Machine Operators, Except Postal Service | 630 | 18.32 | 16.02 | 19.47 | 17.52 |
| 43-9061 | Office Clerks, General | 7,230 | 21.26 | 15.63 | 24.07 | 20.55 |
| 43-9071 | Office Machine Operators, Except Computer | 110 | 19.58 | 16.89 | 20.92 | 18.85 |
| 43-9199 | Office and Administrative Support Workers, All Other | 750 | 24.91 | 15.75 | 29.49 | 23.86 |
| | | | | | | |
| **45-0000** | **Farming, Fishing, and Forestry Occupations** | 870 | 20.60 | 15.73 | 23.03 | 19.16 |
| 45-1011 | First-Line Supervisors of Farming, Fishing, and Forestry Workers | 70 | 32.90 | 25.37 | 36.67 | 31.99 |
| 45-2011 | Agricultural Inspectors | 90 | 28.64 | 21.51 | 32.20 | 24.80 |
| 45-2091 | Agricultural Equipment Operators | 40 | 24.59 | 19.71 | 27.03 | 24.00 |
| 45-2092 | Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 220 | 16.62 | 15.00 | 17.43 | 15.91 |
| 45-2093 | Farmworkers, Farm, Ranch, and Aquacultural Animals | 90 | 18.23 | 15.03 | 19.83 | 17.76 |
| | | | | | | |
| **47-0000** | **Construction and Extraction Occupations** | 18,650 | 30.12 | 19.62 | 35.37 | 28.54 |
| 47-1011 | First-Line Supervisors of Construction Trades and Extraction Workers | 2,590 | 40.64 | 29.03 | 46.44 | 38.99 |
| 47-2011 | Boilermakers | 30 | N/A | N/A | N/A | N/A |
| 47-2021 | Brickmasons and Blockmasons | 200 | 33.63 | 25.80 | 37.55 | 32.00 |
| 47-2031 | Carpenters | 2,250 | 30.14 | 22.17 | 34.12 | 28.46 |
| 47-2041 | Carpet Installers | 70 | 25.77 | 21.09 | 28.11 | 24.21 |
| 47-2044 | Tile and Stone Setters | NA | 19.79 | 15.02 | 22.18 | 21.09 |
| 47-2051 | Cement Masons and Concrete Finishers | 400 | 29.18 | 22.16 | 32.69 | 27.42 |
| 47-2061 | Construction Laborers | 3,240 | 23.09 | 16.84 | 26.21 | 21.90 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 47-2071 | Paving, Surfacing, and Tamping Equipment Operators | 150 | 24.79 | 15.29 | 29.55 | 25.97 |
| 47-2072 | Pile Driver Operators | 20 | N/A | N/A | N/A | N/A |
| 47-2073 | Operating Engineers and Other Construction Equipment Operators | 1,230 | 29.18 | 20.59 | 33.47 | 27.89 |
| 47-2081 | Drywall and Ceiling Tile Installers | 350 | 24.45 | 17.69 | 27.83 | 24.12 |
| 47-2111 | Electricians | 2,260 | 34.02 | 20.94 | 40.55 | 30.63 |
| 47-2131 | Insulation Workers, Floor, Ceiling, and Wall | 280 | 26.18 | 20.23 | 29.16 | 25.75 |
| 47-2132 | Insulation Workers, Mechanical | 340 | 25.02 | 18.54 | 28.25 | 21.56 |
| 47-2141 | Painters, Construction and Maintenance | 480 | 27.35 | 21.11 | 30.47 | 28.14 |
| 47-2151 | Pipelayers | NA | 26.79 | 22.47 | 28.96 | 28.00 |
| 47-2152 | Plumbers, Pipefitters, and Steamfitters | 1,590 | 32.74 | 22.69 | 37.77 | 31.11 |
| 47-2181 | Roofers | 230 | 26.58 | 18.09 | 30.82 | 28.58 |
| 47-2211 | Sheet Metal Workers | 440 | 29.39 | 19.38 | 34.40 | 29.55 |
| 47-2221 | Structural Iron and Steel Workers | 90 | 28.53 | 23.72 | 30.94 | 28.76 |
| 47-3011 | Helpers--Brick-, Block-, Stonemasons, and Tile and Marble Setters | 130 | 25.04 | 19.83 | 27.65 | 27.09 |
| 47-3012 | Helpers--Carpenters | 190 | 17.53 | 15.00 | 18.79 | 16.31 |
| 47-3013 | Helpers--Electricians | 60 | 18.69 | 15.89 | 20.09 | 17.58 |
| 47-3015 | Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters | 140 | 18.39 | 16.03 | 19.58 | 17.34 |
| 47-3016 | Helpers--Roofers | NA | 22.89 | 20.72 | 23.97 | 24.02 |
| 47-4011 | Construction and Building Inspectors | 570 | 35.07 | 27.15 | 39.03 | 34.95 |
| 47-4031 | Fence Erectors | NA | 25.43 | 21.28 | 27.50 | 24.34 |
| 47-4041 | Hazardous Materials Removal Workers | NA | 21.02 | 15.39 | 23.83 | 21.28 |
| 47-4051 | Highway Maintenance Workers | 90 | 22.67 | 17.13 | 25.44 | 21.85 |
| 47-4061 | Rail-Track Laying and Maintenance Equipment Operators | 130 | 34.87 | 23.59 | 40.51 | 38.75 |
| 47-4071 | Septic Tank Servicers and Sewer Pipe Cleaners | 30 | 23.02 | 18.48 | 25.29 | 23.29 |
| 47-4090 | Miscellaneous Construction and Related Workers | 330 | 21.25 | 16.71 | 23.51 | 20.70 |
| 47-5022 | Excavating and Loading Machine and Dragline Operators, Surface Mining | 130 | 25.56 | 18.19 | 29.24 | 22.55 |
| 47-5023 | Earth Drillers, Except Oil and Gas | NA | 28.35 | 25.20 | 29.92 | 27.48 |
| **49-0000** | **Installation, Maintenance, and Repair Occupations** | 16,300 | 31.50 | 20.84 | 36.83 | 29.56 |
| 49-1011 | First-Line Supervisors of Mechanics, Installers, and Repairers | 1,890 | 42.37 | 30.29 | 48.42 | 40.02 |
| 49-2011 | Computer, Automated Teller, and Office Machine Repairers | 250 | 24.74 | 19.03 | 27.59 | 24.78 |
| 49-2021 | Radio, Cellular, and Tower Equipment Installers and Repairers | 40 | 28.80 | 22.36 | 32.03 | 29.20 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 49-2022 | Telecommunications Equip. Installers and Repairers, Except Line Installers | 440 | 33.04 | 25.23 | 36.95 | 32.05 |
| 49-2091 | Avionics Technicians | 20 | 38.12 | 35.11 | 39.63 | 38.65 |
| 49-2092 | Electric Motor, Power Tool, and Related Repairers | 30 | 23.13 | 20.07 | 24.66 | 21.29 |
| 49-2094 | Electrical and Electronics Repairers, Commercial and Industrial Equipment | 160 | 40.71 | 32.03 | 45.04 | 41.48 |
| 49-2095 | Electrical and Electronics Repairers, Powerhouse, Substation, and Relay | 30 | 53.03 | 47.45 | 55.83 | 50.93 |
| 49-2096 | Electronic Equipment Installers and Repairers, Motor Vehicles | 50 | N/A | N/A | N/A | N/A |
| 49-2097 | Audiovisual Equipment Installers and Repairers | NA | 33.48 | 24.33 | 38.06 | 33.65 |
| 49-2098 | Security and Fire Alarm Systems Installers | 160 | 28.90 | 20.81 | 32.94 | 28.69 |
| 49-3011 | Aircraft Mechanics and Service Technicians | 240 | 42.52 | 32.60 | 47.48 | 40.17 |
| 49-3021 | Automotive Body and Related Repairers | 340 | 26.13 | 18.23 | 30.08 | 23.45 |
| 49-3023 | Automotive Service Technicians and Mechanics | 1,910 | 28.12 | 19.45 | 32.46 | 28.08 |
| 49-3031 | Bus and Truck Mechanics and Diesel Engine Specialists | 670 | 31.60 | 24.60 | 35.10 | 30.57 |
| 49-3041 | Farm Equipment Mechanics and Service Technicians | 70 | 29.88 | 22.26 | 33.69 | 29.73 |
| 49-3042 | Mobile Heavy Equipment Mechanics, Except Engines | 540 | 32.79 | 24.98 | 36.70 | 32.22 |
| 49-3043 | Rail Car Repairers | 130 | 38.49 | 29.61 | 42.93 | 37.93 |
| 49-3051 | Motorboat Mechanics and Service Technicians | 130 | 27.54 | 20.69 | 30.97 | 28.96 |
| 49-3053 | Outdoor Power Equipment and Other Small Engine Mechanics | 80 | 26.29 | 20.58 | 29.14 | 26.07 |
| 49-3091 | Bicycle Repairers | 30 | 18.47 | 16.28 | 19.57 | 17.14 |
| 49-3092 | Recreational Vehicle Service Technicians | NA | 21.38 | 18.45 | 22.85 | 21.92 |
| 49-3093 | Tire Repairers and Changers | 230 | 21.87 | 19.10 | 23.25 | 22.42 |
| 49-9012 | Control and Valve Installers and Repairers, Except Mechanical Door | 150 | 38.61 | 27.54 | 44.15 | 36.40 |
| 49-9021 | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 1,730 | 31.80 | 22.66 | 36.37 | 29.96 |
| 49-9031 | Home Appliance Repairers | 60 | 25.49 | 21.22 | 27.63 | 25.67 |
| 49-9041 | Industrial Machinery Mechanics | 890 | 34.53 | 25.37 | 39.11 | 32.36 |
| 49-9043 | Maintenance Workers, Machinery | 30 | 28.64 | 23.89 | 31.02 | 28.00 |
| 49-9044 | Millwrights | 90 | 32.30 | 22.00 | 37.44 | 28.25 |
| 49-9051 | Electrical Power-Line Installers and Repairers | 330 | 44.07 | 29.32 | 51.44 | 46.72 |
| 49-9052 | Telecommunications Line Installers and Repairers | 310 | 38.35 | 23.96 | 45.55 | 45.12 |
| 49-9062 | Medical Equipment Repairers | 300 | 32.80 | 26.03 | 36.19 | 29.93 |
| 49-9069 | Precision Instrument and Equipment Repairers, All Other | 90 | 39.30 | 31.67 | 43.11 | 39.52 |
| 49-9071 | Maintenance and Repair Workers, General | 3,310 | 26.23 | 18.81 | 29.94 | 24.11 |
| 49-9091 | Coin, Vending, and Amusement Machine Servicers and Repairers | NA | 23.19 | 18.42 | 25.57 | 23.25 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 49-9094 | Locksmiths and Safe Repairers | 50 | 31.29 | 22.17 | 35.85 | 30.59 |
| 49-9098 | Helpers--Installation, Maintenance, and Repair Workers | 360 | 20.78 | 16.42 | 22.96 | 19.49 |
| 49-9099 | Installation, Maintenance, and Repair Workers, All Other | 510 | 24.25 | 18.16 | 27.30 | 23.23 |
| | | | | | | |
| **51-0000** | **Production Occupations** | 19,030 | 23.85 | 16.59 | 27.47 | 19.16 |
| 51-1011 | First-Line Supervisors of Production and Operating Workers | 1,450 | 40.55 | 27.56 | 47.05 | 38.03 |
| 51-2028 | Electrical, Electronic, and Electromechanical Assemblers | 610 | 23.91 | 17.28 | 27.23 | 23.02 |
| 51-2041 | Structural Metal Fabricators and Fitters | 110 | 23.42 | 17.14 | 26.56 | 22.57 |
| 51-2090 | Miscellaneous Assemblers and Fabricators | 1,210 | 21.36 | 17.36 | 23.36 | 21.04 |
| 51-3011 | Bakers | 290 | 19.95 | 15.48 | 22.19 | 17.66 |
| 51-3021 | Butchers and Meat Cutters | 250 | 22.99 | 18.23 | 25.38 | 22.61 |
| 51-3022 | Meat, Poultry, and Fish Cutters and Trimmers | 5,430 | 17.18 | 16.42 | 17.57 | 17.07 |
| 51-3023 | Slaughterers and Meat Packers | 50 | 15.20 | 15.00 | 15.30 | 15.00 |
| 51-3092 | Food Batchmakers | 380 | 20.10 | 15.93 | 22.18 | 17.89 |
| 51-3093 | Food Cooking Machine Operators and Tenders | NA | 17.12 | 15.02 | 18.18 | 15.02 |
| 51-3099 | Food Processing Workers, All Other | 510 | 19.02 | 18.22 | 19.42 | 18.98 |
| 51-4021 | Extruding and Drawing Machine Operators, Metal and Plastic | 470 | 23.95 | 19.52 | 26.17 | 22.18 |
| 51-4031 | Cutting, Punching, and Press Machine Operators, Metal and Plastic | 240 | 21.49 | 18.15 | 23.16 | 20.02 |
| 51-4033 | Grinding, Lapping, Polishing, and Buffing Mach. Operators, Metal and Plastic | 50 | 21.04 | 17.72 | 22.69 | 21.34 |
| 51-4041 | Machinists | 310 | 31.44 | 21.18 | 36.57 | 30.12 |
| 51-4072 | Molding, Coremaking, and Casting Machine Operators, Metal and Plastic | 120 | 21.73 | 17.11 | 24.04 | 21.74 |
| 51-4111 | Tool and Die Makers | 10 | 34.62 | 29.39 | 37.23 | 36.55 |
| 51-4121 | Welders, Cutters, Solderers, and Brazers | 600 | 28.11 | 22.13 | 31.10 | 27.54 |
| 51-4193 | Plating Machine Setters, Operators, and Tenders, Metal and Plastic | 20 | 19.68 | 16.97 | 21.03 | 17.98 |
| 51-5111 | Prepress Technicians and Workers | 10 | 27.50 | 21.12 | 30.70 | 31.22 |
| 51-5112 | Printing Press Operators | 210 | 21.70 | 17.20 | 23.96 | 21.44 |
| 51-5113 | Print Binding and Finishing Workers | 40 | 21.08 | 15.00 | 24.13 | 19.27 |
| 51-6011 | Laundry and Dry-Cleaning Workers | 710 | 16.76 | 15.02 | 17.63 | 16.22 |
| 51-6031 | Sewing Machine Operators | 60 | 18.83 | 15.90 | 20.30 | 18.12 |
| 51-6041 | Shoe and Leather Workers and Repairers | 20 | 19.83 | 17.78 | 20.86 | 19.21 |
| 51-6052 | Tailors, Dressmakers, and Custom Sewers | NA | 21.46 | 19.60 | 22.39 | 21.37 |
| 51-6093 | Upholsterers | 40 | 26.92 | 20.90 | 29.93 | 23.97 |

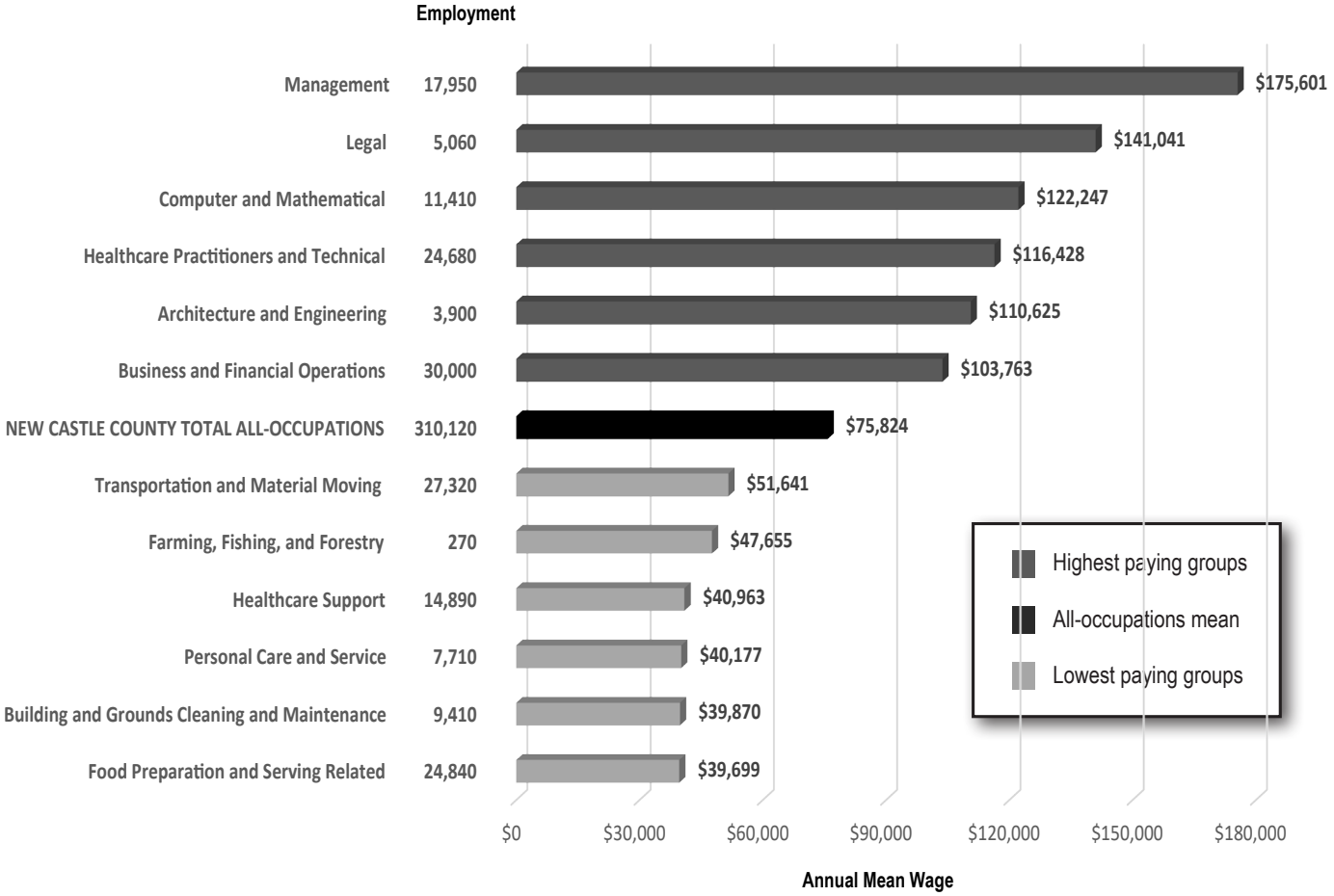
| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 51-7011 | Cabinetmakers and Bench Carpenters | 60 | 26.88 | 19.32 | 30.65 | 28.89 |
| 51-7021 | Furniture Finishers | NA | 22.28 | 21.26 | 22.78 | 22.33 |
| 51-7041 | Sawing Machine Setters, Operators, and Tenders, Wood | 30 | 19.98 | 15.34 | 22.30 | 20.12 |
| 51-8013 | Power Plant Operators | 80 | 53.07 | 43.40 | 57.90 | 49.53 |
| 51-8021 | Stationary Engineers and Boiler Operators | 40 | 38.37 | 34.44 | 40.34 | 37.32 |
| 51-8031 | Water and Wastewater Treatment Plant and System Operators | 340 | 31.88 | 24.12 | 35.76 | 31.22 |
| 51-8092 | Gas Plant Operators | 20 | 39.97 | 31.89 | 44.02 | 39.06 |
| 51-8099 | Plant and System Operators, All Other | 10 | 32.97 | 27.01 | 35.95 | 33.85 |
| 51-9011 | Chemical Equipment Operators and Tenders | 1,160 | 31.55 | 25.09 | 34.78 | 30.38 |
| 51-9012 | Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators | 110 | 23.79 | 18.57 | 26.40 | 22.85 |
| 51-9022 | Grinding and Polishing Workers, Hand | 40 | 20.62 | 15.29 | 23.29 | 22.97 |
| 51-9023 | Mixing and Blending Machine Setters, Operators, and Tenders | 130 | 25.88 | 20.17 | 28.73 | 24.74 |
| 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 1,020 | 27.33 | 18.94 | 31.52 | 27.50 |
| 51-9071 | Jewelers and Precious Stone and Metal Workers | NA | 20.39 | 18.24 | 21.47 | 21.16 |
| 51-9081 | Dental Laboratory Technicians | NA | 20.96 | 17.91 | 22.49 | 18.51 |
| 51-9111 | Packaging and Filling Machine Operators and Tenders | 680 | 20.14 | 17.51 | 21.46 | 18.51 |
| 51-9124 | Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 100 | 24.25 | 16.65 | 28.05 | 22.17 |
| 51-9151 | Photographic Process Workers and Processing Machine Operators | 30 | 21.12 | 19.82 | 21.78 | 20.30 |
| 51-9161 | Computer Numerically Controlled Tool Operators | 170 | 25.60 | 19.90 | 28.45 | 24.04 |
| 51-9162 | Computer Numerically Controlled Tool Programmers | 10 | 36.45 | 26.29 | 41.53 | 33.25 |
| 51-9192 | Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders | 10 | 21.26 | 19.43 | 22.17 | 20.15 |
| 51-9193 | Cooling and Freezing Equipment Operators and Tenders | 20 | 19.25 | 16.47 | 20.64 | 18.21 |
| 51-9195 | Molders, Shapers, and Casters, Except Metal and Plastic | 90 | 23.20 | 19.59 | 25.00 | 23.05 |
| 51-9196 | Paper Goods Machine Setters, Operators, and Tenders | 160 | 22.57 | 17.17 | 25.27 | 23.13 |
| 51-9198 | Helpers--Production Workers | 230 | 19.22 | 16.95 | 20.35 | 18.45 |
| 51-9199 | Production Workers, All Other | 70 | 23.52 | 16.02 | 27.27 | 19.10 |
| | | | | | | |
| **53-0000** | **Transportation and Material Moving Occupations** | 42,670 | 24.01 | 16.63 | 27.70 | 22.21 |
| 53-1047 | First-Line Supervisors of Transportation and Material-Moving Workers | 2,270 | 32.45 | 23.04 | 37.16 | 30.05 |
| 53-2012 | Commercial Pilots | 220 | **160,703** | **101,125** | **190,491** | **163,598** |
| 53-3011 | Ambulance Drivers and Attendants, Except Emergency Medical Technicians | 50 | 17.71 | 15.66 | 18.73 | 16.54 |
| 53-3031 | Driver/Sales Workers | NA | 16.59 | 15.00 | 17.38 | 15.00 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 9,040 | 27.59 | 23.27 | 29.74 | 27.69 |
| 53-3033 | Light Truck Drivers | 4,200 | 22.35 | 15.88 | 25.58 | 21.15 |
| 53-3051 | Bus Drivers, School | 1,350 | 21.72 | 17.45 | 23.86 | 20.38 |
| 53-3052 | Bus Drivers, Transit and Intercity | 380 | 26.91 | 20.83 | 29.96 | 29.09 |
| 53-3053 | Shuttle Drivers and Chauffeurs | 880 | 20.93 | 15.89 | 23.45 | 18.21 |
| 53-3099 | Motor Vehicle Operators, All Other | NA | 19.86 | 15.00 | 22.29 | 18.65 |
| 53-4011 | Locomotive Engineers | 290 | N/A | N/A | N/A | N/A |
| 53-4031 | Railroad Conductors and Yardmasters | NA | 42.09 | 35.14 | 45.56 | 38.66 |
| 53-5011 | Sailors and Marine Oilers | 80 | 27.99 | 23.53 | 30.22 | 28.86 |
| 53-5021 | Captains, Mates, and Pilots of Water Vessels | 50 | 38.39 | 22.36 | 46.40 | 35.23 |
| 53-6021 | Parking Attendants | 200 | 16.31 | 15.00 | 16.97 | 16.46 |
| 53-6031 | Automotive and Watercraft Service Attendants | 370 | 17.64 | 15.16 | 18.88 | 17.56 |
| 53-6032 | Aircraft Service Attendants | 40 | 19.90 | 17.65 | 21.03 | 18.23 |
| 53-6051 | Transportation Inspectors | 90 | N/A | N/A | N/A | N/A |
| 53-6099 | Transportation Workers, All Other | 40 | 21.81 | 15.22 | 25.11 | 16.07 |
| 53-7021 | Crane and Tower Operators | 220 | 29.97 | 26.35 | 31.78 | 28.92 |
| 53-7051 | Industrial Truck and Tractor Operators | 5,230 | 25.71 | 19.48 | 28.83 | 29.02 |
| 53-7061 | Cleaners of Vehicles and Equipment | 1,280 | 17.89 | 15.26 | 19.20 | 18.00 |
| 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 5,220 | 19.11 | 15.94 | 20.69 | 17.94 |
| 53-7063 | Machine Feeders and Offbearers | 30 | 24.30 | 17.12 | 27.89 | 21.21 |
| 53-7064 | Packers and Packagers, Hand | 2,030 | 19.59 | 16.47 | 21.15 | 17.93 |
| 53-7065 | Stockers and Order Fillers | 7,080 | 19.56 | 15.65 | 21.52 | 17.99 |
| 53-7081 | Refuse and Recyclable Material Collectors | 600 | 27.88 | 21.23 | 31.21 | 29.47 |

# NEW CASTLE COUNTY DATA

## *Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups*





| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| *00-0000* | *Total all occupations* | *310,120* | *36.45* | *17.47* | *45.94* | *28.27* |
| **11-0000** | **Management Occupations** | 17,950 | 84.42 | 45.09 | 104.09 | 77.15 |
| 11-1011 | Chief Executives | 200 | 161.71 | 63.48 | 210.83 | 141.75 |
| 11-1021 | General and Operations Managers | 3,130 | 84.15 | 41.26 | 105.59 | 72.67 |
| 11-2021 | Marketing Managers | 880 | 102.20 | 67.44 | 119.58 | 88.03 |
| 11-2022 | Sales Managers | 1,280 | 121.15 | 76.47 | N/A | 124.73 |
| 11-2032 | Public Relations Managers | 140 | 82.75 | 54.41 | 96.92 | 77.22 |
| 11-2033 | Fundraising Managers | 90 | 70.50 | 49.51 | 80.99 | 67.16 |
| 11-3012 | Administrative Services Managers | 570 | 74.42 | 52.02 | 85.63 | 68.48 |
| 11-3013 | Facilities Managers | 150 | 70.75 | 49.64 | 81.30 | 67.22 |
| 11-3021 | Computer and Information Systems Managers | 1,710 | 90.28 | 61.69 | 104.58 | 80.82 |
| 11-3031 | Financial Managers | 2,330 | 98.97 | 67.12 | 114.89 | 88.94 |
| 11-3051 | Industrial Production Managers | 230 | 79.47 | 56.66 | 90.88 | 80.90 |
| 11-3061 | Purchasing Managers | 130 | 85.71 | 60.14 | 98.49 | 79.50 |
| 11-3071 | Transportation, Storage, and Distribution Managers | 240 | 75.10 | 54.09 | 85.60 | 70.36 |
| 11-3111 | Compensation and Benefits Managers | 30 | 84.17 | 57.31 | 97.60 | 78.29 |
| 11-3121 | Human Resources Managers | 420 | 85.90 | 50.13 | 103.79 | 80.89 |
| 11-3131 | Training and Development Managers | 60 | 81.93 | 56.19 | 94.81 | 85.86 |
| 11-9021 | Construction Managers | 450 | 70.09 | 48.84 | 80.72 | 65.76 |
| 11-9031 | Education and Childcare Administrators, Preschool and Daycare | 310 | 30.21 | 21.54 | 34.54 | 29.27 |
| 11-9032 | Education Administrators, Kindergarten through Secondary | 610 | **131,361** | **105,110** | **144,486** | **134,832** |
| 11-9033 | Education Administrators, Postsecondary | 290 | 78.13 | 44.97 | 94.71 | 61.81 |
| 11-9039 | Education Administrators, All Other | 50 | 53.43 | 33.75 | 63.27 | 51.79 |
| 11-9041 | Architectural and Engineering Managers | 360 | 88.50 | 71.63 | 96.93 | 88.17 |
| 11-9051 | Food Service Managers | 410 | 38.11 | 29.38 | 42.47 | 36.12 |
| 11-9081 | Lodging Managers | NA | 42.80 | 29.58 | 49.42 | 37.96 |
| 11-9111 | Medical and Health Services Managers | 1,120 | 83.57 | 47.60 | 101.56 | 69.02 |
| 11-9121 | Natural Sciences Managers | 380 | 96.60 | 67.29 | 111.26 | 96.95 |
| 11-9131 | Postmasters and Mail Superintendents | NA | 50.29 | 44.49 | 53.18 | 48.63 |
| 11-9141 | Property, Real Estate, and Community Association Managers | 530 | 36.96 | 24.33 | 43.28 | 36.41 |
| 11-9151 | Social and Community Service Managers | 680 | 39.38 | 28.04 | 45.06 | 37.48 |
| 11-9161 | Emergency Management Directors | 10 | 57.31 | 42.59 | 64.67 | 58.44 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 11-9171 | Funeral Home Managers | 30 | 65.09 | 47.27 | 74.00 | 56.00 |
| 11-9199 | Managers, All Other | 1,030 | 88.55 | 56.98 | 104.33 | 83.65 |
| | | | | | | |
| **13-0000** | **Business and Financial Operations Occupations** | 30,000 | 49.89 | 30.99 | 59.33 | 47.32 |
| 13-1020 | Buyers and Purchasing Agents | 1,020 | 43.75 | 31.11 | 50.06 | 39.87 |
| 13-1031 | Claims Adjusters, Examiners, and Investigators | 920 | 36.00 | 26.01 | 41.00 | 32.37 |
| 13-1041 | Compliance Officers | 1,580 | 46.96 | 31.04 | 54.92 | 47.48 |
| 13-1051 | Cost Estimators | 500 | 38.94 | 27.32 | 44.75 | 38.22 |
| 13-1071 | Human Resources Specialists | 1,840 | 42.75 | 27.58 | 50.33 | 38.15 |
| 13-1075 | Labor Relations Specialists | 190 | 51.24 | 35.72 | 59.00 | 47.85 |
| 13-1081 | Logisticians | 400 | 49.26 | 34.30 | 56.75 | 47.43 |
| 13-1082 | Project Management Specialists | 1,450 | 59.28 | 40.99 | 68.43 | 60.77 |
| 13-1111 | Management Analysts | 3,010 | 52.89 | 34.06 | 62.31 | 48.15 |
| 13-1121 | Meeting, Convention, and Event Planners | 280 | 26.21 | 17.38 | 30.63 | 24.91 |
| 13-1131 | Fundraisers | 240 | 35.95 | 25.13 | 41.36 | 34.25 |
| 13-1141 | Compensation, Benefits, and Job Analysis Specialists | 220 | 51.59 | 35.00 | 59.89 | 49.04 |
| 13-1151 | Training and Development Specialists | 1,070 | 45.66 | 29.87 | 53.56 | 45.46 |
| 13-1161 | Market Research Analysts and Marketing Specialists | 2,770 | 51.51 | 31.62 | 61.46 | 48.69 |
| 13-1199 | Business Operations Specialists, All Other | 1,270 | 52.98 | 31.07 | 63.94 | 47.14 |
| 13-2011 | Accountants and Auditors | 4,950 | 48.88 | 32.68 | 56.98 | 47.93 |
| 13-2020 | Property Appraisers and Assessors | NA | 31.23 | 23.30 | 35.20 | 27.70 |
| 13-2031 | Budget Analysts | 170 | 44.81 | 35.84 | 49.29 | 42.31 |
| 13-2041 | Credit Analysts | 640 | 51.18 | 35.16 | 59.19 | 45.66 |
| 13-2051 | Financial and Investment Analysts | 2,150 | 56.07 | 35.26 | 66.47 | 48.94 |
| 13-2052 | Personal Financial Advisors | 1,060 | 66.42 | 28.63 | 85.31 | 61.48 |
| 13-2053 | Insurance Underwriters | 180 | 49.09 | 30.36 | 58.45 | 56.21 |
| 13-2054 | Financial Risk Specialists | 1,040 | 66.83 | 46.06 | 77.22 | 67.04 |
| 13-2061 | Financial Examiners | 390 | 47.73 | 27.90 | 57.65 | 44.42 |
| 13-2071 | Credit Counselors | 30 | 30.81 | 22.68 | 34.88 | 26.52 |
| 13-2072 | Loan Officers | 1,100 | 44.85 | 27.69 | 53.44 | 39.97 |
| 13-2081 | Tax Examiners and Collectors, and Revenue Agents | 80 | 39.86 | 27.98 | 45.80 | 37.05 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 13-2082 | Tax Preparers | 150 | 26.74 | 18.19 | 31.01 | 27.98 |
| 13-2099 | Financial Specialists, All Other | 1,260 | 45.16 | 31.45 | 52.02 | 38.76 |
| | | | | | | |
| **15-0000** | **Computer and Mathematical Occupations** | 11,410 | 58.77 | 34.36 | 70.98 | 60.01 |
| 15-1211 | Computer Systems Analysts | 1,610 | 56.93 | 38.26 | 66.27 | 58.26 |
| 15-1212 | Information Security Analysts | 550 | 67.75 | 45.88 | 78.69 | 71.73 |
| 15-1231 | Computer Network Support Specialists | 210 | 33.32 | 22.52 | 38.72 | 29.13 |
| 15-1232 | Computer User Support Specialists | 1,390 | 32.09 | 21.67 | 37.30 | 29.91 |
| 15-1241 | Computer Network Architects | 600 | 70.91 | 50.31 | 81.21 | 74.39 |
| 15-1242 | Database Administrators | 550 | 52.90 | 35.01 | 61.85 | 49.35 |
| 15-1243 | Database Architects | 60 | 66.76 | 49.56 | 75.35 | 73.16 |
| 15-1244 | Network and Computer Systems Administrators | 580 | 49.03 | 32.23 | 57.42 | 46.72 |
| 15-1251 | Computer Programmers | 370 | 64.32 | 41.10 | 75.92 | 67.55 |
| 15-1252 | Software Developers | 2,760 | 67.92 | 50.90 | 76.42 | 64.48 |
| 15-1253 | Software Quality Assurance Analysts and Testers | 430 | 55.08 | 38.43 | 63.41 | 51.43 |
| 15-1254 | Web Developers | 100 | 43.07 | 32.71 | 48.25 | 38.44 |
| 15-1255 | Web and Digital Interface Designers | 80 | 45.14 | 28.26 | 53.58 | 39.79 |
| 15-1299 | Computer Occupations, All Other | 750 | 70.92 | 41.42 | 85.67 | 66.09 |
| 15-2031 | Operations Research Analysts | 620 | 48.89 | 32.84 | 56.91 | 48.59 |
| 15-2041 | Statisticians | 60 | 60.58 | 40.98 | 70.38 | 63.27 |
| 15-2051 | Data Scientists | 670 | 81.89 | 52.94 | 96.36 | 82.05 |
| | | | | | | |
| **17-0000** | **Architecture and Engineering Occupations** | 3,900 | 53.18 | 33.81 | 62.87 | 50.57 |
| 17-1011 | Architects, Except Landscape and Naval | 80 | 54.72 | 41.50 | 61.33 | 47.28 |
| 17-1012 | Landscape Architects | 30 | 47.34 | 39.22 | 51.40 | 42.61 |
| 17-1022 | Surveyors | 60 | 43.94 | 32.96 | 49.43 | 41.15 |
| 17-2041 | Chemical Engineers | 350 | 63.49 | 43.64 | 73.41 | 64.56 |
| 17-2051 | Civil Engineers | 550 | 53.54 | 38.30 | 61.16 | 48.36 |
| 17-2071 | Electrical Engineers | 570 | 59.87 | 43.68 | 67.96 | 63.33 |
| 17-2081 | Environmental Engineers | 90 | 51.79 | 35.12 | 60.13 | 40.94 |
| 17-2111 | Health and Safety Engineers | 40 | 58.30 | 42.89 | 66.00 | 58.25 |
| 17-2112 | Industrial Engineers | 640 | 59.64 | 44.67 | 67.12 | 59.63 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 17-2131 | Materials Engineers | 40 | 66.14 | 46.90 | 75.75 | 63.14 |
| 17-2141 | Mechanical Engineers | 480 | 58.86 | 42.48 | 67.05 | 61.06 |
| 17-2199 | Engineers, All Other | 110 | 51.46 | 38.73 | 57.82 | 49.80 |
| 17-3011 | Architectural and Civil Drafters | 160 | 35.02 | 26.55 | 39.26 | 35.91 |
| 17-3012 | Electrical and Electronics Drafters | 50 | 31.10 | 22.93 | 35.19 | 30.51 |
| 17-3013 | Mechanical Drafters | 90 | 31.65 | 24.16 | 35.39 | 30.87 |
| 17-3019 | Drafters, All Other | 20 | 33.88 | 26.90 | 37.37 | 37.37 |
| 17-3022 | Civil Engineering Technologists and Technicians | 90 | 30.41 | 21.44 | 34.89 | 29.86 |
| 17-3023 | Electrical and Electronic Engineering Technologists and Technicians | 110 | 34.49 | 26.21 | 38.63 | 32.38 |
| 17-3025 | Environmental Engineering Technologists and Technicians | 30 | 25.22 | 20.11 | 27.78 | 23.86 |
| 17-3026 | Industrial Engineering Technologists and Technicians | 20 | 34.85 | 25.74 | 39.41 | 36.31 |
| 17-3027 | Mechanical Engineering Technologists and Technicians | 50 | 36.45 | 28.36 | 40.50 | 37.41 |
| 17-3029 | Engineering Technologists and Technicians, Except Drafters, All Other | 60 | 34.31 | 27.80 | 37.57 | 36.43 |
| 17-3031 | Surveying and Mapping Technicians | 80 | 27.03 | 21.03 | 30.03 | 26.78 |
| | | | | | | |
| **19-0000** | **Life, Physical, and Social Science Occupations** | 4,780 | 47.61 | 28.97 | 56.92 | 44.50 |
| 19-1013 | Soil and Plant Scientists | 50 | 35.73 | 28.83 | 39.19 | 31.40 |
| 19-1021 | Biochemists and Biophysicists | 470 | 50.23 | 31.51 | 59.59 | 48.98 |
| 19-1022 | Microbiologists | 150 | 44.24 | 29.41 | 51.66 | 41.89 |
| 19-1029 | Biological Scientists, All Other | 40 | 56.60 | 36.63 | 66.59 | 57.49 |
| 19-1031 | Conservation Scientists | 30 | 30.44 | 23.03 | 34.14 | 30.34 |
| 19-1042 | Medical Scientists, Except Epidemiologists | 220 | 59.73 | 32.53 | 73.33 | 51.79 |
| 19-2031 | Chemists | 1,150 | 59.42 | 42.46 | 67.90 | 62.43 |
| 19-2032 | Materials Scientists | 90 | 63.48 | 38.44 | 76.00 | 61.30 |
| 19-2041 | Environmental Scientists and Specialists, Including Health | 110 | 36.64 | 23.23 | 43.34 | 34.90 |
| 19-2042 | Geoscientists, Except Hydrologists and Geographers | 100 | 44.89 | 38.50 | 48.08 | 45.02 |
| 19-3011 | Economists | 40 | 76.66 | 52.01 | 88.99 | 80.48 |
| 19-3022 | Survey Researchers | 70 | 43.78 | 25.47 | 52.93 | 31.67 |
| 19-3033 | Clinical and Counseling Psychologists | 220 | 56.25 | 39.23 | 64.76 | 54.35 |
| 19-3034 | School Psychologists | 180 | 45.65 | 36.14 | 50.41 | 47.25 |
| 19-3051 | Urban and Regional Planners | 140 | 36.94 | 27.05 | 41.88 | 33.17 |
| 19-3099 | Social Scientists and Related Workers, All Other | 60 | 44.78 | 34.64 | 49.85 | 39.89 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 19-4012 | Agricultural Technicians | 60 | 26.30 | 19.81 | 29.55 | 25.25 |
| 19-4021 | Biological Technicians | 150 | 28.81 | 22.12 | 32.16 | 28.15 |
| 19-4031 | Chemical Technicians | 510 | 35.14 | 26.47 | 39.48 | 37.80 |
| 19-4042 | Environmental Science and Protection Technicians, Including Health | 60 | 23.44 | 18.69 | 25.82 | 22.18 |
| 19-4061 | Social Science Research Assistants | 40 | 33.10 | 23.31 | 38.00 | 32.80 |
| 19-4099 | Life, Physical, and Social Science Technicians, All Other | 60 | 38.02 | 27.49 | 43.29 | 39.35 |
| 19-5011 | Occupational Health and Safety Specialists | 390 | 45.66 | 30.35 | 53.32 | 42.80 |
| 19-5012 | Occupational Health and Safety Technicians | 130 | 33.95 | 27.42 | 37.21 | 29.96 |
| | | | | | | |
| **21-0000** | **Community and Social Service Occupations** | 6,040 | 29.69 | 20.28 | 34.39 | 28.25 |
| 21-1012 | Educational, Guidance, and Career Counselors and Advisors | 1,070 | 34.92 | 25.04 | 39.86 | 34.08 |
| 21-1013 | Marriage and Family Therapists | 260 | 36.56 | 28.80 | 40.44 | 37.44 |
| 21-1015 | Rehabilitation Counselors | 270 | 24.35 | 18.83 | 27.10 | 23.48 |
| 21-1018 | Substance Abuse, Behavioral Disorder, and Mental Health Counselors | 1,200 | 27.24 | 19.26 | 31.24 | 26.15 |
| 21-1019 | Counselors, All Other | 80 | 30.25 | 18.88 | 35.93 | 27.28 |
| 21-1021 | Child, Family, and School Social Workers | 560 | 26.60 | 21.14 | 29.32 | 23.33 |
| 21-1022 | Healthcare Social Workers | 550 | 32.65 | 23.74 | 37.10 | 31.07 |
| 21-1023 | Mental Health and Substance Abuse Social Workers | 290 | 31.64 | 24.66 | 35.13 | 30.00 |
| 21-1029 | Social Workers, All Other | 80 | 43.54 | 28.12 | 51.25 | 46.19 |
| 21-1091 | Health Education Specialists | 290 | 31.97 | 21.96 | 36.98 | 30.43 |
| 21-1093 | Social and Human Service Assistants | 700 | 20.19 | 16.62 | 21.97 | 19.57 |
| 21-1094 | Community Health Workers | 210 | 27.39 | 20.22 | 30.97 | 29.30 |
| 21-1099 | Community and Social Service Specialists, All Other | 180 | 28.47 | 22.04 | 31.68 | 28.12 |
| 21-2011 | Clergy | 70 | 32.73 | 24.79 | 36.69 | 31.00 |
| | | | | | | |
| **23-0000** | **Legal Occupations** | 5,060 | 67.81 | 28.07 | 87.68 | 49.81 |
| 23-1011 | Lawyers | 2,510 | 100.33 | 55.69 | 122.65 | 98.56 |
| 23-2011 | Paralegals and Legal Assistants | 2,030 | 34.18 | 24.90 | 38.81 | 30.34 |
| 23-2093 | Title Examiners, Abstractors, and Searchers | 100 | 31.83 | 24.85 | 35.31 | 31.38 |
| 23-2099 | Legal Support Workers, All Other | 210 | 41.27 | 30.49 | 46.67 | 39.02 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| **25-0000** | **Educational Instruction and Library Occupations** | 17,540 | 33.17 | 18.20 | 40.66 | 29.78 |
| 25-1011 | Business Teachers, Postsecondary | NA | **156,256** | **76,906** | **195,931** | **167,872** |
| 25-1021 | Computer Science Teachers, Postsecondary | 80 | **126,078** | **79,241** | **149,497** | **130,502** |
| 25-1022 | Mathematical Science Teachers, Postsecondary | 80 | **113,930** | **73,928** | **133,931** | **101,512** |
| 25-1032 | Engineering Teachers, Postsecondary | 200 | **155,811** | **97,373** | **185,030** | **130,727** |
| 25-1066 | Psychology Teachers, Postsecondary | NA | **120,094** | **71,487** | **144,398** | **127,934** |
| 25-1067 | Sociology Teachers, Postsecondary | NA | **134,810** | **89,217** | **157,606** | **123,707** |
| 25-1071 | Health Specialties Teachers, Postsecondary | 190 | **123,947** | **79,081** | **146,380** | **107,613** |
| 25-1072 | Nursing Instructors and Teachers, Postsecondary | 120 | **101,341** | **72,975** | **115,524** | **97,373** |
| 25-1111 | Criminal Justice and Law Enforcement Teachers, Postsecondary | 30 | **85,233** | **52,834** | **101,432** | **80,514** |
| 25-1122 | Communications Teachers, Postsecondary | 40 | **122,503** | **71,147** | **148,180** | **130,331** |
| 25-1123 | English Language and Literature Teachers, Postsecondary | NA | **106,828** | **77,071** | **121,707** | **102,501** |
| 25-1124 | Foreign Language and Literature Teachers, Postsecondary | 60 | **107,191** | **79,948** | **120,813** | **101,098** |
| 25-1194 | Career/Technical Education Teachers, Postsecondary | 70 | 35.89 | 23.22 | 42.23 | 36.97 |
| 25-1199 | Postsecondary Teachers, All Other | NA | **101,091** | **71,385** | **115,944** | **101,137** |
| 25-2011 | Preschool Teachers, Except Special Education | 1,440 | **38,117** | **33,954** | **40,198** | **36,849** |
| 25-2012 | Kindergarten Teachers, Except Special Education | 50 | **64,098** | **45,944** | **73,175** | **70,190** |
| 25-2021 | Elementary School Teachers, Except Special Education | 1,920 | **74,632** | **56,758** | **83,570** | **75,948** |
| 25-2022 | Middle School Teachers, Except Special and Career/Technical Education | 1,400 | **72,619** | **54,094** | **81,882** | **75,548** |
| 25-2031 | Secondary School Teachers, Except Special and Career/Technical Education | 2,800 | **76,375** | **58,552** | **85,287** | **80,588** |
| 25-2032 | Career/Technical Education Teachers, Secondary School | 250 | **81,889** | **69,678** | **87,994** | **80,724** |
| 25-2052 | Special Education Teachers, Kindergarten and Elementary School | 700 | **71,093** | **55,822** | **78,728** | **70,800** |
| 25-2057 | Special Education Teachers, Middle School | 120 | **74,311** | **58,345** | **82,294** | **77,419** |
| 25-2058 | Special Education Teachers, Secondary School | 550 | **76,846** | **58,903** | **85,817** | **78,803** |
| 25-3011 | Adult Basic and Secondary Education, and Second Language Instructors | 90 | 37.93 | 24.69 | 44.55 | 36.29 |
| 25-3021 | Self-Enrichment Teachers | 200 | 22.68 | 15.13 | 26.45 | 16.71 |
| 25-3031 | Substitute Teachers, Short-Term | 1,000 | 19.38 | 15.88 | 21.13 | 17.56 |
| 25-3041 | Tutors | 480 | 17.17 | 15.10 | 18.20 | 15.98 |
| 25-3099 | Teachers and Instructors, All Other | 50 | **67,300** | **42,972** | **79,463** | **63,251** |
| 25-4011 | Archivists | 30 | 30.18 | 23.38 | 33.58 | 27.54 |
| 25-4012 | Curators | 40 | 29.45 | 20.89 | 33.73 | 27.73 |
| 25-4013 | Museum Technicians and Conservators | 40 | 24.64 | 17.66 | 28.13 | 21.85 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 25-4022 | Librarians and Media Collections Specialists | 250 | 40.63 | 30.40 | 45.74 | 39.30 |
| 25-4031 | Library Technicians | 140 | 24.14 | 18.55 | 26.94 | 23.38 |
| 25-9021 | Farm and Home Management Educators | 40 | 36.06 | 26.49 | 40.84 | 37.59 |
| 25-9031 | Instructional Coordinators | 620 | 37.01 | 25.62 | 42.70 | 38.38 |
| 25-9045 | Teaching Assistants, Except Postsecondary | 2,960 | **40,604** | **33,301** | **44,256** | **38,324** |
| 25-9099 | Educational Instruction and Library Workers, All Other | 20 | 26.87 | 20.96 | 29.82 | 29.01 |
| | | | | | | |
| **27-0000** | **Arts, Design, Entertainment, Sports, and Media Occupations** | 2,720 | 33.74 | 18.58 | 41.31 | 29.23 |
| 27-1011 | Art Directors | 20 | 42.19 | 36.15 | 45.21 | 41.02 |
| 27-1023 | Floral Designers | 70 | 19.24 | 15.85 | 20.93 | 20.47 |
| 27-1024 | Graphic Designers | 240 | 32.67 | 22.18 | 37.92 | 29.23 |
| 27-1025 | Interior Designers | 80 | 30.47 | 25.04 | 33.19 | 29.18 |
| 27-1026 | Merchandise Displayers and Window Trimmers | 290 | 20.08 | 15.71 | 22.27 | 18.30 |
| 27-2011 | Actors | 20 | 37.15 | 21.18 | 45.14 | 32.78 |
| 27-2012 | Producers and Directors | 100 | 49.72 | 26.09 | 61.54 | 32.98 |
| 27-2022 | Coaches and Scouts | 440 | **58,723** | **32,496** | **71,836** | **45,926** |
| 27-2032 | Choreographers | 90 | 33.21 | 22.79 | 38.42 | 29.39 |
| 27-3023 | News Analysts, Reporters, and Journalists | 50 | 36.36 | 23.50 | 42.79 | 26.73 |
| 27-3031 | Public Relations Specialists | 610 | 39.57 | 25.36 | 46.68 | 37.86 |
| 27-3041 | Editors | 110 | 37.42 | 23.17 | 44.55 | 36.42 |
| 27-3042 | Technical Writers | 70 | 42.46 | 29.51 | 48.93 | 43.45 |
| 27-3043 | Writers and Authors | 20 | 34.77 | 24.43 | 39.94 | 33.56 |
| 27-3091 | Interpreters and Translators | 70 | 34.70 | 21.16 | 41.47 | 29.53 |
| 27-4011 | Audio and Video Technicians | 90 | 31.65 | 25.07 | 34.94 | 30.19 |
| 27-4012 | Broadcast Technicians | 10 | 30.40 | 17.73 | 36.74 | 27.31 |
| 27-4021 | Photographers | 110 | 26.04 | 18.60 | 29.76 | 26.09 |
| | | | | | | |
| **29-0000** | **Healthcare Practitioners and Technical Occupations** | 24,680 | 55.98 | 30.52 | 68.70 | 47.82 |
| 29-1011 | Chiropractors | 100 | 60.48 | 33.64 | 73.90 | 51.95 |
| 29-1021 | Dentists, General | 280 | 128.63 | 73.28 | 156.30 | 111.08 |
| 29-1031 | Dietitians and Nutritionists | 200 | 39.28 | 29.58 | 44.13 | 37.25 |
| 29-1041 | Optometrists | 130 | 67.84 | 40.59 | 81.46 | 77.54 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 29-1051 | Pharmacists | 530 | 71.14 | 57.83 | 77.79 | 73.50 |
| 29-1071 | Physician Assistants | 690 | 69.66 | 56.88 | 76.05 | 67.54 |
| 29-1081 | Podiatrists | 50 | 82.50 | 55.97 | 95.77 | 82.00 |
| 29-1122 | Occupational Therapists | 280 | 50.82 | 39.49 | 56.48 | 47.98 |
| 29-1123 | Physical Therapists | 780 | 52.58 | 41.02 | 58.35 | 49.30 |
| 29-1125 | Recreational Therapists | NA | 27.95 | 21.19 | 31.33 | 26.02 |
| 29-1126 | Respiratory Therapists | 320 | 46.37 | 40.64 | 49.23 | 46.64 |
| 29-1127 | Speech-Language Pathologists | 450 | 51.19 | 40.13 | 56.72 | 50.77 |
| 29-1128 | Exercise Physiologists | 80 | 29.29 | 21.23 | 33.33 | 29.23 |
| 29-1129 | Therapists, All Other | 30 | 41.32 | 29.99 | 46.98 | 43.33 |
| 29-1131 | Veterinarians | 150 | 81.36 | 49.75 | 97.16 | 75.29 |
| 29-1141 | Registered Nurses | 9,980 | 48.46 | 38.66 | 53.36 | 47.85 |
| 29-1151 | Nurse Anesthetists | 110 | 132.50 | 97.12 | 150.18 | 113.60 |
| 29-1161 | Nurse Midwives | 30 | 63.08 | 53.19 | 68.03 | 61.30 |
| 29-1171 | Nurse Practitioners | 1,000 | 63.89 | 51.18 | 70.24 | 63.00 |
| 29-1181 | Audiologists | 60 | 43.63 | 37.86 | 46.51 | 42.26 |
| 29-1215 | Family Medicine Physicians | 410 | 109.10 | 70.27 | 128.52 | 112.17 |
| 29-1216 | General Internal Medicine Physicians | 80 | 85.65 | 76.47 | 90.25 | 76.60 |
| 29-1218 | Obstetricians and Gynecologists | 100 | 137.27 | 94.99 | N/A | 156.33 |
| 29-1221 | Pediatricians, General | 150 | 104.12 | 65.08 | 123.64 | 105.38 |
| 29-1223 | Psychiatrists | 80 | 115.41 | 44.75 | 150.74 | 134.33 |
| 29-1224 | Radiologists | 130 | N/A | N/A | N/A | N/A |
| 29-1229 | Physicians, All Other | 1,200 | 113.23 | 41.46 | 149.11 | 129.56 |
| 29-1292 | Dental Hygienists | 520 | 48.60 | 45.48 | 50.15 | 47.55 |
| 29-1299 | Healthcare Diagnosing or Treating Practitioners, All Other | 20 | 47.65 | 35.73 | 53.62 | 47.00 |
| 29-2010 | Clinical Laboratory Technologists and Technicians | 510 | 33.46 | 23.27 | 38.56 | 31.24 |
| 29-2031 | Cardiovascular Technologists and Technicians | 180 | 38.71 | 22.74 | 46.70 | 41.32 |
| 29-2032 | Diagnostic Medical Sonographers | 130 | 46.55 | 39.64 | 50.00 | 47.37 |
| 29-2033 | Nuclear Medicine Technologists | 50 | 49.50 | 42.46 | 53.02 | 48.30 |
| 29-2034 | Radiologic Technologists and Technicians | 370 | 40.85 | 32.90 | 44.83 | 38.32 |
| 29-2035 | Magnetic Resonance Imaging Technologists | 120 | 47.29 | 37.74 | 52.07 | 49.77 |
| 29-2042 | Emergency Medical Technicians | 500 | 25.50 | 21.67 | 27.42 | 23.28 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 29-2043 | Paramedics | 130 | 37.19 | 30.03 | 40.77 | 30.88 |
| 29-2051 | Dietetic Technicians | 30 | 20.91 | 18.01 | 22.36 | 21.77 |
| 29-2052 | Pharmacy Technicians | 950 | 22.61 | 18.39 | 24.73 | 22.34 |
| 29-2053 | Psychiatric Technicians | 210 | 20.28 | 17.90 | 21.47 | 18.77 |
| 29-2055 | Surgical Technologists | 210 | 31.59 | 25.58 | 34.59 | 30.24 |
| 29-2056 | Veterinary Technologists and Technicians | 290 | 24.01 | 18.78 | 26.62 | 23.30 |
| 29-2061 | Licensed Practical and Licensed Vocational Nurses | 1,490 | 34.08 | 30.01 | 36.12 | 35.33 |
| 29-2072 | Medical Records Specialists | 420 | 27.78 | 19.49 | 31.93 | 28.45 |
| 29-2081 | Opticians, Dispensing | 170 | 22.90 | 16.72 | 25.99 | 22.97 |
| 29-2099 | Health Technologists and Technicians, All Other | 70 | N/A | N/A | N/A | N/A |
| 29-9021 | Health Information Technologists and Medical Registrars | 210 | 30.57 | 22.64 | 34.54 | 33.12 |
| 29-9091 | Athletic Trainers | 40 | **66,229** | **53,043** | **72,822** | **62,850** |
| 29-9092 | Genetic Counselors | 30 | 49.28 | 38.10 | 54.87 | 50.97 |
| 29-9099 | Healthcare Practitioners and Technical Workers, All Other | 80 | 36.03 | 21.68 | 43.20 | 24.04 |
| | | | | | | |
| **31-0000** | **Healthcare Support Occupations** | 14,890 | 19.69 | 15.72 | 21.68 | 18.40 |
| 31-1120 | Home Health and Personal Care Aides | 7,520 | 17.44 | 15.03 | 18.65 | 16.73 |
| 31-1131 | Nursing Assistants | 3,210 | 20.65 | 17.80 | 22.08 | 21.42 |
| 31-2011 | Occupational Therapy Assistants | 70 | 36.60 | 27.15 | 41.33 | 37.81 |
| 31-2021 | Physical Therapist Assistants | 130 | 35.00 | 27.66 | 38.68 | 35.15 |
| 31-2022 | Physical Therapist Aides | 120 | 16.98 | 15.18 | 17.88 | 16.86 |
| 31-9011 | Massage Therapists | 150 | 32.45 | 23.55 | 36.90 | 28.76 |
| 31-9091 | Dental Assistants | 600 | 23.17 | 18.45 | 25.53 | 23.01 |
| 31-9092 | Medical Assistants | 1,810 | 21.73 | 18.12 | 23.54 | 21.70 |
| 31-9093 | Medical Equipment Preparers | 140 | 26.82 | 23.60 | 28.43 | 27.51 |
| 31-9094 | Medical Transcriptionists | 150 | 16.46 | 15.40 | 16.99 | 16.38 |
| 31-9095 | Pharmacy Aides | 80 | 19.28 | 16.65 | 20.59 | 18.71 |
| 31-9096 | Veterinary Assistants and Laboratory Animal Caretakers | 270 | 21.98 | 17.84 | 24.06 | 21.90 |
| 31-9097 | Phlebotomists | 360 | 22.75 | 18.68 | 24.78 | 23.13 |
| 31-9099 | Healthcare Support Workers, All Other | 80 | 28.36 | 21.27 | 31.91 | 28.23 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| **33-0000** | **Protective Service Occupations** | 7,250 | 28.80 | 16.96 | 34.71 | 23.39 |
| 33-1012 | First-Line Supervisors of Police and Detectives | 210 | 66.62 | 53.60 | 73.13 | 63.06 |
| 33-1021 | First-Line Supervisors of Firefighting and Prevention Workers | 40 | 41.62 | 28.68 | 48.09 | 48.13 |
| 33-1091 | First-Line Supervisors of Security Workers | 120 | 32.55 | 22.68 | 37.48 | 30.23 |
| 33-1099 | First-Line Supervisors of Protective Service Workers, All Other | 30 | 28.00 | 17.34 | 33.32 | 26.56 |
| 33-2011 | Firefighters | 340 | 26.89 | 20.99 | 29.84 | 27.43 |
| 33-3012 | Correctional Officers and Jailers | 1,210 | 29.96 | 24.01 | 32.94 | 30.29 |
| 33-3021 | Detectives and Criminal Investigators | 120 | 59.17 | 35.32 | 71.09 | 63.64 |
| 33-3051 | Police and Sheriff's Patrol Officers | 1,020 | 44.44 | 33.66 | 49.83 | 44.70 |
| 33-9021 | Private Detectives and Investigators | 70 | 30.25 | 21.91 | 34.41 | 27.74 |
| 33-9032 | Security Guards | 2,860 | 21.46 | 16.65 | 23.87 | 17.48 |
| 33-9091 | Crossing Guards and Flaggers | 390 | 18.48 | 16.38 | 19.53 | 17.73 |
| 33-9092 | Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 290 | 15.66 | 15.03 | 15.97 | 15.35 |
| 33-9094 | School Bus Monitors | 100 | 19.71 | 17.06 | 21.03 | 18.76 |
| 33-9099 | Protective Service Workers, All Other | 90 | 20.13 | 16.28 | 22.06 | 19.00 |
| | | | | | | |
| **35-0000** | **Food Preparation and Serving Related Occupations** | 24,840 | 19.09 | 15.06 | 21.10 | 17.20 |
| 35-1011 | Chefs and Head Cooks | 280 | 32.01 | 25.46 | 35.28 | 29.73 |
| 35-1012 | First-Line Supervisors of Food Preparation and Serving Workers | 2,270 | 25.50 | 19.55 | 28.48 | 23.34 |
| 35-2011 | Cooks, Fast Food | 480 | 17.48 | 15.00 | 18.71 | 15.31 |
| 35-2012 | Cooks, Institution and Cafeteria | 1,580 | 20.97 | 18.10 | 22.41 | 21.72 |
| 35-2014 | Cooks, Restaurant | 2,500 | 19.28 | 16.57 | 20.64 | 18.33 |
| 35-2015 | Cooks, Short Order | 80 | 19.04 | 17.24 | 19.94 | 18.71 |
| 35-2021 | Food Preparation Workers | 1,290 | 17.61 | 15.38 | 18.72 | 17.26 |
| 35-3011 | Bartenders | 1,530 | 21.03 | 15.05 | 24.02 | 17.71 |
| 35-3023 | Fast Food and Counter Workers | 7,840 | 16.24 | 15.00 | 16.87 | 15.31 |
| 35-3031 | Waiters and Waitresses | 3,710 | 21.30 | 15.11 | 24.39 | 17.85 |
| 35-3041 | Food Servers, Nonrestaurant | 650 | 16.72 | 15.00 | 17.59 | 16.13 |
| 35-9011 | Dining Room and Cafeteria Attendants and Bartender Helpers | 680 | 17.00 | 15.06 | 17.98 | 16.67 |
| 35-9021 | Dishwashers | 800 | 17.30 | 15.10 | 18.40 | 17.48 |
| 35-9031 | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 860 | 15.84 | 15.00 | 16.25 | 15.00 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| **37-0000** | **Building and Grounds Cleaning and Maintenance Occupations** | 9,410 | 19.17 | 15.41 | 21.05 | 17.55 |
| 37-1011 | First-Line Supervisors of Housekeeping and Janitorial Workers | 420 | 26.92 | 18.75 | 31.00 | 28.01 |
| 37-1012 | First-Line Supervisors of Landscaping and Groundskeeping Workers | 110 | 35.77 | 28.37 | 39.47 | 37.69 |
| 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 5,660 | 18.38 | 15.10 | 20.02 | 17.13 |
| 37-2012 | Maids and Housekeeping Cleaners | 1,010 | 16.82 | 15.04 | 17.70 | 17.00 |
| 37-2019 | Building Cleaning Workers, All Other | 100 | 19.91 | 17.94 | 20.90 | 20.00 |
| 37-2021 | Pest Control Workers | 130 | 23.52 | 16.77 | 26.89 | 22.96 |
| 37-3011 | Landscaping and Groundskeeping Workers | 1,930 | 19.49 | 16.93 | 20.77 | 18.29 |
| 37-3013 | Tree Trimmers and Pruners | 20 | 30.14 | 23.37 | 33.52 | 29.85 |
| | | | | | | |
| **39-0000** | **Personal Care and Service Occupations** | 7,710 | 19.32 | 15.01 | 21.47 | 16.68 |
| 39-1014 | First-Line Supervisors of Entertainment and Recreation Workers | 280 | 29.56 | 21.98 | 33.36 | 29.16 |
| 39-1022 | First-Line Supervisors of Personal Service Workers | 260 | 26.38 | 17.95 | 30.60 | 24.37 |
| 39-2011 | Animal Trainers | 40 | 18.66 | 15.89 | 20.04 | 16.73 |
| 39-2021 | Animal Caretakers | 770 | 17.48 | 15.01 | 18.72 | 16.82 |
| 39-3031 | Ushers, Lobby Attendants, and Ticket Takers | 190 | 15.89 | 15.00 | 16.34 | 15.00 |
| 39-3091 | Amusement and Recreation Attendants | 790 | 15.79 | 15.00 | 16.18 | 15.00 |
| 39-4012 | Crematory Operators | 10 | 24.69 | 23.61 | 25.24 | 24.22 |
| 39-4021 | Funeral Attendants | 70 | 22.91 | 21.53 | 23.61 | 22.48 |
| 39-4031 | Morticians, Undertakers, and Funeral Arrangers | 50 | 38.07 | 30.88 | 41.66 | 39.20 |
| 39-5012 | Hairdressers, Hairstylists, and Cosmetologists | 850 | 21.29 | 15.01 | 24.42 | 16.85 |
| 39-5092 | Manicurists and Pedicurists | 580 | 16.45 | 15.00 | 17.17 | 15.00 |
| 39-5093 | Shampooers | 140 | 16.13 | 15.04 | 16.68 | 15.73 |
| 39-5094 | Skincare Specialists | 100 | 26.36 | 18.01 | 30.53 | 24.44 |
| 39-7010 | Tour and Travel Guides | 290 | 16.81 | 15.00 | 17.71 | 15.83 |
| 39-9011 | Childcare Workers | 990 | 16.61 | 15.02 | 17.41 | 16.09 |
| 39-9031 | Exercise Trainers and Group Fitness Instructors | 840 | 24.09 | 16.61 | 27.84 | 21.23 |
| 39-9032 | Recreation Workers | 940 | 17.00 | 15.00 | 18.00 | 15.78 |
| 39-9041 | Residential Advisors | 250 | 18.31 | 15.05 | 19.94 | 16.45 |
| | | | | | | |
| **41-0000** | **Sales and Related Occupations** | 25,880 | 26.10 | 15.75 | 31.28 | 18.61 |
| 41-1011 | First-Line Supervisors of Retail Sales Workers | 2,330 | 27.66 | 20.14 | 31.42 | 27.36 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 41-1012 | First-Line Supervisors of Non-Retail Sales Workers | 700 | 45.93 | 33.01 | 52.39 | 42.27 |
| 41-2011 | Cashiers | 6,510 | 16.52 | 15.00 | 17.28 | 16.45 |
| 41-2021 | Counter and Rental Clerks | 520 | 20.35 | 15.88 | 22.59 | 18.56 |
| 41-2022 | Parts Salespersons | 550 | 22.44 | 16.74 | 25.28 | 19.80 |
| 41-2031 | Retail Salespersons | 7,540 | 18.27 | 15.38 | 19.71 | 17.20 |
| 41-3011 | Advertising Sales Agents | 90 | 28.98 | 19.13 | 33.90 | 25.24 |
| 41-3021 | Insurance Sales Agents | 670 | 32.10 | 21.14 | 37.58 | 23.17 |
| 41-3031 | Securities, Commodities, and Financial Services Sales Agents | 1,740 | 52.56 | 25.23 | 66.23 | 46.77 |
| 41-3041 | Travel Agents | 150 | 30.12 | 20.75 | 34.80 | 23.73 |
| 41-3091 | Sales Representatives of Services | 1,910 | 35.58 | 21.00 | 42.88 | 32.47 |
| 41-4011 | Sales Reps., Wholesale and Manuf., Technical and Scientific Products | 610 | 53.22 | 35.72 | 61.98 | 52.13 |
| 41-4012 | Sales Reps., Wholesale and Manuf., Except Tech. and Scientific Products | 1,800 | 36.22 | 22.11 | 43.27 | 29.64 |
| 41-9022 | Real Estate Sales Agents | 490 | 26.88 | 16.92 | 31.87 | 22.53 |
| 41-9031 | Sales Engineers | 70 | 84.70 | 68.68 | 92.71 | 80.38 |
| 41-9041 | Telemarketers | 10 | 20.92 | 17.38 | 22.69 | 19.92 |
| 41-9099 | Sales and Related Workers, All Other | 60 | 36.28 | 22.94 | 42.94 | 34.69 |
| **43-0000** | **Office and Administrative Support Occupations** | 40,730 | 26.41 | 18.26 | 30.49 | 24.30 |
| 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 3,820 | 39.13 | 27.15 | 45.12 | 37.38 |
| 43-2011 | Switchboard Operators, Including Answering Service | 60 | 20.19 | 16.53 | 22.02 | 19.16 |
| 43-3011 | Bill and Account Collectors | 740 | 24.59 | 19.50 | 27.13 | 22.44 |
| 43-3021 | Billing and Posting Clerks | 890 | 27.88 | 20.76 | 31.44 | 28.03 |
| 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 2,990 | 27.09 | 20.46 | 30.41 | 26.08 |
| 43-3051 | Payroll and Timekeeping Clerks | 210 | 30.35 | 21.59 | 34.74 | 27.65 |
| 43-3061 | Procurement Clerks | 90 | 23.41 | 19.40 | 25.42 | 22.82 |
| 43-3071 | Tellers | 930 | 22.28 | 18.79 | 24.03 | 23.48 |
| 43-3099 | Financial Clerks, All Other | 570 | 30.27 | 24.64 | 33.09 | 29.01 |
| 43-4011 | Brokerage Clerks | 910 | 32.75 | 26.21 | 36.02 | 29.55 |
| 43-4031 | Court, Municipal, and License Clerks | 440 | 21.32 | 17.26 | 23.35 | 21.32 |
| 43-4041 | Credit Authorizers, Checkers, and Clerks | 260 | 32.36 | 27.17 | 34.95 | 32.27 |
| 43-4051 | Customer Service Representatives | 5,050 | 26.06 | 19.08 | 29.55 | 24.19 |
| 43-4061 | Eligibility Interviewers, Government Programs | 80 | 21.63 | 17.22 | 23.83 | 18.70 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 43-4071 | File Clerks | 150 | 19.52 | 15.77 | 21.40 | 18.20 |
| 43-4081 | Hotel, Motel, and Resort Desk Clerks | 330 | 17.10 | 15.00 | 18.15 | 17.55 |
| 43-4111 | Interviewers, Except Eligibility and Loan | 430 | 25.00 | 22.43 | 26.28 | 23.58 |
| 43-4121 | Library Assistants, Clerical | 150 | 17.63 | 17.01 | 17.94 | 17.83 |
| 43-4131 | Loan Interviewers and Clerks | 780 | 28.77 | 21.73 | 32.28 | 27.98 |
| 43-4141 | New Accounts Clerks | 50 | 23.95 | 20.64 | 25.61 | 23.12 |
| 43-4151 | Order Clerks | 110 | 21.29 | 17.03 | 23.43 | 19.92 |
| 43-4161 | Human Resources Assistants, Except Payroll and Timekeeping | 180 | 26.60 | 21.72 | 29.04 | 26.02 |
| 43-4171 | Receptionists and Information Clerks | 1,870 | 18.42 | 15.53 | 19.87 | 17.35 |
| 43-4181 | Reservation and Transportation Ticket Agents and Travel Clerks | 50 | 23.03 | 17.86 | 25.61 | 21.29 |
| 43-4199 | Information and Record Clerks, All Other | 140 | 25.40 | 18.73 | 28.74 | 25.75 |
| 43-5011 | Cargo and Freight Agents | 90 | 32.03 | 25.01 | 35.54 | 30.28 |
| 43-5021 | Couriers and Messengers | 120 | 18.95 | 17.43 | 19.71 | 18.64 |
| 43-5032 | Dispatchers, Except Police, Fire, and Ambulance | 450 | 27.87 | 21.51 | 31.05 | 29.16 |
| 43-5041 | Meter Readers, Utilities | 10 | 35.03 | 23.52 | 40.78 | 32.17 |
| 43-5051 | Postal Service Clerks | NA | 30.04 | 24.20 | 32.96 | 29.60 |
| 43-5052 | Postal Service Mail Carriers | NA | 30.59 | 22.43 | 34.67 | 29.84 |
| 43-5053 | Postal Service Mail Sorters, Processors, and Processing Machine Operators | NA | 29.36 | 23.79 | 32.14 | 28.11 |
| 43-5061 | Production, Planning, and Expediting Clerks | 310 | 32.27 | 22.99 | 36.91 | 30.40 |
| 43-5071 | Shipping, Receiving, and Inventory Clerks | 1,740 | 22.24 | 17.26 | 24.73 | 22.44 |
| 43-5111 | Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 210 | 24.99 | 18.05 | 28.46 | 29.15 |
| 43-6011 | Executive Secretaries and Executive Administrative Assistants | 990 | 39.10 | 29.66 | 43.83 | 38.84 |
| 43-6012 | Legal Secretaries and Administrative Assistants | 840 | 33.44 | 24.07 | 38.13 | 34.91 |
| 43-6013 | Medical Secretaries and Administrative Assistants | 3,030 | 22.03 | 18.12 | 23.98 | 21.74 |
| 43-6014 | Secretaries and Admin. Assistants, Except Legal, Medical, and Executive | 4,040 | 24.34 | 18.53 | 27.25 | 24.00 |
| 43-9021 | Data Entry Keyers | 270 | 19.54 | 16.06 | 21.28 | 18.29 |
| 43-9022 | Word Processors and Typists | 40 | 24.92 | 19.49 | 27.63 | 21.94 |
| 43-9041 | Insurance Claims and Policy Processing Clerks | 570 | 25.22 | 21.26 | 27.19 | 24.12 |
| 43-9051 | Mail Clerks and Mail Machine Operators, Except Postal Service | 530 | 18.36 | 16.10 | 19.48 | 17.57 |
| 43-9061 | Office Clerks, General | 4,350 | 21.74 | 15.88 | 24.66 | 21.44 |
| 43-9071 | Office Machine Operators, Except Computer | 90 | 19.26 | 16.87 | 20.46 | 18.85 |
| 43-9199 | Office and Administrative Support Workers, All Other | 510 | 26.77 | 16.98 | 31.67 | 27.11 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| **45-0000** | **Farming, Fishing, and Forestry Occupations** | 270 | 22.91 | 15.88 | 26.43 | 19.78 |
| 45-1011 | First-Line Supervisors of Farming, Fishing, and Forestry Workers | 30 | 33.51 | 26.17 | 37.18 | 31.86 |
| 45-2011 | Agricultural Inspectors | 60 | 30.78 | 24.35 | 34.00 | 29.82 |
| 45-2092 | Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 70 | 17.51 | 15.07 | 18.74 | 16.64 |
| 45-2093 | Farmworkers, Farm, Ranch, and Aquacultural Animals | 20 | 19.26 | 15.15 | 21.31 | 20.03 |
| | | | | | | |
| **47-0000** | **Construction and Extraction Occupations** | 11,280 | 31.71 | 20.26 | 37.44 | 29.74 |
| 47-1011 | First-Line Supervisors of Construction Trades and Extraction Workers | 1,440 | 43.21 | 31.54 | 49.05 | 40.99 |
| 47-2011 | Boilermakers | 30 | 46.91 | 40.40 | 50.16 | 50.76 |
| 47-2021 | Brickmasons and Blockmasons | 140 | 34.73 | 26.38 | 38.91 | 36.84 |
| 47-2031 | Carpenters | 1,510 | 31.51 | 23.28 | 35.62 | 29.73 |
| 47-2051 | Cement Masons and Concrete Finishers | 240 | 30.89 | 23.58 | 34.54 | 28.05 |
| 47-2061 | Construction Laborers | 1,830 | 24.24 | 16.80 | 27.96 | 23.08 |
| 47-2071 | Paving, Surfacing, and Tamping Equipment Operators | 110 | 25.43 | 15.34 | 30.48 | 28.16 |
| 47-2073 | Operating Engineers and Other Construction Equipment Operators | 650 | 31.16 | 20.89 | 36.29 | 29.24 |
| 47-2081 | Drywall and Ceiling Tile Installers | 250 | 25.32 | 18.83 | 28.56 | 24.33 |
| 47-2111 | Electricians | 1,450 | 36.52 | 21.88 | 43.84 | 36.27 |
| 47-2132 | Insulation Workers, Mechanical | 280 | 25.55 | 18.98 | 28.84 | 21.56 |
| 47-2141 | Painters, Construction and Maintenance | 380 | 27.99 | 22.25 | 30.86 | 28.82 |
| 47-2151 | Pipelayers | 10 | 28.87 | 23.41 | 31.59 | 28.77 |
| 47-2152 | Plumbers, Pipefitters, and Steamfitters | 1,150 | 34.25 | 24.45 | 39.15 | 35.22 |
| 47-2181 | Roofers | 160 | 26.94 | 17.88 | 31.46 | 29.23 |
| 47-2211 | Sheet Metal Workers | 270 | 31.62 | 21.34 | 36.76 | 32.05 |
| 47-2221 | Structural Iron and Steel Workers | 80 | 28.71 | 23.75 | 31.19 | 28.84 |
| 47-3011 | Helpers--Brick-, Block-, Stonemasons, and Tile and Marble Setters | 80 | 26.61 | 21.91 | 28.96 | 27.13 |
| 47-3012 | Helpers--Carpenters | 110 | 16.93 | 15.00 | 17.89 | 16.06 |
| 47-3013 | Helpers--Electricians | 30 | 19.08 | 16.36 | 20.43 | 17.59 |
| 47-3015 | Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters | 70 | 19.10 | 16.35 | 20.48 | 17.39 |
| 47-4011 | Construction and Building Inspectors | 330 | 36.55 | 28.67 | 40.48 | 36.91 |
| 47-4051 | Highway Maintenance Workers | 40 | 24.22 | 20.03 | 26.31 | 21.85 |
| 47-4071 | Septic Tank Servicers and Sewer Pipe Cleaners | 10 | 26.04 | 23.09 | 27.51 | 25.45 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 47-4090 | Miscellaneous Construction and Related Workers | 150 | 21.74 | 17.14 | 24.04 | 21.92 |
| 47-5022 | Excavating and Loading Machine and Dragline Operators, Surface Mining | 70 | 26.65 | 17.87 | 31.04 | 22.55 |
| | | | | | | |
| **49-0000** | **Installation, Maintenance, and Repair Occupations** | 9,400 | 32.74 | 21.65 | 38.28 | 30.26 |
| 49-1011 | First-Line Supervisors of Mechanics, Installers, and Repairers | 1,110 | 43.49 | 31.12 | 49.67 | 40.03 |
| 49-2011 | Computer, Automated Teller, and Office Machine Repairers | 180 | 25.14 | 19.59 | 27.91 | 24.78 |
| 49-2022 | Telecommunications Equip. Installers and Repairers, Except Line Installers | 210 | 34.88 | 26.56 | 39.05 | 34.71 |
| 49-2094 | Electrical and Electronics Repairers, Commercial and Industrial Equipment | 90 | 43.77 | 35.19 | 48.07 | 44.30 |
| 49-2096 | Electronic Equipment Installers and Repairers, Motor Vehicles | 20 | 29.98 | 24.64 | 32.64 | 26.07 |
| 49-2097 | Audiovisual Equipment Installers and Repairers | 160 | 36.05 | 27.02 | 40.56 | 33.65 |
| 49-2098 | Security and Fire Alarm Systems Installers | 120 | 29.76 | 21.51 | 33.88 | 29.02 |
| 49-3011 | Aircraft Mechanics and Service Technicians | 140 | 46.15 | 34.72 | 51.87 | 45.00 |
| 49-3021 | Automotive Body and Related Repairers | 190 | 26.63 | 18.78 | 30.55 | 23.75 |
| 49-3023 | Automotive Service Technicians and Mechanics | 1,190 | 29.57 | 20.72 | 34.00 | 29.43 |
| 49-3031 | Bus and Truck Mechanics and Diesel Engine Specialists | 400 | 32.66 | 25.56 | 36.21 | 32.86 |
| 49-3042 | Mobile Heavy Equipment Mechanics, Except Engines | 320 | 33.58 | 26.09 | 37.33 | 32.25 |
| 49-3043 | Rail Car Repairers | 30 | 31.06 | 23.47 | 34.85 | 29.27 |
| 49-3051 | Motorboat Mechanics and Service Technicians | 30 | 29.27 | 23.87 | 31.96 | 30.02 |
| 49-3053 | Outdoor Power Equipment and Other Small Engine Mechanics | 30 | 29.23 | 22.72 | 32.48 | 28.24 |
| 49-3093 | Tire Repairers and Changers | 160 | 22.39 | 19.90 | 23.64 | 22.81 |
| 49-9012 | Control and Valve Installers and Repairers, Except Mechanical Door | 110 | 40.36 | 30.99 | 45.04 | 37.63 |
| 49-9021 | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 1,040 | 33.98 | 23.64 | 39.15 | 31.56 |
| 49-9031 | Home Appliance Repairers | 40 | 25.95 | 20.92 | 28.47 | 28.42 |
| 49-9041 | Industrial Machinery Mechanics | 410 | 38.86 | 28.06 | 44.26 | 38.98 |
| 49-9044 | Millwrights | 50 | 33.46 | 23.88 | 38.24 | 30.58 |
| 49-9051 | Electrical Power-Line Installers and Repairers | 160 | 44.26 | 28.10 | 52.35 | 48.49 |
| 49-9052 | Telecommunications Line Installers and Repairers | 250 | 38.89 | 24.57 | 46.05 | 46.99 |
| 49-9062 | Medical Equipment Repairers | 160 | 34.06 | 28.49 | 36.84 | 30.10 |
| 49-9069 | Precision Instrument and Equipment Repairers, All Other | 70 | 39.50 | 31.38 | 43.56 | 41.37 |
| 49-9071 | Maintenance and Repair Workers, General | 2,080 | 27.49 | 19.58 | 31.45 | 25.81 |
| 49-9094 | Locksmiths and Safe Repairers | 40 | 31.58 | 22.70 | 36.01 | 30.59 |

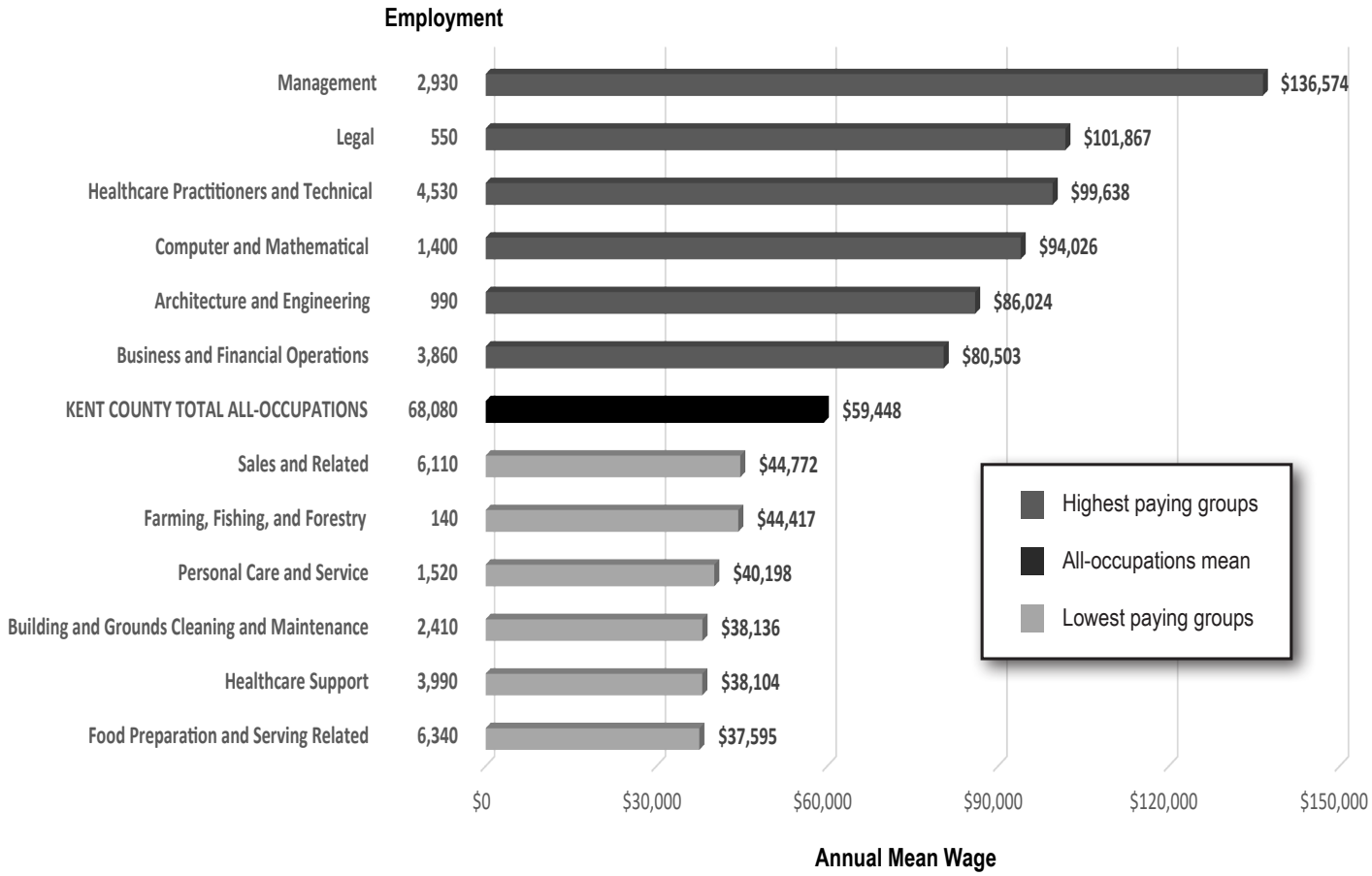
| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 49-9098 | Helpers--Installation, Maintenance, and Repair Workers | 160 | 21.31 | 17.30 | 23.31 | 20.50 |
| 49-9099 | Installation, Maintenance, and Repair Workers, All Other | 260 | 24.72 | 18.76 | 27.70 | 23.34 |
| **51-0000** | **Production Occupations** | 7,040 | 28.77 | 18.26 | 34.03 | 25.73 |
| 51-1011 | First-Line Supervisors of Production and Operating Workers | 730 | 44.41 | 29.35 | 51.94 | 44.94 |
| 51-2028 | Electrical, Electronic, and Electromechanical Assemblers | 470 | 23.71 | 17.49 | 26.82 | 23.02 |
| 51-2041 | Structural Metal Fabricators and Fitters | 50 | 24.92 | 20.15 | 27.31 | 22.84 |
| 51-2090 | Miscellaneous Assemblers and Fabricators | 550 | 21.41 | 17.51 | 23.35 | 20.07 |
| 51-3011 | Bakers | 140 | 20.47 | 15.98 | 22.71 | 18.08 |
| 51-3021 | Butchers and Meat Cutters | 140 | 23.47 | 18.11 | 26.15 | 24.08 |
| 51-3092 | Food Batchmakers | 170 | 19.76 | 16.30 | 21.49 | 18.68 |
| 51-4021 | Extruding and Drawing Machine Operators, Metal and Plastic | 420 | 24.24 | 19.95 | 26.38 | 22.18 |
| 51-4031 | Cutting, Punching, and Press Machine Operators, Metal and Plastic | 60 | 20.70 | 17.10 | 22.50 | 18.68 |
| 51-4033 | Grinding, Lapping, Polishing, and Buffing Mach. Operators, Metal and Plastic | 20 | 21.02 | 17.06 | 23.00 | 20.00 |
| 51-4041 | Machinists | 200 | 32.70 | 23.02 | 37.54 | 31.48 |
| 51-4072 | Molding, Coremaking, and Casting Machine Operators, Metal and Plastic | 50 | 23.71 | 18.08 | 26.53 | 22.90 |
| 51-4121 | Welders, Cutters, Solderers, and Brazers | 340 | 29.12 | 23.26 | 32.04 | 28.20 |
| 51-4193 | Plating Machine Setters, Operators, and Tenders, Metal and Plastic | 20 | 19.81 | 16.84 | 21.30 | 17.98 |
| 51-5112 | Printing Press Operators | 130 | 21.73 | 17.17 | 24.01 | 19.36 |
| 51-5113 | Print Binding and Finishing Workers | 30 | 21.33 | 15.00 | 24.49 | 19.47 |
| 51-6011 | Laundry and Dry-Cleaning Workers | 430 | 17.08 | 15.28 | 17.97 | 16.22 |
| 51-6031 | Sewing Machine Operators | 40 | 19.14 | 16.27 | 20.58 | 18.25 |
| 51-6041 | Shoe and Leather Workers and Repairers | 20 | 20.07 | 18.12 | 21.05 | 19.21 |
| 51-6093 | Upholsterers | 20 | 26.93 | 22.35 | 29.22 | 24.63 |
| 51-7011 | Cabinetmakers and Bench Carpenters | 40 | 26.79 | 18.76 | 30.80 | 29.64 |
| 51-8021 | Stationary Engineers and Boiler Operators | 30 | 38.82 | 34.51 | 40.97 | 40.00 |
| 51-8031 | Water and Wastewater Treatment Plant and System Operators | 140 | 34.91 | 27.35 | 38.69 | 34.14 |
| 51-9011 | Chemical Equipment Operators and Tenders | 830 | 32.54 | 26.33 | 35.65 | 30.69 |
| 51-9012 | Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators | 50 | 23.16 | 17.38 | 26.05 | 23.68 |
| 51-9023 | Mixing and Blending Machine Setters, Operators, and Tenders | 70 | 27.59 | 21.34 | 30.72 | 24.74 |
| 51-9041 | Extruding, Forming, Pressing, and Compacting Machine Operators | 20 | 27.50 | 20.42 | 31.04 | 24.82 |
| 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 530 | 29.38 | 22.43 | 32.86 | 29.34 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 51-9081 | Dental Laboratory Technicians | 30 | 28.89 | 20.71 | 32.98 | 29.42 |
| 51-9111 | Packaging and Filling Machine Operators and Tenders | 120 | 22.92 | 19.01 | 24.87 | 24.43 |
| 51-9124 | Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 60 | 25.42 | 16.91 | 29.67 | 22.51 |
| 51-9161 | Computer Numerically Controlled Tool Operators | 110 | 25.09 | 20.25 | 27.50 | 23.66 |
| 51-9195 | Molders, Shapers, and Casters, Except Metal and Plastic | 60 | 24.47 | 21.57 | 25.92 | 23.46 |
| 51-9198 | Helpers--Production Workers | 130 | 18.98 | 17.32 | 19.81 | 18.45 |
| 51-9199 | Production Workers, All Other | 50 | 25.94 | 17.59 | 30.12 | 22.60 |
| | | | | | | |
| **53-0000** | **Transportation and Material Moving Occupations** | 27,320 | 24.83 | 17.07 | 28.71 | 24.25 |
| 53-1047 | First-Line Supervisors of Transportation and Material-Moving Workers | 1,530 | 32.81 | 23.17 | 37.62 | 30.35 |
| 53-2012 | Commercial Pilots | 200 | **158,538** | **101,742** | **186,936** | **163,550** |
| 53-3031 | Driver/Sales Workers | 330 | 17.06 | 15.00 | 18.10 | 15.00 |
| 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 6,380 | 28.31 | 25.25 | 29.84 | 27.69 |
| 53-3033 | Light Truck Drivers | 2,640 | 23.57 | 16.42 | 27.15 | 21.79 |
| 53-3051 | Bus Drivers, School | 590 | 22.30 | 17.58 | 24.66 | 21.33 |
| 53-3052 | Bus Drivers, Transit and Intercity | 240 | 28.72 | 23.42 | 31.37 | 31.59 |
| 53-3053 | Shuttle Drivers and Chauffeurs | 510 | 20.86 | 16.09 | 23.25 | 18.20 |
| 53-3099 | Motor Vehicle Operators, All Other | 80 | 21.85 | 15.00 | 25.27 | 20.30 |
| 53-5011 | Sailors and Marine Oilers | 50 | 29.29 | 26.09 | 30.90 | 30.70 |
| 53-5021 | Captains, Mates, and Pilots of Water Vessels | 20 | 44.03 | 27.41 | 52.35 | 38.11 |
| 53-6021 | Parking Attendants | 140 | 16.44 | 15.02 | 17.15 | 16.86 |
| 53-6031 | Automotive and Watercraft Service Attendants | 210 | 17.65 | 15.20 | 18.88 | 17.56 |
| 53-6032 | Aircraft Service Attendants | 40 | 20.03 | 17.81 | 21.14 | 18.23 |
| 53-6051 | Transportation Inspectors | 60 | 28.33 | 22.00 | 31.50 | 23.76 |
| 53-7021 | Crane and Tower Operators | 180 | 29.64 | 26.75 | 31.08 | 28.92 |
| 53-7051 | Industrial Truck and Tractor Operators | 4,400 | 26.48 | 21.15 | 29.15 | 29.02 |
| 53-7061 | Cleaners of Vehicles and Equipment | 720 | 18.26 | 15.31 | 19.73 | 18.00 |
| 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 3,360 | 19.53 | 16.05 | 21.27 | 18.58 |
| 53-7064 | Packers and Packagers, Hand | 910 | 21.68 | 16.21 | 24.42 | 19.23 |
| 53-7065 | Stockers and Order Fillers | 4,210 | 20.25 | 15.56 | 22.60 | 17.91 |
| 53-7081 | Refuse and Recyclable Material Collectors | 360 | 28.42 | 21.34 | 31.96 | 30.19 |

# KENT COUNTY DATA

## *Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups*





| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| *00-0000* | *Total all occupations* | *68,080* | *28.58* | *16.09* | *34.83* | *22.45* |
| **11-0000** | **Management Occupations** | 2,930 | 65.66 | 36.86 | 80.06 | 60.44 |
| 11-1011 | Chief Executives | 150 | N/A | N/A | N/A | N/A |
| 11-1021 | General and Operations Managers | 650 | 62.94 | 36.12 | 76.35 | 57.69 |
| 11-2021 | Marketing Managers | 50 | 85.18 | 57.09 | 99.22 | 87.81 |
| 11-2022 | Sales Managers | 110 | 83.80 | 51.90 | 99.75 | 85.64 |
| 11-2033 | Fundraising Managers | 10 | 59.07 | 47.87 | 64.67 | 58.40 |
| 11-3012 | Administrative Services Managers | 50 | 58.42 | 38.64 | 68.30 | 57.03 |
| 11-3013 | Facilities Managers | 30 | 60.39 | 44.98 | 68.10 | 58.63 |
| 11-3021 | Computer and Information Systems Managers | 200 | 95.42 | 55.50 | 115.39 | 81.45 |
| 11-3031 | Financial Managers | 170 | 88.19 | 56.08 | 104.25 | 76.70 |
| 11-3051 | Industrial Production Managers | 50 | 62.61 | 45.51 | 71.16 | 61.40 |
| 11-3061 | Purchasing Managers | 10 | 77.29 | 49.88 | 90.99 | 76.96 |
| 11-3071 | Transportation, Storage, and Distribution Managers | 30 | 63.45 | 45.24 | 72.55 | 65.41 |
| 11-3121 | Human Resources Managers | 110 | 55.31 | 38.48 | 63.73 | 47.05 |
| 11-9021 | Construction Managers | 50 | 59.20 | 42.59 | 67.50 | 55.68 |
| 11-9031 | Education and Childcare Administrators, Preschool and Daycare | 40 | 28.91 | 18.62 | 34.05 | 27.54 |
| 11-9032 | Education Administrators, Kindergarten through Secondary | 290 | **128,126** | **115,858** | **134,259** | **127,654** |
| 11-9033 | Education Administrators, Postsecondary | 70 | 58.28 | 41.89 | 66.47 | 54.55 |
| 11-9039 | Education Administrators, All Other | 10 | 50.64 | 38.07 | 56.93 | 49.25 |
| 11-9041 | Architectural and Engineering Managers | 70 | 80.45 | 60.69 | 90.33 | 76.60 |
| 11-9051 | Food Service Managers | 110 | 34.19 | 26.76 | 37.91 | 32.76 |
| 11-9081 | Lodging Managers | 20 | 36.02 | 27.34 | 40.36 | 36.81 |
| 11-9111 | Medical and Health Services Managers | 230 | 67.00 | 36.68 | 82.16 | 55.10 |
| 11-9121 | Natural Sciences Managers | 50 | 63.10 | 44.81 | 72.24 | 55.19 |
| 11-9131 | Postmasters and Mail Superintendents | 10 | 45.66 | 42.24 | 47.38 | 45.31 |
| 11-9141 | Property, Real Estate, and Community Association Managers | 60 | 31.97 | 21.13 | 37.39 | 29.52 |
| 11-9151 | Social and Community Service Managers | 140 | 36.30 | 27.88 | 40.51 | 33.26 |
| 11-9199 | Managers, All Other | 110 | 70.51 | 44.39 | 83.57 | 70.92 |
| | | | | | | |
| **13-0000** | **Business and Financial Operations Occupations** | 3,860 | 38.70 | 24.52 | 45.79 | 35.48 |
| 13-1020 | Buyers and Purchasing Agents | 160 | 38.82 | 25.40 | 45.54 | 34.93 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 13-1031 | Claims Adjusters, Examiners, and Investigators | 80 | 44.08 | 33.37 | 49.44 | 43.08 |
| 13-1041 | Compliance Officers | 300 | 34.02 | 23.32 | 39.36 | 30.02 |
| 13-1051 | Cost Estimators | 70 | 34.79 | 24.48 | 39.94 | 35.06 |
| 13-1071 | Human Resources Specialists | 450 | 34.26 | 23.51 | 39.64 | 32.18 |
| 13-1075 | Labor Relations Specialists | 80 | 46.34 | 30.51 | 54.25 | 44.76 |
| 13-1081 | Logisticians | 70 | 41.55 | 31.17 | 46.74 | 37.40 |
| 13-1082 | Project Management Specialists | 100 | 51.35 | 34.66 | 59.69 | 52.86 |
| 13-1111 | Management Analysts | 460 | 42.01 | 26.73 | 49.64 | 37.11 |
| 13-1121 | Meeting, Convention, and Event Planners | 50 | N/A | N/A | N/A | N/A |
| 13-1131 | Fundraisers | 30 | 37.24 | 24.10 | 43.82 | 38.17 |
| 13-1141 | Compensation, Benefits, and Job Analysis Specialists | 20 | 36.30 | 26.76 | 41.06 | 33.99 |
| 13-1151 | Training and Development Specialists | 250 | 38.03 | 25.94 | 44.08 | 35.73 |
| 13-1161 | Market Research Analysts and Marketing Specialists | 180 | 35.36 | 21.36 | 42.36 | 31.50 |
| 13-1199 | Business Operations Specialists, All Other | 220 | 42.70 | 28.20 | 49.94 | 41.78 |
| 13-2011 | Accountants and Auditors | 710 | 37.71 | 25.37 | 43.89 | 34.97 |
| 13-2031 | Budget Analysts | 90 | 38.65 | 30.72 | 42.61 | 38.36 |
| 13-2041 | Credit Analysts | 30 | 46.87 | 33.85 | 53.38 | 45.73 |
| 13-2051 | Financial and Investment Analysts | NA | 48.39 | 31.93 | 56.62 | 43.81 |
| 13-2052 | Personal Financial Advisors | 70 | 66.55 | 30.95 | 84.35 | 49.36 |
| 13-2053 | Insurance Underwriters | 20 | N/A | N/A | N/A | N/A |
| 13-2054 | Financial Risk Specialists | 40 | 55.77 | 37.44 | 64.94 | 59.10 |
| 13-2061 | Financial Examiners | 30 | N/A | N/A | N/A | N/A |
| 13-2072 | Loan Officers | 160 | 34.71 | 20.51 | 41.81 | 28.14 |
| 13-2081 | Tax Examiners and Collectors, and Revenue Agents | 20 | 34.55 | 22.99 | 40.33 | 32.72 |
| 13-2082 | Tax Preparers | 40 | 23.50 | 17.25 | 26.62 | 22.94 |
| 13-2099 | Financial Specialists, All Other | 40 | 37.74 | 25.19 | 44.02 | 39.17 |
| **15-0000** | **Computer and Mathematical Occupations** | 1,400 | 45.21 | 28.05 | 53.78 | 42.54 |
| 15-1211 | Computer Systems Analysts | 250 | 48.95 | 37.28 | 54.79 | 48.69 |
| 15-1212 | Information Security Analysts | 60 | 53.25 | 35.96 | 61.89 | 44.28 |
| 15-1231 | Computer Network Support Specialists | 60 | 26.92 | 20.09 | 30.33 | 25.93 |
| 15-1232 | Computer User Support Specialists | 230 | 30.89 | 22.80 | 34.94 | 31.29 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 15-1241 | Computer Network Architects | 70 | N/A | N/A | N/A | N/A |
| 15-1242 | Database Administrators | 50 | 39.32 | 28.63 | 44.67 | 39.94 |
| 15-1244 | Network and Computer Systems Administrators | 150 | 40.59 | 27.86 | 46.96 | 37.23 |
| 15-1251 | Computer Programmers | 40 | 38.70 | 27.42 | 44.33 | 34.67 |
| 15-1252 | Software Developers | 250 | 58.52 | 41.57 | 67.00 | 51.70 |
| 15-1253 | Software Quality Assurance Analysts and Testers | 30 | 53.08 | 38.87 | 60.19 | 53.49 |
| 15-1254 | Web Developers | 40 | N/A | N/A | N/A | N/A |
| 15-1299 | Computer Occupations, All Other | 60 | 45.25 | 23.80 | 55.98 | 41.37 |
| 15-2031 | Operations Research Analysts | 10 | 46.97 | 30.12 | 55.40 | 48.15 |
| 15-2041 | Statisticians | 10 | 49.22 | 31.25 | 58.21 | 42.84 |
| | | | | | | |
| **17-0000** | **Architecture and Engineering Occupations** | 990 | 41.36 | 25.97 | 49.05 | 38.76 |
| 17-1011 | Architects, Except Landscape and Naval | 20 | 41.67 | 30.33 | 47.34 | 40.05 |
| 17-1022 | Surveyors | 20 | 40.70 | 32.27 | 44.92 | 37.98 |
| 17-2051 | Civil Engineers | 270 | 48.81 | 36.66 | 54.89 | 47.90 |
| 17-2071 | Electrical Engineers | 60 | 55.10 | 41.48 | 61.91 | 58.85 |
| 17-2081 | Environmental Engineers | 50 | 45.59 | 35.72 | 50.53 | 46.02 |
| 17-2112 | Industrial Engineers | 70 | 50.99 | 38.52 | 57.22 | 51.05 |
| 17-2141 | Mechanical Engineers | 80 | 46.08 | 29.00 | 54.62 | 48.51 |
| 17-3011 | Architectural and Civil Drafters | 50 | 32.46 | 22.54 | 37.42 | 34.06 |
| 17-3013 | Mechanical Drafters | 30 | N/A | N/A | N/A | N/A |
| 17-3022 | Civil Engineering Technologists and Technicians | 180 | 27.70 | 20.39 | 31.35 | 29.86 |
| 17-3025 | Environmental Engineering Technologists and Technicians | 40 | 28.71 | 22.02 | 32.05 | 29.25 |
| 17-3029 | Engineering Technologists and Technicians, Except Drafters, All Other | 10 | 31.91 | 20.58 | 37.57 | 23.16 |
| 17-3031 | Surveying and Mapping Technicians | 50 | 27.91 | 20.63 | 31.55 | 25.92 |
| | | | | | | |
| **19-0000** | **Life, Physical, and Social Science Occupations** | 850 | 35.55 | 25.33 | 40.65 | 32.29 |
| 19-1022 | Microbiologists | 30 | 33.94 | 28.44 | 36.69 | 29.77 |
| 19-1031 | Conservation Scientists | 30 | 33.67 | 24.12 | 38.44 | 32.29 |
| 19-1042 | Medical Scientists, Except Epidemiologists | 30 | 42.73 | 32.74 | 47.73 | 42.48 |
| 19-2031 | Chemists | 40 | 41.02 | 31.40 | 45.83 | 38.13 |
| 19-2041 | Environmental Scientists and Specialists, Including Health | 150 | 30.41 | 25.21 | 33.00 | 28.54 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 19-3033 | Clinical and Counseling Psychologists | 30 | 48.23 | 28.46 | 58.12 | 53.51 |
| 19-3034 | School Psychologists | 50 | 41.29 | 31.98 | 45.95 | 38.59 |
| 19-3051 | Urban and Regional Planners | 120 | 34.13 | 26.74 | 37.82 | 31.99 |
| 19-4021 | Biological Technicians | 20 | 28.32 | 22.60 | 31.18 | 25.95 |
| 19-4042 | Environmental Science and Protection Technicians, Including Health | 20 | 23.42 | 16.97 | 26.64 | 21.93 |
| 19-4092 | Forensic Science Technicians | 10 | 30.15 | 22.96 | 33.74 | 30.42 |
| 19-4099 | Life, Physical, and Social Science Technicians, All Other | 10 | N/A | N/A | N/A | N/A |
| 19-5011 | Occupational Health and Safety Specialists | 110 | 34.39 | 24.78 | 39.19 | 30.27 |
| 19-5012 | Occupational Health and Safety Technicians | 10 | 30.58 | 20.94 | 35.40 | 27.21 |
| | | | | | | |
| **21-0000** | **Community and Social Service Occupations** | 1,550 | 29.35 | 20.12 | 33.97 | 28.20 |
| 21-1012 | Educational, Guidance, and Career Counselors and Advisors | 350 | 33.20 | 22.93 | 38.33 | 35.87 |
| 21-1013 | Marriage and Family Therapists | 90 | 34.70 | 30.29 | 36.91 | 33.39 |
| 21-1015 | Rehabilitation Counselors | 30 | 26.10 | 21.36 | 28.47 | 25.05 |
| 21-1018 | Substance Abuse, Behavioral Disorder, and Mental Health Counselors | 220 | 29.91 | 19.59 | 35.07 | 29.32 |
| 21-1021 | Child, Family, and School Social Workers | 170 | 25.69 | 21.28 | 27.89 | 24.85 |
| 21-1022 | Healthcare Social Workers | 140 | 30.52 | 23.33 | 34.12 | 28.11 |
| 21-1023 | Mental Health and Substance Abuse Social Workers | 110 | 26.62 | 22.76 | 28.55 | 28.20 |
| 21-1091 | Health Education Specialists | 30 | 31.68 | 18.40 | 38.32 | 28.68 |
| 21-1093 | Social and Human Service Assistants | 170 | 19.96 | 16.75 | 21.57 | 19.23 |
| 21-1094 | Community Health Workers | 20 | 20.52 | 16.83 | 22.37 | 19.49 |
| 21-1099 | Community and Social Service Specialists, All Other | 70 | 27.33 | 20.21 | 30.89 | 26.92 |
| 21-2011 | Clergy | 30 | 28.64 | 25.96 | 29.98 | 28.52 |
| | | | | | | |
| **23-0000** | **Legal Occupations** | 550 | 48.98 | 25.03 | 60.95 | 40.55 |
| 23-1011 | Lawyers | 240 | N/A | N/A | N/A | N/A |
| 23-2011 | Paralegals and Legal Assistants | 220 | 29.28 | 21.86 | 33.00 | 28.29 |
| 23-2099 | Legal Support Workers, All Other | 30 | 35.89 | 25.45 | 41.11 | 31.52 |
| | | | | | | |
| **25-0000** | **Educational Instruction and Library Occupations** | 5,200 | 30.23 | 18.98 | 35.85 | 29.27 |
| 25-1011 | Business Teachers, Postsecondary | 60 | **93,357** | **55,914** | **112,079** | **78,140** |
| 25-1071 | Health Specialties Teachers, Postsecondary | 20 | **100,782** | **70,094** | **116,127** | **92,391** |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 25-1194 | Career/Technical Education Teachers, Postsecondary | 100 | 29.69 | 28.13 | 30.47 | 30.00 |
| 25-2011 | Preschool Teachers, Except Special Education | 190 | **34,584** | **31,200** | **36,275** | **34,618** |
| 25-2021 | Elementary School Teachers, Except Special Education | 580 | **69,659** | **54,255** | **77,361** | **75,085** |
| 25-2022 | Middle School Teachers, Except Special and Career/Technical Education | 520 | **67,761** | **52,519** | **75,382** | **61,102** |
| 25-2031 | Secondary School Teachers, Except Special and Career/Technical Education | 1,050 | **69,437** | **54,821** | **76,745** | **76,708** |
| 25-2032 | Career/Technical Education Teachers, Secondary School | 120 | **73,633** | **59,998** | **80,451** | **76,882** |
| 25-2051 | Special Education Teachers, Preschool | 50 | **56,068** | **49,774** | **59,215** | **59,401** |
| 25-2052 | Special Education Teachers, Kindergarten and Elementary School | 210 | **67,494** | **53,680** | **74,401** | **60,520** |
| 25-2057 | Special Education Teachers, Middle School | NA | **72,312** | **55,037** | **80,950** | **80,107** |
| 25-2058 | Special Education Teachers, Secondary School | 240 | **67,766** | **53,690** | **74,803** | **66,333** |
| 25-3021 | Self-Enrichment Teachers | 20 | 19.62 | 15.00 | 21.92 | 15.00 |
| 25-3031 | Substitute Teachers, Short-Term | 180 | 18.33 | 15.00 | 20.00 | 17.82 |
| 25-3041 | Tutors | 50 | 16.84 | 15.00 | 17.76 | 15.00 |
| 25-3099 | Teachers and Instructors, All Other | 20 | N/A | N/A | N/A | N/A |
| 25-4022 | Librarians and Media Collections Specialists | 70 | 35.89 | 27.34 | 40.16 | 36.48 |
| 25-4031 | Library Technicians | 30 | 21.18 | 17.26 | 23.14 | 21.40 |
| 25-9031 | Instructional Coordinators | 200 | 37.56 | 27.40 | 42.64 | 37.60 |
| 25-9045 | Teaching Assistants, Except Postsecondary | 920 | **39,605** | **33,081** | **42,867** | **37,166** |
| 25-9099 | Educational Instruction and Library Workers, All Other | 30 | 27.45 | 21.65 | 30.36 | 25.57 |
| | | | | | | |
| **27-0000** | **Arts, Design, Entertainment, Sports, and Media Occupations** | 520 | 31.60 | 18.50 | 38.15 | 27.98 |
| 27-1024 | Graphic Designers | 40 | 26.14 | 18.41 | 30.00 | 23.79 |
| 27-1025 | Interior Designers | 10 | 28.95 | 22.31 | 32.27 | 27.32 |
| 27-1026 | Merchandise Displayers and Window Trimmers | 60 | 19.48 | 15.85 | 21.30 | 18.63 |
| 27-2012 | Producers and Directors | 10 | 55.31 | 26.65 | 69.64 | 30.41 |
| 27-2022 | Coaches and Scouts | 70 | **69,316** | **36,736** | **85,607** | **61,695** |
| 27-3031 | Public Relations Specialists | 190 | 35.59 | 22.86 | 41.95 | 36.90 |
| 27-3041 | Editors | 30 | 37.30 | 21.35 | 45.27 | 35.91 |
| 27-4011 | Audio and Video Technicians | 20 | 26.50 | 22.51 | 28.49 | 23.28 |
| 27-4021 | Photographers | 20 | 24.37 | 17.33 | 27.89 | 22.89 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| **29-0000** | **Healthcare Practitioners and Technical Occupations** | 4,530 | 47.90 | 25.11 | 59.30 | 42.99 |
| 29-1011 | Chiropractors | 20 | 41.66 | 21.16 | 51.91 | 37.04 |
| 29-1021 | Dentists, General | 60 | N/A | N/A | N/A | N/A |
| 29-1031 | Dietitians and Nutritionists | 20 | 32.15 | 23.37 | 36.54 | 29.29 |
| 29-1041 | Optometrists | 30 | 74.65 | 53.46 | 85.24 | 79.64 |
| 29-1051 | Pharmacists | 90 | 71.29 | 50.27 | 81.81 | 73.04 |
| 29-1071 | Physician Assistants | 60 | 66.54 | 47.25 | 76.19 | 62.11 |
| 29-1122 | Occupational Therapists | 80 | 46.83 | 33.67 | 53.42 | 45.97 |
| 29-1123 | Physical Therapists | 180 | 51.09 | 40.44 | 56.42 | 47.24 |
| 29-1126 | Respiratory Therapists | 60 | 40.59 | 35.80 | 42.99 | 40.58 |
| 29-1127 | Speech-Language Pathologists | 120 | 48.11 | 39.46 | 52.44 | 47.56 |
| 29-1131 | Veterinarians | 40 | N/A | N/A | N/A | N/A |
| 29-1141 | Registered Nurses | 1,700 | 46.07 | 37.23 | 50.49 | 44.05 |
| 29-1171 | Nurse Practitioners | 190 | 61.40 | 42.13 | 71.03 | 59.10 |
| 29-1215 | Family Medicine Physicians | 130 | 111.62 | 61.02 | 136.91 | 112.49 |
| 29-1218 | Obstetricians and Gynecologists | NA | 128.87 | 82.98 | N/A | 151.11 |
| 29-1221 | Pediatricians, General | 20 | N/A | N/A | N/A | N/A |
| 29-1229 | Physicians, All Other | 30 | N/A | N/A | N/A | N/A |
| 29-1292 | Dental Hygienists | 130 | 46.65 | 42.74 | 48.60 | 46.51 |
| 29-2010 | Clinical Laboratory Technologists and Technicians | 40 | 30.19 | 20.53 | 35.02 | 28.03 |
| 29-2034 | Radiologic Technologists and Technicians | 110 | N/A | N/A | N/A | N/A |
| 29-2042 | Emergency Medical Technicians | 160 | 21.71 | 18.67 | 23.23 | 21.66 |
| 29-2052 | Pharmacy Technicians | 200 | 21.96 | 17.80 | 24.04 | 21.59 |
| 29-2056 | Veterinary Technologists and Technicians | 80 | 21.82 | 16.99 | 24.23 | 21.59 |
| 29-2057 | Ophthalmic Medical Technicians | 20 | 19.06 | 16.53 | 20.32 | 18.49 |
| 29-2061 | Licensed Practical and Licensed Vocational Nurses | 300 | 29.91 | 25.20 | 32.26 | 29.88 |
| 29-2072 | Medical Records Specialists | 110 | 26.00 | 18.16 | 29.91 | 25.92 |
| 29-9021 | Health Information Technologists and Medical Registrars | 30 | 29.28 | 21.04 | 33.39 | 30.54 |
| **31-0000** | **Healthcare Support Occupations** | 3,990 | 18.32 | 15.09 | 19.93 | 17.12 |
| 31-1120 | Home Health and Personal Care Aides | 2,070 | 16.09 | 15.00 | 16.63 | 15.44 |
| 31-1131 | Nursing Assistants | 890 | 19.47 | 17.46 | 20.47 | 19.04 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 31-2011 | Occupational Therapy Assistants | 60 | 34.64 | 30.52 | 36.70 | 36.27 |
| 31-2021 | Physical Therapist Assistants | 70 | 32.53 | 23.44 | 37.07 | 36.34 |
| 31-2022 | Physical Therapist Aides | 60 | 16.40 | 15.00 | 17.10 | 16.31 |
| 31-9011 | Massage Therapists | 20 | 25.59 | 18.21 | 29.29 | 26.13 |
| 31-9091 | Dental Assistants | 190 | 21.77 | 17.71 | 23.80 | 21.97 |
| 31-9092 | Medical Assistants | 450 | 20.14 | 17.29 | 21.56 | 19.71 |
| 31-9094 | Medical Transcriptionists | NA | 16.90 | 15.00 | 17.84 | 15.00 |
| 31-9095 | Pharmacy Aides | NA | 17.26 | 16.84 | 17.47 | 17.18 |
| 31-9096 | Veterinary Assistants and Laboratory Animal Caretakers | 20 | 17.47 | 16.27 | 18.07 | 17.38 |
| | | | | | | |
| **33-0000** | **Protective Service Occupations** | 1,430 | 34.33 | 17.18 | 42.90 | 26.56 |
| 33-1012 | First-Line Supervisors of Police and Detectives | 110 | N/A | N/A | N/A | N/A |
| 33-1091 | First-Line Supervisors of Security Workers | 40 | 26.91 | 19.51 | 30.60 | 24.13 |
| 33-3021 | Detectives and Criminal Investigators | 20 | 47.14 | 30.83 | 55.29 | 36.49 |
| 33-3051 | Police and Sheriff's Patrol Officers | 410 | N/A | N/A | N/A | N/A |
| 33-9021 | Private Detectives and Investigators | 20 | 25.88 | 19.09 | 29.28 | 24.33 |
| 33-9032 | Security Guards | 240 | 18.94 | 15.33 | 20.74 | 16.88 |
| 33-9091 | Crossing Guards and Flaggers | 90 | 17.65 | 15.27 | 18.84 | 16.19 |
| 33-9094 | School Bus Monitors | 80 | 17.51 | 15.84 | 18.35 | 17.51 |
| | | | | | | |
| **35-0000** | **Food Preparation and Serving Related Occupations** | 6,340 | 18.08 | 15.00 | 19.61 | 16.57 |
| 35-1011 | Chefs and Head Cooks | 80 | 30.31 | 22.37 | 34.28 | 28.84 |
| 35-1012 | First-Line Supervisors of Food Preparation and Serving Workers | 580 | 23.59 | 18.07 | 26.36 | 22.46 |
| 35-2011 | Cooks, Fast Food | 140 | 16.23 | 15.00 | 16.85 | 15.00 |
| 35-2012 | Cooks, Institution and Cafeteria | 520 | 19.85 | 17.61 | 20.97 | 19.89 |
| 35-2014 | Cooks, Restaurant | 590 | 17.58 | 15.26 | 18.74 | 17.10 |
| 35-2015 | Cooks, Short Order | 10 | 17.61 | 15.79 | 18.52 | 18.18 |
| 35-2021 | Food Preparation Workers | 300 | 17.07 | 15.14 | 18.04 | 16.62 |
| 35-3011 | Bartenders | 290 | 19.48 | 15.00 | 21.72 | 16.93 |
| 35-3023 | Fast Food and Counter Workers | 2,090 | 15.92 | 15.00 | 16.39 | 15.00 |
| 35-3031 | Waiters and Waitresses | 970 | 19.90 | 15.00 | 22.36 | 17.32 |
| 35-3041 | Food Servers, Nonrestaurant | 100 | 15.50 | 15.00 | 15.75 | 15.00 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 35-9011 | Dining Room and Cafeteria Attendants and Bartender Helpers | 180 | 16.02 | 15.00 | 16.53 | 15.00 |
| 35-9021 | Dishwashers | 180 | 15.66 | 15.00 | 15.98 | 15.00 |
| 35-9031 | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 180 | 15.50 | 15.00 | 15.74 | 15.00 |
| 35-9099 | Food Preparation and Serving Related Workers, All Other | NA | 15.57 | 15.00 | 15.86 | 15.00 |
| **37-0000** | **Building and Grounds Cleaning and Maintenance Occupations** | 2,410 | 18.34 | 15.10 | 19.95 | 17.03 |
| 37-1011 | First-Line Supervisors of Housekeeping and Janitorial Workers | 150 | 21.99 | 16.97 | 24.51 | 20.64 |
| 37-1012 | First-Line Supervisors of Landscaping and Groundskeeping Workers | 30 | 34.25 | 27.22 | 37.77 | 36.06 |
| 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 1,310 | 17.85 | 15.00 | 19.27 | 16.98 |
| 37-2012 | Maids and Housekeeping Cleaners | 290 | 15.62 | 15.00 | 15.93 | 15.07 |
| 37-2021 | Pest Control Workers | 50 | 24.21 | 16.13 | 28.26 | 21.47 |
| 37-3011 | Landscaping and Groundskeeping Workers | 550 | 18.22 | 15.82 | 19.42 | 17.54 |
| **39-0000** | **Personal Care and Service Occupations** | 1,520 | 19.33 | 15.00 | 21.49 | 16.26 |
| 39-1014 | First-Line Supervisors of Entertainment and Recreation Workers | 40 | 27.02 | 20.78 | 30.14 | 27.86 |
| 39-1022 | First-Line Supervisors of Personal Service Workers | 30 | 20.62 | 15.81 | 23.03 | 20.58 |
| 39-2011 | Animal Trainers | 20 | N/A | N/A | N/A | N/A |
| 39-2021 | Animal Caretakers | 240 | 16.13 | 15.00 | 16.70 | 15.00 |
| 39-3091 | Amusement and Recreation Attendants | 150 | 15.40 | 15.00 | 15.61 | 15.00 |
| 39-4031 | Morticians, Undertakers, and Funeral Arrangers | 20 | N/A | N/A | N/A | N/A |
| 39-5012 | Hairdressers, Hairstylists, and Cosmetologists | 170 | 19.16 | 15.00 | 21.23 | 15.00 |
| 39-5092 | Manicurists and Pedicurists | 70 | 16.36 | 15.00 | 17.04 | 15.00 |
| 39-5093 | Shampooers | 20 | 15.29 | 15.00 | 15.43 | 15.00 |
| 39-9011 | Childcare Workers | 90 | 16.45 | 15.00 | 17.18 | 15.00 |
| 39-9031 | Exercise Trainers and Group Fitness Instructors | 130 | 21.11 | 15.27 | 24.03 | 17.96 |
| 39-9032 | Recreation Workers | 120 | 17.84 | 15.05 | 19.24 | 16.33 |
| 39-9041 | Residential Advisors | 60 | 20.61 | 15.00 | 23.42 | 21.48 |
| 39-9099 | Personal Care and Service Workers, All Other | 30 | 20.14 | 15.40 | 22.51 | 16.72 |
| **41-0000** | **Sales and Related Occupations** | 6,110 | 21.53 | 15.06 | 24.76 | 17.01 |
| 41-1011 | First-Line Supervisors of Retail Sales Workers | 660 | 25.68 | 18.26 | 29.39 | 24.19 |
| 41-1012 | First-Line Supervisors of Non-Retail Sales Workers | 80 | 42.48 | 29.33 | 49.06 | 42.45 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 41-2011 | Cashiers | 2,010 | 15.83 | 15.00 | 16.24 | 15.25 |
| 41-2021 | Counter and Rental Clerks | 160 | 19.15 | 15.15 | 21.14 | 17.68 |
| 41-2022 | Parts Salespersons | 220 | 19.41 | 15.46 | 21.38 | 18.00 |
| 41-2031 | Retail Salespersons | 1,820 | 17.37 | 15.00 | 18.56 | 16.38 |
| 41-3021 | Insurance Sales Agents | 160 | 29.82 | 18.58 | 35.44 | 28.83 |
| 41-3031 | Securities, Commodities, and Financial Services Sales Agents | 160 | 35.26 | 22.12 | 41.82 | 26.61 |
| 41-3091 | Sales Representatives of Services | 240 | 34.93 | 19.43 | 42.68 | 30.73 |
| 41-4011 | Sales Reps., Wholesale and Manuf., Technical and Scientific Products | 70 | 51.51 | 35.26 | 59.64 | 50.52 |
| 41-4012 | Sales Reps., Wholesale and Manuf., Except Tech. and Scientific Products | 340 | 36.70 | 21.30 | 44.39 | 33.64 |
| 41-9021 | Real Estate Brokers | 20 | N/A | N/A | N/A | N/A |
| 41-9022 | Real Estate Sales Agents | 100 | 33.06 | 17.11 | 41.03 | 22.43 |
| 41-9099 | Sales and Related Workers, All Other | 10 | 24.89 | 19.67 | 27.50 | 21.89 |
| **43-0000** | **Office and Administrative Support Occupations** | 8,850 | 22.61 | 16.47 | 25.68 | 21.01 |
| 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 750 | 33.35 | 24.20 | 37.92 | 32.31 |
| 43-2011 | Switchboard Operators, Including Answering Service | 40 | 18.44 | 15.07 | 20.13 | 20.14 |
| 43-3011 | Bill and Account Collectors | 170 | 21.37 | 18.45 | 22.82 | 19.58 |
| 43-3021 | Billing and Posting Clerks | 210 | 23.34 | 16.82 | 26.60 | 24.87 |
| 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 600 | 22.67 | 17.10 | 25.46 | 21.89 |
| 43-3051 | Payroll and Timekeeping Clerks | 40 | 25.20 | 19.71 | 27.94 | 24.66 |
| 43-3061 | Procurement Clerks | 20 | 24.65 | 20.03 | 26.96 | 25.19 |
| 43-3071 | Tellers | 180 | 19.07 | 16.67 | 20.27 | 18.75 |
| 43-4031 | Court, Municipal, and License Clerks | 350 | 21.45 | 18.10 | 23.13 | 21.44 |
| 43-4051 | Customer Service Representatives | 1,000 | 21.22 | 16.36 | 23.65 | 20.25 |
| 43-4071 | File Clerks | 90 | 20.46 | 17.78 | 21.80 | 19.20 |
| 43-4081 | Hotel, Motel, and Resort Desk Clerks | 140 | 15.94 | 15.00 | 16.42 | 15.00 |
| 43-4121 | Library Assistants, Clerical | 20 | 15.89 | 15.00 | 16.34 | 15.00 |
| 43-4131 | Loan Interviewers and Clerks | 70 | 22.60 | 18.13 | 24.83 | 23.58 |
| 43-4141 | New Accounts Clerks | 30 | 22.23 | 20.58 | 23.06 | 22.37 |
| 43-4161 | Human Resources Assistants, Except Payroll and Timekeeping | 60 | 23.69 | 18.82 | 26.13 | 23.99 |
| 43-4171 | Receptionists and Information Clerks | 450 | 18.28 | 15.06 | 19.88 | 17.58 |
| 43-4199 | Information and Record Clerks, All Other | 80 | 27.06 | 21.89 | 29.64 | 27.34 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 43-5011 | Cargo and Freight Agents | 20 | 31.50 | 26.40 | 34.06 | 31.01 |
| 43-5021 | Couriers and Messengers | 20 | 16.87 | 15.17 | 17.72 | 16.89 |
| 43-5031 | Public Safety Telecommunicators | 50 | 27.24 | 23.11 | 29.31 | 25.72 |
| 43-5032 | Dispatchers, Except Police, Fire, and Ambulance | 90 | 24.01 | 17.51 | 27.25 | 25.07 |
| 43-5051 | Postal Service Clerks | 30 | 30.59 | 24.69 | 33.54 | 31.17 |
| 43-5052 | Postal Service Mail Carriers | 190 | 28.69 | 20.34 | 32.87 | 27.68 |
| 43-5061 | Production, Planning, and Expediting Clerks | 60 | 28.63 | 20.40 | 32.74 | 27.47 |
| 43-5071 | Shipping, Receiving, and Inventory Clerks | 280 | 20.43 | 16.51 | 22.40 | 18.60 |
| 43-5111 | Weighers, Measurers, Checkers, and Samplers, Recordkeeping | NA | 20.85 | 16.90 | 22.83 | 20.30 |
| 43-6011 | Executive Secretaries and Executive Administrative Assistants | 170 | 32.54 | 24.03 | 36.79 | 32.90 |
| 43-6012 | Legal Secretaries and Administrative Assistants | 50 | 26.92 | 19.68 | 30.54 | 27.47 |
| 43-6013 | Medical Secretaries and Administrative Assistants | 560 | 20.05 | 16.98 | 21.59 | 18.68 |
| 43-6014 | Secretaries and Admin. Assistants, Except Legal, Medical, and Executive | 1,170 | 22.52 | 17.59 | 24.98 | 21.81 |
| 43-9021 | Data Entry Keyers | 80 | 20.06 | 15.48 | 22.35 | 18.08 |
| 43-9041 | Insurance Claims and Policy Processing Clerks | 60 | 23.98 | 20.23 | 25.85 | 22.63 |
| 43-9051 | Mail Clerks and Mail Machine Operators, Except Postal Service | 30 | 17.72 | 15.91 | 18.63 | 17.53 |
| 43-9061 | Office Clerks, General | 1,390 | 19.52 | 15.03 | 21.77 | 18.20 |
| 43-9199 | Office and Administrative Support Workers, All Other | 120 | 21.32 | 15.00 | 24.49 | 19.55 |
| **45-0000** | **Farming, Fishing, and Forestry Occupations** | 140 | 21.35 | 15.71 | 24.17 | 18.75 |
| 45-1011 | First-Line Supervisors of Farming, Fishing, and Forestry Workers | 20 | 34.61 | 26.67 | 38.58 | 33.13 |
| 45-2091 | Agricultural Equipment Operators | 10 | 24.35 | 19.66 | 26.70 | 26.40 |
| **47-0000** | **Construction and Extraction Occupations** | 2,330 | 28.19 | 19.39 | 32.58 | 26.21 |
| 47-1011 | First-Line Supervisors of Construction Trades and Extraction Workers | 290 | 38.68 | 28.51 | 43.76 | 37.33 |
| 47-2021 | Brickmasons and Blockmasons | 30 | 34.18 | 24.97 | 38.78 | 35.99 |
| 47-2031 | Carpenters | 270 | 27.62 | 21.54 | 30.67 | 25.07 |
| 47-2051 | Cement Masons and Concrete Finishers | 30 | 27.74 | 18.97 | 32.12 | 25.27 |
| 47-2061 | Construction Laborers | 400 | 22.89 | 17.57 | 25.54 | 22.02 |
| 47-2073 | Operating Engineers and Other Construction Equipment Operators | 190 | 26.23 | 20.04 | 29.33 | 23.49 |
| 47-2081 | Drywall and Ceiling Tile Installers | 60 | 23.02 | 16.52 | 26.27 | 20.93 |
| 47-2111 | Electricians | 340 | 29.73 | 20.01 | 34.59 | 29.21 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 47-2141 | Painters, Construction and Maintenance | 30 | 23.51 | 18.86 | 25.84 | 24.27 |
| 47-2152 | Plumbers, Pipefitters, and Steamfitters | 90 | 31.19 | 22.28 | 35.64 | 28.08 |
| 47-2181 | Roofers | 30 | 25.36 | 19.42 | 28.33 | 28.04 |
| 47-2211 | Sheet Metal Workers | 60 | 30.53 | 20.94 | 35.33 | 29.55 |
| 47-3011 | Helpers--Brick-, Block-, Stonemasons, and Tile and Marble Setters | 20 | 24.65 | 21.30 | 26.32 | 25.00 |
| 47-3013 | Helpers--Electricians | 20 | 18.97 | 15.41 | 20.76 | 17.25 |
| 47-3015 | Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters | 30 | 16.89 | 16.22 | 17.23 | 16.60 |
| 47-4011 | Construction and Building Inspectors | 120 | 33.12 | 25.51 | 36.92 | 32.64 |
| 47-4051 | Highway Maintenance Workers | 20 | 21.35 | 17.16 | 23.44 | 17.16 |
| 47-4090 | Miscellaneous Construction and Related Workers | 30 | 20.04 | 15.90 | 22.11 | 16.99 |
| **49-0000** | **Installation, Maintenance, and Repair Occupations** | 2,530 | 29.76 | 19.76 | 34.76 | 28.57 |
| 49-1011 | First-Line Supervisors of Mechanics, Installers, and Repairers | 290 | 40.23 | 28.60 | 46.05 | 38.72 |
| 49-2011 | Computer, Automated Teller, and Office Machine Repairers | 30 | 23.76 | 18.26 | 26.50 | 21.67 |
| 49-2022 | Telecommunications Equip. Installers and Repairers, Except Line Installers | 100 | 32.97 | 26.82 | 36.04 | 32.05 |
| 49-2094 | Electrical and Electronics Repairers, Commercial and Industrial Equipment | 60 | 36.80 | 29.35 | 40.52 | 38.82 |
| 49-2097 | Audiovisual Equipment Installers and Repairers | NA | 31.02 | 23.29 | 34.89 | 31.03 |
| 49-3011 | Aircraft Mechanics and Service Technicians | 80 | 38.29 | 33.44 | 40.72 | 38.65 |
| 49-3021 | Automotive Body and Related Repairers | 60 | 24.08 | 17.65 | 27.29 | 22.77 |
| 49-3023 | Automotive Service Technicians and Mechanics | 320 | 25.49 | 17.92 | 29.28 | 23.46 |
| 49-3031 | Bus and Truck Mechanics and Diesel Engine Specialists | 120 | 31.18 | 23.67 | 34.93 | 29.72 |
| 49-3041 | Farm Equipment Mechanics and Service Technicians | 10 | 27.31 | 19.99 | 30.98 | 29.62 |
| 49-3042 | Mobile Heavy Equipment Mechanics, Except Engines | 100 | 31.92 | 23.68 | 36.04 | 31.27 |
| 49-3053 | Outdoor Power Equipment and Other Small Engine Mechanics | 10 | 24.37 | 19.94 | 26.59 | 23.51 |
| 49-3093 | Tire Repairers and Changers | 50 | 20.72 | 18.35 | 21.91 | 21.51 |
| 49-9012 | Control and Valve Installers and Repairers, Except Mechanical Door | 30 | 30.89 | 23.24 | 34.72 | 25.09 |
| 49-9021 | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 180 | 28.44 | 21.73 | 31.80 | 28.76 |
| 49-9041 | Industrial Machinery Mechanics | 220 | 31.07 | 24.26 | 34.47 | 32.36 |
| 49-9051 | Electrical Power-Line Installers and Repairers | 40 | 47.15 | 36.69 | 52.38 | 47.40 |
| 49-9052 | Telecommunications Line Installers and Repairers | 40 | 38.56 | 27.33 | 44.17 | 43.61 |
| 49-9062 | Medical Equipment Repairers | 40 | 29.18 | 19.48 | 34.02 | 27.60 |
| 49-9071 | Maintenance and Repair Workers, General | 410 | 23.95 | 17.12 | 27.37 | 22.08 |

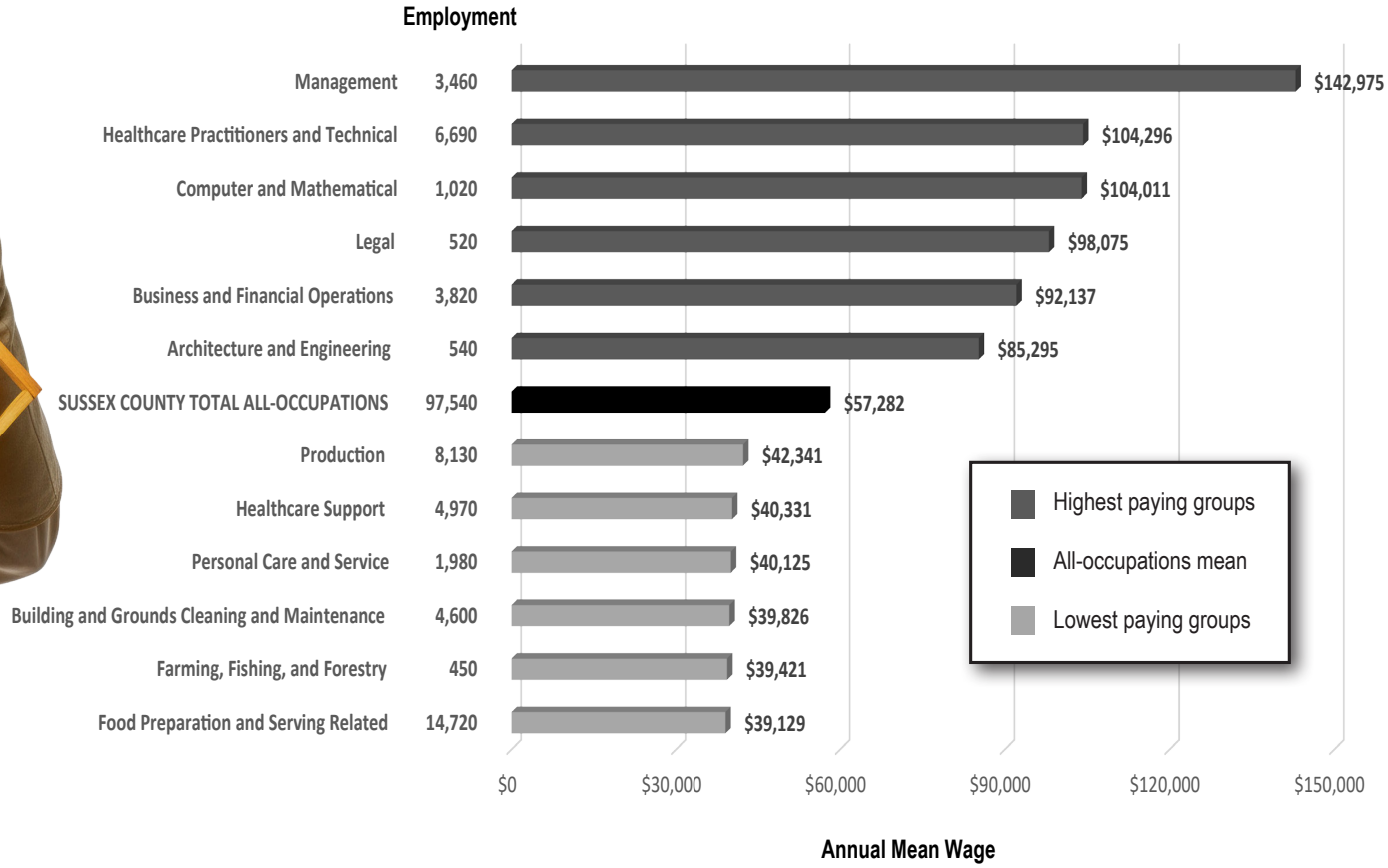
| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 49-9091 | Coin, Vending, and Amusement Machine Servicers and Repairers | 50 | 21.17 | 17.18 | 23.16 | 20.82 |
| 49-9098 | Helpers--Installation, Maintenance, and Repair Workers | 60 | 20.61 | 15.99 | 22.92 | 18.90 |
| 49-9099 | Installation, Maintenance, and Repair Workers, All Other | 50 | 23.74 | 17.29 | 26.97 | 22.86 |
| | | | | | | |
| **51-0000** | **Production Occupations** | 3,590 | 21.99 | 16.36 | 24.80 | 18.98 |
| 51-1011 | First-Line Supervisors of Production and Operating Workers | 200 | 37.00 | 25.95 | 42.52 | 36.40 |
| 51-2090 | Miscellaneous Assemblers and Fabricators | 400 | 22.08 | 17.68 | 24.27 | 22.91 |
| 51-3011 | Bakers | 30 | 18.99 | 16.23 | 20.37 | 18.26 |
| 51-3021 | Butchers and Meat Cutters | 40 | 22.84 | 18.17 | 25.17 | 20.90 |
| 51-4031 | Cutting, Punching, and Press Machine Operators, Metal and Plastic | NA | 21.88 | 19.16 | 23.24 | 20.02 |
| 51-4041 | Machinists | 30 | 26.97 | 17.16 | 31.88 | 24.63 |
| 51-4121 | Welders, Cutters, Solderers, and Brazers | 90 | 26.23 | 21.23 | 28.73 | 23.32 |
| 51-5112 | Printing Press Operators | 10 | 20.04 | 16.82 | 21.65 | 20.31 |
| 51-6011 | Laundry and Dry-Cleaning Workers | 150 | 15.81 | 15.01 | 16.21 | 15.46 |
| 51-6031 | Sewing Machine Operators | 20 | 18.55 | 15.93 | 19.86 | 18.37 |
| 51-8031 | Water and Wastewater Treatment Plant and System Operators | 80 | 30.96 | 23.72 | 34.58 | 30.00 |
| 51-8093 | Petroleum Pump System Operators, Refinery Operators, and Gaugers | 10 | 31.29 | 26.55 | 33.66 | 26.55 |
| 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 170 | 25.46 | 18.15 | 29.12 | 21.89 |
| 51-9111 | Packaging and Filling Machine Operators and Tenders | 310 | 19.83 | 17.51 | 20.99 | 17.69 |
| 51-9124 | Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 20 | 22.59 | 18.76 | 24.51 | 20.17 |
| 51-9161 | Computer Numerically Controlled Tool Operators | 20 | 25.43 | 18.02 | 29.14 | 29.51 |
| 51-9198 | Helpers--Production Workers | 60 | 19.53 | 16.42 | 21.09 | 17.47 |
| | | | | | | |
| **53-0000** | **Transportation and Material Moving Occupations** | 6,460 | 21.95 | 16.05 | 24.91 | 19.56 |
| 53-1047 | First-Line Supervisors of Transportation and Material-Moving Workers | 290 | 31.07 | 21.97 | 35.63 | 29.73 |
| 53-3011 | Ambulance Drivers and Attendants, Except Emergency Medical Technicians | 20 | 17.60 | 15.80 | 18.49 | 16.46 |
| 53-3031 | Driver/Sales Workers | 150 | 15.35 | 15.00 | 15.53 | 15.00 |
| 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 1,440 | 25.91 | 21.73 | 28.01 | 26.04 |
| 53-3033 | Light Truck Drivers | 550 | 22.12 | 15.14 | 25.61 | 19.12 |
| 53-3051 | Bus Drivers, School | 330 | 20.95 | 17.16 | 22.85 | 18.08 |
| 53-3053 | Shuttle Drivers and Chauffeurs | 200 | 20.10 | 15.44 | 22.43 | 16.90 |
| 53-3099 | Motor Vehicle Operators, All Other | 50 | 18.73 | 15.00 | 20.60 | 15.00 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 53-6021 | Parking Attendants | 30 | 15.47 | 15.00 | 15.71 | 15.00 |
| 53-6031 | Automotive and Watercraft Service Attendants | 60 | 16.73 | 15.00 | 17.60 | 16.00 |
| 53-7051 | Industrial Truck and Tractor Operators | 500 | 22.42 | 17.81 | 24.72 | 22.22 |
| 53-7061 | Cleaners of Vehicles and Equipment | 230 | 16.86 | 15.00 | 17.78 | 16.60 |
| 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 860 | 17.81 | 15.66 | 18.89 | 17.39 |
| 53-7064 | Packers and Packagers, Hand | NA | 19.34 | 15.60 | 21.21 | 17.04 |
| 53-7065 | Stockers and Order Fillers | 1,330 | 18.74 | 15.87 | 20.18 | 18.82 |

# SUSSEX COUNTY DATA

## *Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups*





| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| *00-0000* | *Total all occupations* | *97,540* | *27.54* | *16.07* | *33.27* | *21.25* |
| **11-0000** | **Management Occupations** | 3,460 | 68.74 | 35.43 | 85.39 | 62.46 |
| 11-1021 | General and Operations Managers | 1,060 | 71.49 | 37.20 | 88.64 | 62.22 |
| 11-2021 | Marketing Managers | 70 | N/A | N/A | N/A | N/A |
| 11-2022 | Sales Managers | 180 | 82.89 | 51.97 | 98.35 | 77.76 |
| 11-2032 | Public Relations Managers | 20 | N/A | N/A | N/A | N/A |
| 11-2033 | Fundraising Managers | 20 | 67.02 | 51.46 | 74.80 | 61.11 |
| 11-3012 | Administrative Services Managers | 70 | 69.61 | 48.69 | 80.07 | 65.38 |
| 11-3013 | Facilities Managers | 50 | 61.05 | 42.53 | 70.30 | 60.46 |
| 11-3021 | Computer and Information Systems Managers | 130 | N/A | N/A | N/A | N/A |
| 11-3031 | Financial Managers | 210 | 96.44 | 63.51 | 112.90 | 90.01 |
| 11-3051 | Industrial Production Managers | 80 | 70.26 | 52.44 | 79.17 | 64.23 |
| 11-3061 | Purchasing Managers | 10 | 72.18 | 57.07 | 79.73 | 67.32 |
| 11-3071 | Transportation, Storage, and Distribution Managers | 30 | 75.08 | 55.25 | 85.00 | 68.21 |
| 11-3121 | Human Resources Managers | 40 | 80.98 | 52.12 | 95.42 | 72.16 |
| 11-9021 | Construction Managers | 90 | 60.89 | 44.72 | 68.97 | 55.37 |
| 11-9031 | Education and Childcare Administrators, Preschool and Daycare | 60 | 26.54 | 17.06 | 31.28 | 23.59 |
| 11-9032 | Education Administrators, Kindergarten through Secondary | 200 | **129,558** | **109,770** | **139,452** | **132,039** |
| 11-9041 | Architectural and Engineering Managers | NA | 86.23 | 76.98 | 90.85 | 87.11 |
| 11-9051 | Food Service Managers | 240 | 38.34 | 30.29 | 42.37 | 35.85 |
| 11-9081 | Lodging Managers | 50 | 34.16 | 26.09 | 38.20 | 35.29 |
| 11-9111 | Medical and Health Services Managers | 200 | 75.30 | 48.58 | 88.67 | 67.28 |
| 11-9121 | Natural Sciences Managers | 10 | 76.75 | 52.90 | 88.67 | 81.64 |
| 11-9131 | Postmasters and Mail Superintendents | 20 | 48.22 | 44.28 | 50.20 | 47.55 |
| 11-9141 | Property, Real Estate, and Community Association Managers | 200 | 33.04 | 23.66 | 37.74 | 29.83 |
| 11-9151 | Social and Community Service Managers | 100 | 39.09 | 28.52 | 44.38 | 36.51 |
| 11-9171 | Funeral Home Managers | 20 | N/A | N/A | N/A | N/A |
| 11-9199 | Managers, All Other | 110 | 71.48 | 40.98 | 86.72 | 73.57 |
| | | | | | | |
| **13-0000** | **Business and Financial Operations Occupations** | 3,820 | 44.30 | 26.07 | 53.41 | 39.85 |
| 13-1020 | Buyers and Purchasing Agents | 190 | 36.89 | 27.32 | 41.68 | 35.77 |
| 13-1031 | Claims Adjusters, Examiners, and Investigators | 70 | 45.12 | 34.53 | 50.41 | 44.39 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 13-1041 | Compliance Officers | 220 | 38.16 | 25.83 | 44.33 | 36.69 |
| 13-1051 | Cost Estimators | NA | 36.97 | 25.80 | 42.56 | 37.17 |
| 13-1071 | Human Resources Specialists | 330 | 40.36 | 25.70 | 47.68 | 36.64 |
| 13-1081 | Logisticians | NA | 43.96 | 34.75 | 48.56 | 41.70 |
| 13-1082 | Project Management Specialists | 140 | 50.37 | 32.34 | 59.38 | 48.58 |
| 13-1111 | Management Analysts | 470 | 48.76 | 24.99 | 60.64 | 39.76 |
| 13-1121 | Meeting, Convention, and Event Planners | 70 | 26.56 | 16.99 | 31.34 | 25.40 |
| 13-1131 | Fundraisers | 40 | 34.92 | 26.28 | 39.24 | 33.55 |
| 13-1141 | Compensation, Benefits, and Job Analysis Specialists | 40 | 36.30 | 26.07 | 41.42 | 31.01 |
| 13-1151 | Training and Development Specialists | 220 | 36.96 | 24.58 | 43.15 | 35.37 |
| 13-1199 | Business Operations Specialists, All Other | 90 | 42.08 | 24.70 | 50.77 | 35.23 |
| 13-2011 | Accountants and Auditors | 780 | 43.94 | 29.90 | 50.96 | 44.86 |
| 13-2020 | Property Appraisers and Assessors | 30 | N/A | N/A | N/A | N/A |
| 13-2041 | Credit Analysts | 20 | 42.73 | 31.20 | 48.50 | 38.16 |
| 13-2051 | Financial and Investment Analysts | NA | 55.90 | 37.45 | 65.12 | 56.37 |
| 13-2052 | Personal Financial Advisors | 120 | 60.67 | 33.08 | 74.46 | 49.55 |
| 13-2054 | Financial Risk Specialists | 40 | 52.24 | 41.93 | 57.40 | 48.30 |
| 13-2072 | Loan Officers | 120 | 47.58 | 23.68 | 59.53 | 38.92 |
| 13-2082 | Tax Preparers | 40 | 25.71 | 19.49 | 28.82 | 23.75 |
| 13-2099 | Financial Specialists, All Other | 20 | 45.75 | 31.73 | 52.76 | 45.32 |
| | | | | | | |
| **15-0000** | **Computer and Mathematical Occupations** | 1,020 | 50.01 | 29.16 | 60.43 | 48.98 |
| 15-1211 | Computer Systems Analysts | 160 | 52.24 | 40.09 | 58.31 | 51.30 |
| 15-1212 | Information Security Analysts | 60 | 63.55 | 43.17 | 73.74 | 55.88 |
| 15-1231 | Computer Network Support Specialists | 50 | 34.59 | 25.44 | 39.17 | 31.99 |
| 15-1232 | Computer User Support Specialists | 200 | 30.15 | 21.89 | 34.28 | 27.15 |
| 15-1241 | Computer Network Architects | 60 | 67.38 | 45.12 | 78.51 | 68.00 |
| 15-1242 | Database Administrators | 50 | N/A | N/A | N/A | N/A |
| 15-1244 | Network and Computer Systems Administrators | 90 | 47.52 | 33.16 | 54.70 | 47.08 |
| 15-1251 | Computer Programmers | 30 | 47.15 | 31.54 | 54.95 | 45.30 |
| 15-1252 | Software Developers | 190 | 60.96 | 44.49 | 69.19 | 60.41 |
| 15-1253 | Software Quality Assurance Analysts and Testers | 20 | 49.29 | 33.08 | 57.40 | 45.96 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 15-1254 | Web Developers | 30 | N/A | N/A | N/A | N/A |
| 15-1255 | Web and Digital Interface Designers | 30 | N/A | N/A | N/A | N/A |
| 15-1299 | Computer Occupations, All Other | 40 | 51.58 | 27.99 | 63.37 | 53.34 |
| 15-2051 | Data Scientists | NA | 66.33 | 49.27 | 74.85 | 59.08 |
| **17-0000** | **Architecture and Engineering Occupations** | 540 | 41.01 | 26.04 | 48.49 | 38.85 |
| 17-1011 | Architects, Except Landscape and Naval | 20 | 46.79 | 34.62 | 52.87 | 45.78 |
| 17-1022 | Surveyors | 40 | 42.51 | 31.68 | 47.92 | 39.85 |
| 17-2051 | Civil Engineers | 60 | 50.52 | 37.60 | 56.98 | 49.53 |
| 17-2071 | Electrical Engineers | 30 | 51.70 | 38.51 | 58.29 | 49.28 |
| 17-2112 | Industrial Engineers | 90 | 50.17 | 37.17 | 56.67 | 46.79 |
| 17-2141 | Mechanical Engineers | NA | 49.96 | 36.56 | 56.65 | 48.27 |
| 17-3011 | Architectural and Civil Drafters | 80 | 31.90 | 24.88 | 35.42 | 30.84 |
| 17-3013 | Mechanical Drafters | 40 | 27.10 | 22.97 | 29.17 | 26.11 |
| 17-3022 | Civil Engineering Technologists and Technicians | 30 | 27.58 | 20.17 | 31.29 | 29.86 |
| 17-3031 | Surveying and Mapping Technicians | 50 | 29.81 | 23.35 | 33.04 | 29.46 |
| **19-0000** | **Life, Physical, and Social Science Occupations** | 430 | 40.06 | 22.78 | 48.70 | 33.85 |
| 19-1031 | Conservation Scientists | 20 | 31.41 | 25.09 | 34.58 | 30.70 |
| 19-2041 | Environmental Scientists and Specialists, Including Health | 30 | 31.85 | 24.16 | 35.70 | 32.67 |
| 19-3033 | Clinical and Counseling Psychologists | 20 | 54.87 | 43.81 | 60.40 | 56.02 |
| 19-3034 | School Psychologists | 40 | 40.19 | 28.96 | 45.80 | 36.63 |
| 19-3051 | Urban and Regional Planners | 30 | 35.84 | 26.54 | 40.48 | 37.34 |
| 19-4042 | Environmental Science and Protection Technicians, Including Health | 60 | 21.20 | 16.81 | 23.40 | 20.90 |
| 19-5011 | Occupational Health and Safety Specialists | 80 | 41.62 | 27.21 | 48.82 | 34.95 |
| 19-5012 | Occupational Health and Safety Technicians | 10 | 31.26 | 19.67 | 37.06 | 31.41 |
| **21-0000** | **Community and Social Service Occupations** | 1,390 | 29.14 | 19.66 | 33.87 | 27.24 |
| 21-1012 | Educational, Guidance, and Career Counselors and Advisors | 260 | 37.17 | 27.47 | 42.02 | 39.53 |
| 21-1013 | Marriage and Family Therapists | 30 | 33.22 | 25.75 | 36.96 | 35.18 |
| 21-1015 | Rehabilitation Counselors | 40 | 23.58 | 19.29 | 25.72 | 21.79 |
| 21-1018 | Substance Abuse, Behavioral Disorder, and Mental Health Counselors | 230 | 26.70 | 18.36 | 30.88 | 24.77 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 21-1021 | Child, Family, and School Social Workers | 170 | 25.63 | 22.08 | 27.40 | 23.33 |
| 21-1022 | Healthcare Social Workers | 90 | 33.47 | 24.28 | 38.06 | 35.61 |
| 21-1023 | Mental Health and Substance Abuse Social Workers | 100 | 28.17 | 23.23 | 30.64 | 28.19 |
| 21-1091 | Health Education Specialists | 20 | 33.05 | 18.26 | 40.44 | 30.96 |
| 21-1093 | Social and Human Service Assistants | 170 | 19.85 | 16.75 | 21.40 | 20.25 |
| 21-1094 | Community Health Workers | 40 | 20.90 | 16.43 | 23.13 | 19.21 |
| 21-1099 | Community and Social Service Specialists, All Other | 70 | N/A | N/A | N/A | N/A |
| 21-2011 | Clergy | 20 | 31.60 | 25.45 | 34.67 | 32.07 |
| | | | | | | |
| **23-0000** | **Legal Occupations** | 520 | 47.15 | 24.98 | 58.24 | 41.82 |
| 23-1011 | Lawyers | 170 | 69.16 | 43.11 | 82.18 | 63.04 |
| 23-1021 | Administrative Law Judges, Adjudicators, and Hearing Officers | 10 | 39.00 | 25.65 | 45.68 | 41.82 |
| 23-2011 | Paralegals and Legal Assistants | 220 | 32.56 | 22.15 | 37.76 | 29.08 |
| 23-2093 | Title Examiners, Abstractors, and Searchers | 30 | 33.14 | 25.97 | 36.72 | 36.43 |
| 23-2099 | Legal Support Workers, All Other | 40 | 43.47 | 22.34 | 54.03 | 36.54 |
| | | | | | | |
| **25-0000** | **Educational Instruction and Library Occupations** | 5,510 | 30.58 | 18.62 | 36.56 | 29.94 |
| 25-1011 | Business Teachers, Postsecondary | 20 | **101,091** | **58,634** | **122,319** | **100,787** |
| 25-1021 | Computer Science Teachers, Postsecondary | 20 | **87,295** | **56,097** | **102,894** | **79,701** |
| 25-1071 | Health Specialties Teachers, Postsecondary | 40 | **116,823** | **61,259** | **144,605** | **100,893** |
| 25-1072 | Nursing Instructors and Teachers, Postsecondary | 60 | **89,014** | **66,105** | **100,469** | **98,168** |
| 25-2011 | Preschool Teachers, Except Special Education | 300 | **34,805** | **31,200** | **36,608** | **35,102** |
| 25-2021 | Elementary School Teachers, Except Special Education | 400 | **71,961** | **55,530** | **80,177** | **74,106** |
| 25-2022 | Middle School Teachers, Except Special and Career/Technical Education | 420 | **71,177** | **55,798** | **78,867** | **65,248** |
| 25-2031 | Secondary School Teachers, Except Special and Career/Technical Education | 1,510 | **73,684** | **56,807** | **82,123** | **78,890** |
| 25-2032 | Career/Technical Education Teachers, Secondary School | 190 | **77,260** | **62,636** | **84,573** | **78,235** |
| 25-2052 | Special Education Teachers, Kindergarten and Elementary School | 160 | **68,305** | **53,928** | **75,494** | **61,642** |
| 25-2057 | Special Education Teachers, Middle School | 20 | **73,486** | **55,723** | **82,367** | **78,627** |
| 25-2058 | Special Education Teachers, Secondary School | 370 | **76,156** | **59,353** | **84,558** | **79,893** |
| 25-3021 | Self-Enrichment Teachers | 40 | 20.21 | 15.03 | 22.79 | 15.13 |
| 25-3031 | Substitute Teachers, Short-Term | 200 | 19.48 | 15.73 | 21.36 | 16.98 |
| 25-3041 | Tutors | 50 | 18.09 | 15.31 | 19.48 | 18.67 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 25-4022 | Librarians and Media Collections Specialists | 60 | 35.07 | 25.52 | 39.84 | 34.51 |
| 25-4031 | Library Technicians | 40 | 19.04 | 16.08 | 20.52 | 17.13 |
| 25-9021 | Farm and Home Management Educators | 30 | 29.03 | 23.87 | 31.61 | 29.34 |
| 25-9031 | Instructional Coordinators | 160 | 36.86 | 25.12 | 42.72 | 38.06 |
| 25-9045 | Teaching Assistants, Except Postsecondary | 1,110 | **40,298** | **33,891** | **43,502** | **37,235** |
| | | | | | | |
| **27-0000** | **Arts, Design, Entertainment, Sports, and Media Occupations** | 680 | 28.98 | 16.82 | 35.06 | 24.48 |
| 27-1024 | Graphic Designers | 70 | 28.07 | 21.21 | 31.49 | 24.48 |
| 27-1025 | Interior Designers | 100 | 31.86 | 24.19 | 35.70 | 29.07 |
| 27-1026 | Merchandise Displayers and Window Trimmers | 100 | 18.97 | 15.12 | 20.90 | 17.37 |
| 27-2012 | Producers and Directors | 30 | 59.22 | 24.08 | 76.79 | 57.39 |
| 27-2022 | Coaches and Scouts | 90 | **42,958** | **32,137** | **48,368** | **36,307** |
| 27-3031 | Public Relations Specialists | 110 | 36.42 | 20.56 | 44.35 | 32.97 |
| 27-3091 | Interpreters and Translators | 30 | 26.67 | 16.61 | 31.69 | 24.15 |
| 27-4021 | Photographers | 40 | 21.50 | 15.88 | 24.30 | 22.94 |
| | | | | | | |
| **29-0000** | **Healthcare Practitioners and Technical Occupations** | 6,690 | 50.14 | 26.40 | 62.01 | 44.19 |
| 29-1011 | Chiropractors | 20 | 46.52 | 32.65 | 53.45 | 37.98 |
| 29-1021 | Dentists, General | 50 | 135.13 | 79.23 | 163.09 | 153.43 |
| 29-1031 | Dietitians and Nutritionists | 70 | 40.70 | 30.14 | 45.98 | 39.26 |
| 29-1041 | Optometrists | 20 | 65.43 | 43.91 | 76.19 | 65.99 |
| 29-1051 | Pharmacists | 150 | 69.48 | 53.93 | 77.26 | 74.15 |
| 29-1071 | Physician Assistants | 100 | 67.61 | 52.48 | 75.18 | 62.86 |
| 29-1122 | Occupational Therapists | 120 | 53.08 | 40.20 | 59.52 | 50.09 |
| 29-1123 | Physical Therapists | 290 | 51.74 | 40.36 | 57.43 | 50.57 |
| 29-1125 | Recreational Therapists | 10 | 24.61 | 20.64 | 26.60 | 24.10 |
| 29-1126 | Respiratory Therapists | 120 | 40.69 | 35.75 | 43.16 | 38.50 |
| 29-1127 | Speech-Language Pathologists | 110 | 51.68 | 41.69 | 56.67 | 49.09 |
| 29-1131 | Veterinarians | 40 | N/A | N/A | N/A | N/A |
| 29-1141 | Registered Nurses | 2,490 | 46.79 | 37.13 | 51.62 | 46.76 |
| 29-1171 | Nurse Practitioners | 220 | 66.71 | 51.06 | 74.53 | 65.16 |
| 29-1212 | Cardiologists | 20 | 193.75 | 144.58 | N/A | 180.61 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 29-1213 | Dermatologists | 30 | 191.25 | 144.17 | N/A | 213.86 |
| 29-1215 | Family Medicine Physicians | 100 | N/A | N/A | N/A | N/A |
| 29-1229 | Physicians, All Other | 130 | 144.50 | 89.13 | N/A | 150.04 |
| 29-1292 | Dental Hygienists | 100 | 49.56 | 44.64 | 52.01 | 50.18 |
| 29-2010 | Clinical Laboratory Technologists and Technicians | 140 | 36.22 | 25.83 | 41.41 | 37.33 |
| 29-2031 | Cardiovascular Technologists and Technicians | 60 | 41.81 | 30.99 | 47.22 | 43.63 |
| 29-2034 | Radiologic Technologists and Technicians | 170 | 40.17 | 30.39 | 45.05 | 40.49 |
| 29-2035 | Magnetic Resonance Imaging Technologists | 30 | 49.38 | 39.86 | 54.14 | 53.09 |
| 29-2042 | Emergency Medical Technicians | 290 | 21.93 | 18.67 | 23.56 | 21.76 |
| 29-2051 | Dietetic Technicians | 90 | 20.19 | 16.54 | 22.02 | 19.47 |
| 29-2052 | Pharmacy Technicians | 310 | 21.38 | 17.29 | 23.42 | 21.71 |
| 29-2055 | Surgical Technologists | 70 | 29.87 | 23.89 | 32.86 | 29.15 |
| 29-2056 | Veterinary Technologists and Technicians | 150 | 23.24 | 18.27 | 25.72 | 23.36 |
| 29-2057 | Ophthalmic Medical Technicians | 20 | 19.93 | 16.16 | 21.82 | 20.47 |
| 29-2061 | Licensed Practical and Licensed Vocational Nurses | 430 | 33.61 | 29.08 | 35.87 | 32.59 |
| 29-2072 | Medical Records Specialists | 80 | 26.02 | 19.28 | 29.38 | 23.54 |
| 29-2081 | Opticians, Dispensing | 40 | 21.70 | 17.07 | 24.02 | 22.30 |
| 29-9021 | Health Information Technologists and Medical Registrars | 50 | 31.37 | 21.81 | 36.15 | 31.49 |
| **31-0000** | **Healthcare Support Occupations** | 4,970 | 19.39 | 15.30 | 21.43 | 18.07 |
| 31-1120 | Home Health and Personal Care Aides | 2,150 | 16.22 | 15.00 | 16.83 | 15.26 |
| 31-1131 | Nursing Assistants | 1,360 | 20.12 | 18.08 | 21.14 | 19.42 |
| 31-1132 | Orderlies | 40 | 18.79 | 17.65 | 19.36 | 19.10 |
| 31-2011 | Occupational Therapy Assistants | 90 | 37.67 | 34.12 | 39.45 | 39.43 |
| 31-2021 | Physical Therapist Assistants | 140 | 34.91 | 27.51 | 38.61 | 38.58 |
| 31-2022 | Physical Therapist Aides | 120 | 16.84 | 15.00 | 17.75 | 16.20 |
| 31-9011 | Massage Therapists | 60 | 26.77 | 21.11 | 29.60 | 22.79 |
| 31-9091 | Dental Assistants | 190 | 22.90 | 19.22 | 24.74 | 23.18 |
| 31-9092 | Medical Assistants | 600 | 20.93 | 17.51 | 22.65 | 21.02 |
| 31-9094 | Medical Transcriptionists | 10 | 20.69 | 15.88 | 23.09 | 20.71 |
| 31-9095 | Pharmacy Aides | 30 | 17.97 | 17.09 | 18.41 | 17.68 |
| 31-9096 | Veterinary Assistants and Laboratory Animal Caretakers | 70 | 17.11 | 15.04 | 18.15 | 17.58 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 31-9097 | Phlebotomists | 60 | 21.84 | 19.24 | 23.14 | 21.66 |
| 31-9099 | Healthcare Support Workers, All Other | 20 | 29.17 | 24.43 | 31.54 | 26.95 |
| | | | | | | |
| **33-0000** | **Protective Service Occupations** | 1,730 | 30.25 | 17.05 | 36.85 | 28.69 |
| 33-1012 | First-Line Supervisors of Police and Detectives | 90 | 58.95 | 43.32 | 66.77 | 58.48 |
| 33-1091 | First-Line Supervisors of Security Workers | 30 | 29.29 | 20.94 | 33.46 | 27.30 |
| 33-2011 | Firefighters | 140 | 23.67 | 20.32 | 25.35 | 22.43 |
| 33-3041 | Parking Enforcement Workers | 30 | 20.32 | 18.01 | 21.47 | 18.05 |
| 33-3051 | Police and Sheriff's Patrol Officers | 370 | 41.79 | 29.23 | 48.07 | 39.57 |
| 33-9021 | Private Detectives and Investigators | 10 | 23.82 | 19.55 | 25.96 | 23.13 |
| 33-9032 | Security Guards | 320 | 18.86 | 15.31 | 20.64 | 17.65 |
| 33-9091 | Crossing Guards and Flaggers | 100 | 16.96 | 16.21 | 17.33 | 16.64 |
| 33-9092 | Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 50 | 15.86 | 15.00 | 16.29 | 15.97 |
| 33-9094 | School Bus Monitors | 90 | 17.71 | 15.34 | 18.89 | 17.53 |
| 33-9099 | Protective Service Workers, All Other | 30 | 18.70 | 17.33 | 19.39 | 18.11 |
| | | | | | | |
| **35-0000** | **Food Preparation and Serving Related Occupations** | 14,720 | 18.81 | 15.00 | 20.72 | 17.33 |
| 35-1011 | Chefs and Head Cooks | 230 | 32.58 | 25.32 | 36.21 | 29.56 |
| 35-1012 | First-Line Supervisors of Food Preparation and Serving Workers | 1,170 | 24.96 | 19.35 | 27.77 | 23.07 |
| 35-2011 | Cooks, Fast Food | 240 | 17.21 | 15.00 | 18.32 | 18.37 |
| 35-2012 | Cooks, Institution and Cafeteria | 560 | 20.02 | 17.91 | 21.08 | 20.73 |
| 35-2014 | Cooks, Restaurant | 2,190 | 18.67 | 15.84 | 20.08 | 18.12 |
| 35-2021 | Food Preparation Workers | 810 | 17.42 | 15.36 | 18.46 | 17.35 |
| 35-3011 | Bartenders | 1,000 | 20.32 | 15.00 | 22.98 | 17.86 |
| 35-3023 | Fast Food and Counter Workers | 3,350 | 16.18 | 15.00 | 16.77 | 15.00 |
| 35-3031 | Waiters and Waitresses | 2,890 | 20.22 | 15.00 | 22.82 | 17.73 |
| 35-3041 | Food Servers, Nonrestaurant | 250 | 16.47 | 15.00 | 17.21 | 15.00 |
| 35-9011 | Dining Room and Cafeteria Attendants and Bartender Helpers | 690 | 16.09 | 15.00 | 16.63 | 15.00 |
| 35-9021 | Dishwashers | 550 | 16.82 | 15.08 | 17.69 | 17.20 |
| 35-9031 | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 640 | 15.50 | 15.00 | 15.75 | 15.00 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| **37-0000** | **Building and Grounds Cleaning and Maintenance Occupations** | 4,600 | 19.15 | 15.55 | 20.94 | 17.77 |
| 37-1011 | First-Line Supervisors of Housekeeping and Janitorial Workers | 200 | 24.88 | 18.43 | 28.10 | 22.81 |
| 37-1012 | First-Line Supervisors of Landscaping and Groundskeeping Workers | 110 | 32.36 | 24.07 | 36.51 | 33.82 |
| 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 1,890 | 18.30 | 15.27 | 19.81 | 16.84 |
| 37-2012 | Maids and Housekeeping Cleaners | 520 | 16.32 | 15.00 | 16.99 | 16.22 |
| 37-2019 | Building Cleaning Workers, All Other | NA | 18.31 | 17.24 | 18.85 | 17.42 |
| 37-3011 | Landscaping and Groundskeeping Workers | 1,630 | 18.91 | 16.44 | 20.15 | 17.86 |
| **39-0000** | **Personal Care and Service Occupations** | 1,980 | 19.29 | 15.00 | 21.44 | 16.61 |
| 39-1014 | First-Line Supervisors of Entertainment and Recreation Workers | 60 | 25.63 | 18.17 | 29.36 | 25.81 |
| 39-1022 | First-Line Supervisors of Personal Service Workers | 50 | 23.12 | 17.38 | 25.99 | 22.28 |
| 39-2011 | Animal Trainers | NA | 17.46 | 15.39 | 18.50 | 15.91 |
| 39-2021 | Animal Caretakers | 220 | 17.72 | 15.06 | 19.05 | 16.97 |
| 39-3091 | Amusement and Recreation Attendants | 420 | 15.68 | 15.00 | 16.03 | 15.00 |
| 39-5012 | Hairdressers, Hairstylists, and Cosmetologists | 250 | 19.55 | 15.00 | 21.82 | 16.04 |
| 39-5092 | Manicurists and Pedicurists | 130 | 17.63 | 15.01 | 18.94 | 16.25 |
| 39-5094 | Skincare Specialists | NA | 27.31 | 16.96 | 32.48 | 23.23 |
| 39-7010 | Tour and Travel Guides | 30 | 18.94 | 15.83 | 20.49 | 16.48 |
| 39-9011 | Childcare Workers | 120 | 16.28 | 15.00 | 16.93 | 15.00 |
| 39-9031 | Exercise Trainers and Group Fitness Instructors | 250 | 26.71 | 18.09 | 31.01 | 23.87 |
| 39-9032 | Recreation Workers | 170 | 18.25 | 15.37 | 19.68 | 17.37 |
| 39-9041 | Residential Advisors | 40 | 18.73 | 15.00 | 20.59 | 15.40 |
| 39-9099 | Personal Care and Service Workers, All Other | NA | 19.72 | 16.97 | 21.10 | 16.97 |
| **41-0000** | **Sales and Related Occupations** | 11,000 | 22.96 | 15.23 | 26.83 | 17.54 |
| 41-1011 | First-Line Supervisors of Retail Sales Workers | 1,180 | 27.10 | 19.85 | 30.73 | 27.26 |
| 41-1012 | First-Line Supervisors of Non-Retail Sales Workers | 140 | 41.10 | 29.12 | 47.09 | 37.12 |
| 41-2011 | Cashiers | 2,860 | 16.07 | 15.00 | 16.60 | 16.00 |
| 41-2021 | Counter and Rental Clerks | 180 | 22.15 | 16.41 | 25.03 | 21.14 |
| 41-2022 | Parts Salespersons | 210 | 19.40 | 15.50 | 21.35 | 18.39 |
| 41-2031 | Retail Salespersons | 3,890 | 17.72 | 15.00 | 19.08 | 16.81 |
| 41-3021 | Insurance Sales Agents | 340 | N/A | N/A | N/A | N/A |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 41-3031 | Securities, Commodities, and Financial Services Sales Agents | 260 | 45.64 | 22.55 | 57.19 | 28.50 |
| 41-3041 | Travel Agents | 50 | N/A | N/A | N/A | N/A |
| 41-3091 | Sales Representatives of Services | 690 | 40.45 | 23.10 | 49.13 | 39.80 |
| 41-4011 | Sales Reps., Wholesale and Manuf., Technical and Scientific Products | 150 | 52.51 | 29.31 | 64.11 | 49.57 |
| 41-4012 | Sales Reps., Wholesale and Manuf., Except Tech. and Scientific Products | 610 | 35.14 | 21.73 | 41.84 | 29.95 |
| 41-9021 | Real Estate Brokers | NA | 36.44 | 27.80 | 40.77 | 33.02 |
| 41-9022 | Real Estate Sales Agents | 310 | 28.69 | 17.85 | 34.11 | 22.74 |
| **43-0000** | **Office and Administrative Support Occupations** | 10,030 | 23.22 | 16.99 | 26.34 | 21.63 |
| 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 830 | 32.88 | 23.28 | 37.68 | 30.90 |
| 43-2011 | Switchboard Operators, Including Answering Service | 70 | 15.93 | 15.00 | 16.39 | 15.00 |
| 43-3011 | Bill and Account Collectors | 50 | 20.58 | 17.90 | 21.93 | 19.57 |
| 43-3021 | Billing and Posting Clerks | 160 | 24.14 | 19.55 | 26.44 | 23.06 |
| 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 910 | 24.08 | 18.60 | 26.82 | 23.17 |
| 43-3051 | Payroll and Timekeeping Clerks | NA | 29.50 | 19.51 | 34.49 | 27.15 |
| 43-3061 | Procurement Clerks | 30 | 23.12 | 18.18 | 25.60 | 21.94 |
| 43-3071 | Tellers | 240 | 20.14 | 18.06 | 21.18 | 19.67 |
| 43-4031 | Court, Municipal, and License Clerks | 190 | 22.00 | 17.97 | 24.02 | 21.67 |
| 43-4051 | Customer Service Representatives | 1,130 | 23.08 | 17.48 | 25.87 | 21.90 |
| 43-4061 | Eligibility Interviewers, Government Programs | 10 | 20.93 | 16.83 | 22.98 | 20.63 |
| 43-4071 | File Clerks | NA | 19.73 | 15.11 | 22.03 | 17.34 |
| 43-4081 | Hotel, Motel, and Resort Desk Clerks | 270 | 16.95 | 15.08 | 17.88 | 17.31 |
| 43-4111 | Interviewers, Except Eligibility and Loan | 140 | 22.49 | 19.12 | 24.18 | 22.68 |
| 43-4121 | Library Assistants, Clerical | 100 | 17.59 | 15.00 | 18.88 | 17.71 |
| 43-4131 | Loan Interviewers and Clerks | 60 | 20.02 | 15.00 | 22.53 | 18.91 |
| 43-4141 | New Accounts Clerks | 50 | 21.34 | 18.00 | 23.02 | 21.98 |
| 43-4151 | Order Clerks | 50 | 19.76 | 15.48 | 21.91 | 17.63 |
| 43-4161 | Human Resources Assistants, Except Payroll and Timekeeping | 50 | 23.27 | 20.12 | 24.85 | 22.86 |
| 43-4171 | Receptionists and Information Clerks | 530 | 18.13 | 15.13 | 19.63 | 17.58 |
| 43-4199 | Information and Record Clerks, All Other | 30 | 22.61 | 18.32 | 24.75 | 22.43 |
| 43-5011 | Cargo and Freight Agents | 50 | 28.53 | 23.44 | 31.07 | 28.69 |
| 43-5021 | Couriers and Messengers | 20 | 19.07 | 17.03 | 20.09 | 17.72 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 43-5031 | Public Safety Telecommunicators | 70 | 24.15 | 20.21 | 26.12 | 23.04 |
| 43-5032 | Dispatchers, Except Police, Fire, and Ambulance | 120 | 23.99 | 18.08 | 26.94 | 23.02 |
| 43-5051 | Postal Service Clerks | 70 | 30.07 | 23.22 | 33.50 | 29.87 |
| 43-5052 | Postal Service Mail Carriers | 340 | 29.27 | 20.76 | 33.53 | 28.37 |
| 43-5061 | Production, Planning, and Expediting Clerks | 70 | 31.34 | 21.54 | 36.24 | 28.42 |
| 43-5071 | Shipping, Receiving, and Inventory Clerks | 520 | 20.88 | 17.67 | 22.49 | 21.12 |
| 43-5111 | Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 40 | 19.14 | 16.85 | 20.28 | 17.94 |
| 43-6011 | Executive Secretaries and Executive Administrative Assistants | 140 | 32.81 | 25.35 | 36.54 | 31.84 |
| 43-6012 | Legal Secretaries and Administrative Assistants | 90 | 29.23 | 24.25 | 31.72 | 29.40 |
| 43-6013 | Medical Secretaries and Administrative Assistants | 870 | 20.95 | 17.33 | 22.77 | 20.59 |
| 43-6014 | Secretaries and Admin. Assistants, Except Legal, Medical, and Executive | 1,030 | 22.24 | 17.43 | 24.65 | 21.63 |
| 43-9021 | Data Entry Keyers | 50 | 19.12 | 15.75 | 20.80 | 18.02 |
| 43-9041 | Insurance Claims and Policy Processing Clerks | NA | 24.84 | 21.36 | 26.58 | 25.08 |
| 43-9051 | Mail Clerks and Mail Machine Operators, Except Postal Service | 60 | 18.90 | 15.98 | 20.36 | 17.93 |
| 43-9061 | Office Clerks, General | 1,370 | 21.40 | 15.68 | 24.26 | 20.35 |
| 43-9199 | Office and Administrative Support Workers, All Other | 70 | 23.12 | 15.48 | 26.94 | 23.19 |
| | | | | | | |
| **45-0000** | **Farming, Fishing, and Forestry Occupations** | 450 | 18.95 | 15.70 | 20.58 | 19.16 |
| 45-1011 | First-Line Supervisors of Farming, Fishing, and Forestry Workers | 20 | 30.81 | 23.65 | 34.39 | 29.22 |
| 45-2092 | Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 130 | 16.31 | 15.00 | 16.97 | 15.00 |
| 45-2093 | Farmworkers, Farm, Ranch, and Aquacultural Animals | 60 | 18.05 | 15.00 | 19.57 | 17.78 |
| | | | | | | |
| **47-0000** | **Construction and Extraction Occupations** | 4,510 | 27.16 | 18.78 | 31.35 | 25.17 |
| 47-1011 | First-Line Supervisors of Construction Trades and Extraction Workers | 780 | 36.72 | 27.18 | 41.49 | 36.13 |
| 47-2021 | Brickmasons and Blockmasons | 30 | 28.80 | 24.79 | 30.81 | 28.65 |
| 47-2031 | Carpenters | 460 | 27.03 | 21.36 | 29.87 | 23.84 |
| 47-2051 | Cement Masons and Concrete Finishers | 130 | 26.38 | 21.46 | 28.83 | 25.36 |
| 47-2061 | Construction Laborers | 860 | 21.36 | 16.69 | 23.69 | 21.54 |
| 47-2071 | Paving, Surfacing, and Tamping Equipment Operators | 20 | N/A | N/A | N/A | N/A |
| 47-2072 | Pile Driver Operators | 20 | N/A | N/A | N/A | N/A |
| 47-2073 | Operating Engineers and Other Construction Equipment Operators | 350 | 26.86 | 20.60 | 29.99 | 25.15 |
| 47-2081 | Drywall and Ceiling Tile Installers | NA | 20.94 | 16.08 | 23.37 | 17.77 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 47-2111 | Electricians | 400 | 29.21 | 20.08 | 33.77 | 28.29 |
| 47-2131 | Insulation Workers, Floor, Ceiling, and Wall | 150 | 26.14 | 20.10 | 29.15 | 25.75 |
| 47-2141 | Painters, Construction and Maintenance | 60 | 25.34 | 19.72 | 28.14 | 25.17 |
| 47-2152 | Plumbers, Pipefitters, and Steamfitters | 340 | 28.09 | 19.64 | 32.31 | 27.27 |
| 47-2181 | Roofers | 40 | 26.06 | 18.33 | 29.92 | 27.75 |
| 47-2211 | Sheet Metal Workers | 100 | 22.50 | 17.30 | 25.11 | 20.80 |
| 47-3011 | Helpers--Brick-, Block-, Stonemasons, and Tile and Marble Setters | 30 | 21.23 | 16.91 | 23.39 | 22.13 |
| 47-3012 | Helpers--Carpenters | 70 | 18.69 | 15.24 | 20.41 | 19.05 |
| 47-3015 | Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters | 40 | 18.20 | 15.67 | 19.47 | 16.76 |
| 47-4011 | Construction and Building Inspectors | 110 | 32.34 | 25.34 | 35.83 | 29.99 |
| 47-4051 | Highway Maintenance Workers | 20 | 24.09 | 19.80 | 26.24 | 23.15 |
| 47-4071 | Septic Tank Servicers and Sewer Pipe Cleaners | 20 | 20.56 | 18.30 | 21.69 | 19.55 |
| 47-4090 | Miscellaneous Construction and Related Workers | 150 | 20.95 | 16.61 | 23.11 | 20.37 |
| 47-5022 | Excavating and Loading Machine and Dragline Operators, Surface Mining | 40 | 25.18 | 20.74 | 27.40 | 22.67 |
| | | | | | | |
| **49-0000** | **Installation, Maintenance, and Repair Occupations** | 3,840 | 28.72 | 19.81 | 33.18 | 28.01 |
| 49-1011 | First-Line Supervisors of Mechanics, Installers, and Repairers | 420 | 39.85 | 29.04 | 45.25 | 37.64 |
| 49-2011 | Computer, Automated Teller, and Office Machine Repairers | 20 | 22.93 | 16.92 | 25.93 | 22.34 |
| 49-2022 | Telecommunications Equip. Installers and Repairers, Except Line Installers | 100 | 29.63 | 22.28 | 33.31 | 28.96 |
| 49-2097 | Audiovisual Equipment Installers and Repairers | NA | 31.25 | 22.83 | 35.45 | 30.67 |
| 49-3011 | Aircraft Mechanics and Service Technicians | 20 | 33.40 | 21.86 | 39.17 | 30.42 |
| 49-3021 | Automotive Body and Related Repairers | 80 | 26.73 | 17.94 | 31.12 | 22.18 |
| 49-3023 | Automotive Service Technicians and Mechanics | 400 | 25.89 | 18.03 | 29.81 | 24.42 |
| 49-3031 | Bus and Truck Mechanics and Diesel Engine Specialists | 140 | 28.85 | 23.64 | 31.45 | 28.50 |
| 49-3041 | Farm Equipment Mechanics and Service Technicians | 40 | 30.45 | 23.93 | 33.71 | 30.54 |
| 49-3042 | Mobile Heavy Equipment Mechanics, Except Engines | 110 | 31.05 | 24.16 | 34.50 | 30.18 |
| 49-3051 | Motorboat Mechanics and Service Technicians | 80 | 26.99 | 20.09 | 30.44 | 28.02 |
| 49-3053 | Outdoor Power Equipment and Other Small Engine Mechanics | 40 | 24.69 | 19.81 | 27.13 | 24.71 |
| 49-9021 | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 500 | 28.50 | 21.38 | 32.05 | 28.53 |
| 49-9031 | Home Appliance Repairers | 20 | 24.34 | 21.38 | 25.81 | 25.67 |
| 49-9041 | Industrial Machinery Mechanics | 260 | 30.73 | 23.21 | 34.49 | 30.15 |
| 49-9051 | Electrical Power-Line Installers and Repairers | 100 | 43.89 | 31.43 | 50.12 | 46.72 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 49-9052 | Telecommunications Line Installers and Repairers | 20 | 34.49 | 20.22 | 41.63 | 30.04 |
| 49-9062 | Medical Equipment Repairers | 50 | 33.63 | 25.36 | 37.76 | 30.07 |
| 49-9071 | Maintenance and Repair Workers, General | 810 | 24.16 | 18.35 | 27.07 | 23.03 |
| 49-9091 | Coin, Vending, and Amusement Machine Servicers and Repairers | 20 | 22.97 | 18.75 | 25.08 | 22.60 |
| 49-9098 | Helpers--Installation, Maintenance, and Repair Workers | 130 | 20.29 | 15.81 | 22.53 | 18.57 |
| 49-9099 | Installation, Maintenance, and Repair Workers, All Other | 190 | 23.49 | 17.51 | 26.49 | 22.19 |
| | | | | | | |
| **51-0000** | **Production Occupations** | 8,130 | 20.36 | 16.42 | 22.32 | 18.20 |
| 51-1011 | First-Line Supervisors of Production and Operating Workers | 500 | 36.37 | 27.38 | 40.86 | 34.49 |
| 51-2028 | Electrical, Electronic, and Electromechanical Assemblers | NA | 18.86 | 15.02 | 20.77 | 17.46 |
| 51-2041 | Structural Metal Fabricators and Fitters | 60 | 21.93 | 15.72 | 25.04 | 19.32 |
| 51-2090 | Miscellaneous Assemblers and Fabricators | 200 | 20.01 | 16.93 | 21.55 | 19.26 |
| 51-3011 | Bakers | 110 | 19.64 | 15.00 | 21.96 | 17.26 |
| 51-3021 | Butchers and Meat Cutters | 70 | 22.05 | 18.89 | 23.63 | 22.58 |
| 51-3022 | Meat, Poultry, and Fish Cutters and Trimmers | 4,460 | 17.25 | 16.38 | 17.68 | 17.07 |
| 51-3023 | Slaughterers and Meat Packers | NA | 15.11 | 15.00 | 15.17 | 15.00 |
| 51-3092 | Food Batchmakers | 60 | 18.23 | 15.15 | 19.77 | 16.56 |
| 51-3099 | Food Processing Workers, All Other | 390 | 18.89 | 18.29 | 19.18 | 18.47 |
| 51-4021 | Extruding and Drawing Machine Operators, Metal and Plastic | 40 | 21.56 | 16.89 | 23.89 | 21.31 |
| 51-4031 | Cutting, Punching, and Press Machine Operators, Metal and Plastic | 50 | 21.37 | 17.26 | 23.43 | 19.51 |
| 51-4033 | Grinding, Lapping, Polishing, and Buffing Mach. Operators, Metal and Plastic | 30 | 20.82 | 18.31 | 22.08 | 21.34 |
| 51-4041 | Machinists | 50 | 25.45 | 19.51 | 28.42 | 24.53 |
| 51-4072 | Molding, Coremaking, and Casting Machine Operators, Metal and Plastic | 70 | 20.43 | 17.07 | 22.11 | 18.23 |
| 51-4121 | Welders, Cutters, Solderers, and Brazers | 140 | 25.50 | 20.49 | 28.00 | 25.20 |
| 51-5112 | Printing Press Operators | 50 | 22.08 | 17.04 | 24.59 | 23.02 |
| 51-6011 | Laundry and Dry-Cleaning Workers | 140 | 16.79 | 15.00 | 17.69 | 16.14 |
| 51-6093 | Upholsterers | 20 | N/A | N/A | N/A | N/A |
| 51-7011 | Cabinetmakers and Bench Carpenters | 20 | 28.56 | 23.75 | 30.97 | 28.84 |
| 51-8031 | Water and Wastewater Treatment Plant and System Operators | 120 | 28.99 | 22.86 | 32.06 | 29.00 |
| 51-9011 | Chemical Equipment Operators and Tenders | 320 | 29.10 | 23.84 | 31.73 | 28.61 |
| 51-9012 | Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators | 50 | 24.59 | 20.59 | 26.59 | 22.85 |
| 51-9023 | Mixing and Blending Machine Setters, Operators, and Tenders | 30 | 24.43 | 19.66 | 26.82 | 24.90 |

| SOC | OCCUPATIONAL TITLE | Empl | ($)Mean | ($)Entry | ($)Exp | ($)Median |
|---|---|---|---|---|---|---|
| 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 310 | 24.93 | 17.98 | 28.40 | 20.00 |
| 51-9111 | Packaging and Filling Machine Operators and Tenders | 240 | 19.26 | 18.26 | 19.76 | 18.51 |
| 51-9124 | Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 20 | 22.90 | 15.41 | 26.65 | 21.36 |
| 51-9161 | Computer Numerically Controlled Tool Operators | 40 | 27.11 | 20.51 | 30.40 | 26.21 |
| 51-9193 | Cooling and Freezing Equipment Operators and Tenders | 10 | 18.56 | 17.41 | 19.14 | 18.21 |
| 51-9198 | Helpers--Production Workers | 30 | 19.32 | 17.35 | 20.30 | 18.58 |
| | | | | | | |
| **53-0000** | **Transportation and Material Moving Occupations** | 7,540 | 20.81 | 16.31 | 23.07 | 18.63 |
| 53-1047 | First-Line Supervisors of Transportation and Material-Moving Workers | 390 | 30.95 | 23.04 | 34.91 | 29.18 |
| 53-3011 | Ambulance Drivers and Attendants, Except Emergency Medical Technicians | 20 | 17.27 | 15.45 | 18.18 | 17.44 |
| 53-3031 | Driver/Sales Workers | 110 | 16.59 | 15.00 | 17.39 | 15.00 |
| 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 1,070 | 25.97 | 20.39 | 28.75 | 25.00 |
| 53-3033 | Light Truck Drivers | 980 | 19.20 | 15.27 | 21.17 | 19.28 |
| 53-3051 | Bus Drivers, School | 430 | 21.53 | 17.90 | 23.34 | 18.81 |
| 53-3053 | Shuttle Drivers and Chauffeurs | 170 | 22.08 | 16.19 | 25.02 | 21.63 |
| 53-3099 | Motor Vehicle Operators, All Other | 60 | 19.97 | 18.18 | 20.86 | 20.93 |
| 53-6031 | Automotive and Watercraft Service Attendants | NA | 18.12 | 15.38 | 19.49 | 17.98 |
| 53-6099 | Transportation Workers, All Other | NA | 18.69 | 15.21 | 20.43 | 15.27 |
| 53-7021 | Crane and Tower Operators | 30 | 32.26 | 24.95 | 35.92 | 32.88 |
| 53-7051 | Industrial Truck and Tractor Operators | 230 | 20.25 | 16.94 | 21.91 | 19.75 |
| 53-7061 | Cleaners of Vehicles and Equipment | 290 | 17.69 | 16.19 | 18.44 | 18.10 |
| 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 940 | 18.79 | 16.05 | 20.16 | 17.90 |
| 53-7064 | Packers and Packagers, Hand | 940 | 17.75 | 17.19 | 18.03 | 17.93 |
| 53-7065 | Stockers and Order Fillers | 1,470 | 18.31 | 15.76 | 19.58 | 17.38 |
| 53-7081 | Refuse and Recyclable Material Collectors | 160 | 27.34 | 21.31 | 30.36 | 29.23 |

# Delaware's 5 Lowest and 5 Highest Paying Occupations by Level of Education

## Doctoral or Professional Degree

| SOC Code | OCCUPATIONAL TITLE | EMPL | ($)Mean |
|---|---|---|---|
| 23-1012 | Judicial Law Clerks | 100 | $64,293 |
| 23-1021 | Administrative Law Judges, Adjudicators, and Hearing Officers | 70 | $76,565 |
| 29-1181 | Audiologists | 70 | $87,942 |
| 25-1072 | Nursing Instructors and Teachers, Postsecondary | 240 | $99,502 |
| 25-1124 | Foreign Language and Literature Teachers, Postsecondary | 70 | $103,299 |
| | **ALL DOCTORAL OR PROFESSIONAL DEGREE MEAN** | | **$169,348** |
| 29-1221 | Pediatricians, General | 180 | $213,678 |
| 29-1215 | Family Medicine Physicians | 640 | $226,221 |
| 29-1223 | Psychiatrists | 100 | $243,734 |
| 29-1229 | Physicians, All Other | 1,370 | $243,880 |
| 29-1218 | Obstetricians and Gynecologists | 190 | $294,736 |

## Master's Degree

| SOC Code | OCCUPATIONAL TITLE | EMPL | ($)Mean |
|---|---|---|---|
| 21-1015 | Rehabilitation Counselors | 340 | $50,856 |
| 25-4011 | Archivists | 50 | $55,245 |
| 21-1018 | Substance Abuse, Behavioral, and Mental Health Counselors | 1,700 | $57,325 |
| 25-4012 | Curators | 60 | $61,797 |
| 21-1023 | Mental Health and Substance Abuse Social Workers | 510 | $62,088 |
| | **ALL MASTER'S DEGREE MEAN** | | **$93,044** |
| 11-9032 | Education Administrators, Kindergarten through Secondary | 1,100 | $130,128 |
| 29-1171 | Nurse Practitioners | 1,430 | $132,891 |
| 29-1071 | Physician Assistants | 860 | $143,832 |
| 19-3011 | Economists | 70 | $149,011 |
| 11-9033 | Education Administrators, Postsecondary | 360 | $154,336 |

NOTE: The occupations being displayed in the above tables have a minimum employment of 50.

# Delaware's 5 Lowest and 5 Highest Paying Occupations by Level of Education

## Bachelor's Degree

| SOC Code | OCCUPATIONAL TITLE | EMPL | ($)Mean |
|---|---|---|---|
| 25-4013 | Museum Technicians and Conservators | 60 | $46,530 |
| 13-1121 | Meeting, Convention, and Event Planners | 400 | $53,581 |
| 21-1021 | Child, Family, and School Social Workers | 910 | $54,642 |
| 29-1125 | Recreational Therapists | 70 | $54,850 |
| 21-1099 | Community and Social Service Specialists, All Other | 320 | $55,411 |
| | **ALL BACHELOR'S DEGREE MEAN** | | **$109,384** |
| 11-3111 | Compensation and Benefits Managers | 50 | $180,565 |
| 11-9041 | Architectural and Engineering Managers | 560 | $180,960 |
| 11-3021 | Computer and Information Systems Managers | 2,140 | $190,944 |
| 11-3031 | Financial Managers | 2,810 | $203,902 |
| 11-1011 | Chief Executives | 390 | $277,618 |

## Associate's Degree

| SOC Code | OCCUPATIONAL TITLE | EMPL | ($)Mean |
|---|---|---|---|
| 25-2011 | Preschool Teachers, Except Special Education | 2,000 | $37,244 |
| 29-2051 | Dietetic Technicians | 150 | $41,995 |
| 19-4042 | Environmental Science and Protection Technicians, Inc. Health | 150 | $46,966 |
| 29-2056 | Veterinary Technologists and Technicians | 530 | $48,734 |
| 43-4161 | Human Resources Assistants, Except Payroll and Timekeeping | 290 | $52,790 |
| | **ALL ASSOCIATE'S DEGREE MEAN** | | **$67,421** |
| 29-1126 | Respiratory Therapists | 500 | $92,186 |
| 29-2032 | Diagnostic Medical Sonographers | 220 | $98,238 |
| 29-2035 | Magnetic Resonance Imaging Technologists | 170 | $98,779 |
| 29-1292 | Dental Hygienists | 750 | $100,651 |
| 29-2033 | Nuclear Medicine Technologists | 70 | $102,565 |

NOTE: The occupations being displayed in the above tables have a minimum employment of 50.

# Delaware's 5 Lowest and 5 Highest Paying Occupations by Level of Education

## Postsecondary Vocational Training

| SOC Code | OCCUPATIONAL TITLE | EMPL | ($)Mean |
|---|---|---|---|
| 39-5092 | Manicurists and Pedicurists | 780 | $34,611 |
| 29-2053 | Psychiatric Technicians | 350 | $39,790 |
| 31-1131 | Nursing Assistants | 5,530 | $42,286 |
| 39-5012 | Hairdressers, Hairstylists, and Cosmetologists | 1,270 | $42,994 |
| 31-9092 | Medical Assistants | 2,880 | $44,304 |
| | **ALL POSTSECONDARY VOCATIONAL TRAINING MEAN** | | **$54,569** |
| 29-2099 | Health Technologists and Technicians, All Other | 110 | $74,672 |
| 53-5021 | Captains, Mates, and Pilots of Water Vessels | 50 | $79,851 |
| 49-2094 | Electrical and Electronics Repairers, Commercial and Industrial Equip. | 160 | $84,677 |
| 49-3011 | Aircraft Mechanics and Service Technicians | 240 | $88,442 |
| 53-2012 | Commercial Pilots | 220 | $160,703 |

## High School Diploma

| SOC Code | OCCUPATIONAL TITLE | EMPL | ($)Mean |
|---|---|---|---|
| 39-9011 | Childcare Workers | 1,230 | $34,445 |
| 31-2022 | Physical Therapist Aides | 300 | $34,923 |
| 43-4081 | Hotel, Motel, and Resort Desk Clerks | 740 | $34,986 |
| 31-1120 | Home Health and Personal Care Aides | 11,820 | $35,298 |
| 39-7010 | Tour and Travel Guides | 330 | $35,568 |
| | **ALL HIGH SCHOOL DIPLOMA MEAN** | | **$54,423** |
| 41-1012 | First-Line Supervisors of Non-Retail Sales Workers | 960 | $93,558 |
| 51-8013 | Power Plant Operators | 80 | $110,386 |
| 33-3021 | Detectives and Criminal Investigators | 140 | $117,728 |
| 33-1012 | First-Line Supervisors of Police and Detectives | 410 | $137,030 |
| 11-3071 | Transportation, Storage, and Distribution Managers | 310 | $153,192 |

NOTE: The occupations being displayed in the above tables have a minimum employment of 50.

| | SOC Code | OCCUPATIONAL TITLE | EMPL | ($)Mean |
|---|---|---|---|---|
| No Formal Education | 51-3023 | Slaughterers and Meat Packers | 50 | $31,616 |
| | 33-9092 | Lifeguards, Ski Patrol, and Other Recreational Service Workers | 360 | $32,573 |
| | 35-9031 | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 1,680 | $32,594 |
| | 39-3091 | Amusement and Recreation Attendants | 1,360 | $32,698 |
| | 39-5093 | Shampooers | 200 | $33,197 |
| | | **ALL NO FORMAL EDUCATION MEAN** | | **$39,182** |
| | 53-5011 | Sailors and Marine Oilers | 80 | $58,219 |
| | 47-2051 | Cement Masons and Concrete Finishers | 400 | $60,694 |
| | 43-5053 | Postal Service Mail Sorters, Processors, and Processing Operators | 410 | $61,069 |
| | 43-5052 | Postal Service Mail Carriers | 1,120 | $62,109 |
| | 43-5051 | Postal Service Clerks | 220 | $62,670 |

NOTE: The occupations being displayed in the above table have a minimum employment of 50.



# Endorsements

BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM
WASHINGTON, D.C. 20551

JEROME H. POWELL
CHAIRMAN

February 13, 2018

Dear Fellow American:

At the Federal Reserve, one of our main roles is to promote maximum employment, stable prices, and moderate long-term interest rates. This task requires accurate and timely information about the U.S. economy. Much of the vital economic information we use at the Federal Reserve comes from the U.S. Bureau of Labor Statistics. I am grateful for the people and businesses that participate in the Bureau of Labor Statistics surveys.

As a Bureau of Labor Statistics survey participant, you help enhance our understanding of the increasingly complex U.S. economy. The more we understand, the better we are able to fulfill our mission and promote the prosperity of American workers, consumers, and businesses.

The Federal Reserve uses the following information from the Bureau of Labor Statistics every day:

- Price statistics help us monitor inflation in the prices that consumers pay and producers receive for goods and services.
- Employment and unemployment statistics help us examine trends in job growth for the nation and for different geographic areas, industries, and occupations.
- Pay and benefit statistics provide us with insights about the well-being of American workers and their families.
- Productivity statistics help us understand trends in the efficiency of workers, which ultimately affect the nation's standard of living.

When you agree to participate in a Bureau of Labor Statistics survey, you help provide the vital statistics we use to analyze our economy and keep it strong. For that, I thank you.

Sincerely,

Jerome H. Powell

WorldatWork

14040 N. Northsight Blvd.
Scottsdale, AZ 85260

May 7, 2019

Dear Member,

I am writing to let you know that the U.S. Bureau of Labor Statistics (BLS) is currently collecting data for the National Compensation Survey (NCS), Occupational Employment Survey (OES), and Occupational Requirements Survey (ORS) and I would like to encourage you to participate in these surveys.

The NCS program provides much needed information that is used to study the impact of total rewards available to employees today. The OES collects ranges of wage data and has the largest collection of occupations and wages within BLS. The ORS is a relatively new program which gets to the core of actual job duties and responsibilities for 92% of all occupations within the US Economy.

As you probably know, the research conducted by WorldatWork is used extensively by national and local policymakers, human resources consulting firms, plan sponsors, and both national and local media. The BLS survey data is no different.

The importance of both our data and the BLS surveys data to a wide variety of users makes these surveys worth your effort. Bureau of Labor Statistics practices provide for absolute confidentiality of the survey information provided by employers, and they also make every effort to assist your staff in completing the survey as efficiently as possible.

Your organization's cooperation and assistance are greatly appreciated. I thank you in advance for supporting this important endeavor.

Sincerely,

Scott Cawood, Ed.D., CCP, GRP
President & CEO

worldatwork.org

The Centers for Medicare & Medicaid Services is asking health care providers to participate in surveys that are conducted by the Bureau of Labor Statistics. Providers are asked only to participate when contacted by the U.S. Bureau of Labor Statistics, which conducts numerous surveys of hospitals and health care providers so that the government can make economic decisions that affect the entire health care system. Participation in the surveys helps ensure the data are as accurate as possible, CMS advises. Read the full article here: *https://adanews.ada.org/ada-news/2021/february/participation-in-bureau-of-labor-statistics-surveys-important/*

# *ACKNOWLEDGMENTS*

**This report uses the data derived from the Occupational Employment & Wage Statistics (OEWS) program. The data were gathered and analyzed by our OEWS team:**

**Mark Wallner, *Labor Market Information Supervisor***
**Gregory Pickett, *Labor Market Analyst***
**Andrew Morrison, *Labor Market Analyst***
**Kristie Manley, *Editor & Production Coordinator*, created the layout of the publication.**

**We would like to express our appreciation to all of the employers who participated in the survey; without their support, this publication would not be possible. If you need additional information about this or other publications, please contact our office at:**

**Delaware Department of Labor**
***Office of Occupational & Labor Market Information***
**19 West Lea Blvd.**
**Wilmington, DE 19802**
**(302) 761-8062**

**All publications are available online at *https://lmi.delaware.gov/publications***




*"Data really powers everything that we do."*

- JEFF WEINER

**DELAWARE DEPARTMENT OF LABOR**

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